

Another 3,000 BL jobs will be cut this year

Indicated to union leaders last night that at least 3,000 more jobs would have to be cut this year than were envisaged in Sir Michael Edwards' recovery plan. The redundancies are expected to be spread over several plants rather than confined to one or two.

Four factors cited by management

Donald Macintyre, British Leyland's chief executive, indicated to union leaders last night that at least 3,000 more jobs would have to be cut this year than were envisaged in Sir Michael Edwards' recovery plan. The redundancies are expected to be spread over several plants rather than confined to one or two.

Mr Macintyre cited four factors for the acceleration: the value of the pound, which was affecting export prices; higher imports, which were affecting BL's share of the market; the effects of last year's national engineering dispute; and the continuing high cost of energy, which was affecting BL's larger cars.

BL still expects to achieve the 15 per cent target for 1980, but the recovery plan does not rule out any further redundancy if necessary.

Thatcher pledge to stay in the EEC

By Michael Hatfield
Political Reporter

French television viewers last night heard Mrs Margaret Thatcher assert that the British Government has no intention of leaving the European Community or adopting a de Gaulle-like "empty chair" posture in the present dispute over British contributions to the EEC budget.

It was the first interview that the Prime Minister has given on French television since she came to power and forms part of an orchestrated ministerial campaign in Europe to get across the British viewpoint in preparation for the crucial EEC summit in Brussels at the end of the month. A long interview with the Prime Minister is to appear in Die Welt, the German newspaper, next week.

Throughout the interview Mrs Thatcher resisted suggestions that it was the British who were making difficulties inside the Community. She also said firmly that Britain would not be prepared to be just an associate member.

The Prime Minister, asked whether Britain was threatening to leave the EEC, replied: "There is no possibility of Britain leaving the Community. The Community is part of the free world and the free world must live together in the most effective alliance we can possibly have, as the Soviet world lives together, bound by hoops of steel."

"How could you have an effective Community without one of the major European countries not being in it?" she asked. "It would be very damaging to the Community and to each and every country within it; and the only people who would rejoice if Britain left would be our potential enemies, so there is no question of that at all."

When asked what would happen if there was no compromise to resolve Britain's demand that it should be in balance over the budget contributions, the Prime Minister said that sooner or later there would have to be a compromise. The position was totally and utterly unfair.

"France contributes to the Community budget 702 million new French francs, we 9,000 million (francs)," she said. "That is totally unfair and surely France also wishes to redress the balance with us."

It was at this point that the Prime Minister indicated that Britain would be prepared to delay progress in the development of the Community if her partners did not see the justice in what she was saying.

"What would I do?" she asked. "We have throughout every single subject, whether it be fish, whether it be sheep meat, continued to negotiate. But really, you know, Britain, too, must have some justice and I am afraid that unless we get justice fairly soon, the situation will be difficult to make progress with other fields, because we think we should make progress with things that affect us too."

Ruling out associate membership as a possibility, Mrs Thatcher brushed aside the empty-chair policy of General de Gaulle as a negotiating tactic.

"No, I do not think you can adopt anyone else's stave," she said. "General de Gaulle even though he left an empty chair was very obviously in even."

Continued on page 2, col 5



A replica of Stephenson's Rocket steaming into St Pancras station yesterday to mark the Post Office's issue of five train stamps that commemorate the world's first train to carry mail and passengers in 1830.

Mr Nkomo and two whites get posts in Mugabe Cabinet

From Nicholas Ashford
Salisbury, March 10

Mr Joshua Nkomo, leader of the Patriotic Front, which won 20 seats in the general election, is to be Minister of Home Affairs in the new Zimbabwean Government, it was announced tonight.

Mr Edson Zvobgo, spokesman for the majority Zanu (PF) Party, also said that Mr Mugabe, the Prime Minister designate, had offered cabinet posts to two Zimbabweans of high standing in the European community.

He declined to say who they were but it was learnt tonight that Mr David Smith, former Minister of Finance, would be taking over the Commerce and Industry portfolio. The Ministry of Mines will be given to a white technocrat.

Mr Mugabe was putting the finishing touches today to his new Cabinet which, according to one source, would include "at least six surprises". The composition of the new Government is expected to be announced tomorrow afternoon.

Mr Mugabe, who had a one and a half hour meeting with Lord Soames, the Governor, this afternoon is due to pay another visit to the Government House tomorrow morning to present his complete Cabinet list.

Once that has been done the timetable for a final transfer of power by Britain can be finalised. It is expected that independence will take place before Easter.

The formation of what Mr Mugabe has referred to as a broad based Government has not proved an easy task. The Prime Minister designate has had to strike a balance between a number of conflicting pressures coming from members of his own party's central committee, the Patriotic Front and the white community.

Mr Nkomo, who rejected an offer of the presidency, has been determined to gain the maximum amount of representation for his own party in the new Government.

His own portfolio, which includes control of the British South Africa Police (BSAP) as well as the whole network of district commissioners and district assistants, will be one of the most influential in the new Government.

The Patriotic Front is expected to be offered four other portfolios. They are Roads, Public Works, Posts and Telecommunications and Natural Resources, excluding mines.

This morning, Mr Mugabe and Mr Nkomo held a meeting of the co-ordinating committee of the former Patriotic Front guerrilla alliance. It was the first meeting the co-ordinating committee had held since before the start of the Lancaster House conference last year.

Troops pull out: A sizable number of South African troops have been withdrawn from Rhodesia during the past 48 hours.

At least 600 combat troops are understood to have been involved in the withdrawal. However the figure could be considerably higher, perhaps more than 1,000 if logistical and support staff are taken into account.

Most of the troops were based in the south-eastern "republic" operational area. They are said to have included the equivalent of an infantry battalion as well as two "fire force" groups, which are units developed by the Rhodesians to search out and destroy guerrillas operating in remote parts of the bush.

A "fire force" unit has between four and six helicopters and 50 to 100 men. It sometimes includes trucks and armoured vehicles as well as paratroopers in a Dakota.

The status of the departing South African forces is not clear. It is possible they came under senior Rhodesian command and could technically be described as part of the Rhodesian Security Forces. However, sources said there was no doubt that they operated mainly as South African units.

The last British troops were today withdrawn from the 11 guerrilla assembly points.

Mr Sirs more hopeful of steel peace

Paul Routledge
Labour Editor

The British Steel Corporation pecked last night to union leaders to call off their 10-0 national strike after 10 members had voted for a lift on the industry's "final" offer.

Talks on the unions' new claim will be resumed this morning, but the parties shot Mr Robert Scholey, the corporation's chief executive, after hours of talks yesterday.

"Sleep on the result of ballot and call off the dogs if you can," said the union spokesman. "We will resume this morning at British Steel offices or management have further defined the package put forward by all the unions in the industry."

Mr William Sirs, general secretary of the Iron and Steel Trades Confederation, said there was only "a vague possibility" that the union side would consider calling off the strike before they had an improved package offer.

He said he was "a bit surprised" at the more constructive and helpful attitude of British Steel. BSC was looking to find an agreement on the basis of the union document.

"We must be more hopeful that that has emerged," he said. "Extra police were called out to part fighting steelworkers when pickets invaded a meeting held at Corby, Northamptonshire, yesterday, to discuss a return to work (Our Corby Correspondent writes). Imports threat to jobs, page 2

Ayatollah dashes hopes of hostages' release

From Tony Alloway
Tehran, March 10

Ayatollah Khomeini, Iran's revolutionary leader, today ended all hopes of a quick release of the 49 American hostages held by militant students. The Ayatollah, who is recuperating from a heart ailment, also rejected a planned meeting of the United Nations commission with all the hostages without the commission first fulfilling an almost impossible demand.

In a statement broadcast in the state radio, Ayatollah Khomeini said that for the time being the five-man commission would only be allowed to meet those hostages Iran considers to be implicated in American spying in Iran, and that only for the purposes of interrogation.

The commission could meet all the hostages, the Ayatollah said, after it had "expressed its view about the crimes of the deposed Shah and interference of the aggressor United States".

Although the commission might be able to issue some sort of report on the Shah, the Ayatollah said, it would not be able to place the commission in an almost impossible position.

Continued on page 2, col 5

Tonight, the commission, which had already reluctantly postponed its planned departure from Tehran last week, met Mr Sadeq Qotbadeh, the Foreign Minister, to explore possibilities of rescuing the commission from failure. Mr Qotbadeh said he would try to persuade the commission to stay on in Tehran for another two days.

But the Ayatollah's surprise statement, made after a meeting with members of the ruling Revolutionary Council, left both the Iranian Government and United Nations commission with hardly any room for manoeuvre.

The students holding the Americans inside the United States Embassy appeared to be elated by Ayatollah Khomeini's statement and declared that it had finally released them from their promise, made last Thursday, to hand the hostages over to the Revolutionary Council.

That promise was followed by an acrimonious public row between the students and the Revolutionary Council, in particular Mr Qotbadeh, whom the students called a "liar".

The conflicting statements of the two sides could only have been broken by the Ayatollah, the one man the students are prepared to obey.

Their devotion was rewarded in the Ayatollah's statement, which referred to them as "Muslim and military students".

Although the Ayatollah called on Iranians to give unstinting support to President Abolhasan Bani-Sadr and the Revolutionary Council, the burden of his message could be interpreted as doing exactly the opposite.

The statement reiterated almost exactly the conditions set by the students last week before their dramatic shift of position last Thursday.

President Bani-Sadr was a noticeable absentee from today's Revolutionary Council meeting with the Ayatollah. Only on Saturday Mr Bani-Sadr had spoken in harsh terms about the students' refusal to allow the United Nations commission to visit the hostages.

In an article in the newspaper Islamic Revolution, President Bani-Sadr said he would rally the people to his support if the students stuck to their uncompromising position. By tonight, the only official reaction to the Ayatollah's statement came from Mr Qotbadeh, who said that he "repeatedly" "a positive development".

He warned Iranians to be aware that "you have long years of struggle ahead" in the fight against "the aggressive East and criminal West".

The Ayatollah added: "We shall fight against the United States government until the end of our life and we shall not stop until we cut their hands from the region."

Third British soldier shot in Germany

From Tony Alloway
Osnabrück, March 10

Gunmen shot and wounded a young British soldier here today in what could be the third Irish Republican Army attack on Rhine Army soldiers in recent weeks.

The soldier, whose name was withheld, was jogging along a road behind barracks when five shots were fired at him. He was taken to hospital, but was not seriously wounded.

British military police are cooperating with West German police investigating the crime.

The provisional wing of the Irish Republican Army has claimed responsibility for two similar attacks in the past four weeks and had promised to carry out more.

Colonel Mark Coe died last month after being shot outside his Bielefeld home and a fortnight later two attackers shot and wounded a British military police driver. Corporal Stewart Leach, in Munster.—Reuter and PA.

London Transport makes record loss

Rises of 14 per cent for London Transport staff a year were the main cause of a record loss of £15.7m, according to a report issued yesterday to the Greater London Council. Bad weather, a shortage of drivers and worse traffic congestion also contributed to the loss. Mr Ralph Bennett, London Transport chairman, said the results were disappointing, but that reorganisation of operations under semi-independent district managers had contributed towards a continuing improvement. Communications between management and staff and between management and passengers had got better. The number of complaints had fallen. Future plans of investment are the big worry facing the transport executive, as about £12m is being cut from its year's planned investment.

Legg award to NHS staff 'a disaster'

Increases of 16.7 per cent for basic rates, 17.3 per cent for helpers and 10.3 per cent for senior grades of ancillary staff in the National Health Service have been recommended by the Legg commission. One union called the award "an unmitigated disaster", claiming that it meant a salary decrease for the three grades.

Petrol short measure

Britain's petrol stations can legally deliver slightly short measures under an EEC regulation introduced to allow for variations. Pumps will no longer be biased in customers' favour and large garages can benefit by many thousands of pounds a year.

BBC to pay damages

The BBC must pay damages to eight writers for using material from scripts by writers in a book, *Explorers*, without extra payment and without consent. The corporation agreed in the High Court to the damages Master assessing the damages.

Victory for Basques

oters in Spain's Basque provinces gave three nationalist parties a first home-rule majority in the region's first home-rule election. The vote was a severe defeat for the country's ruling party, the team of Democratic Centre.

February price rise of 2 pc for industry

Prices paid by industry for fuel and raw materials rose by 2 per cent during February, bringing the annual rate of increase over the past six months to 36 per cent. Factory gate prices went up by 11 per cent, pointing to annual wholesale price rises of 17 per cent.

Anti-dumping talks

Viscount Eddison Davignon, European Commissioner for Industry, begins talks in Washington today aimed at averting anti-dumping action against Community steel exports to the United States. Such action could cause hard-pressed steel makers in the Nine loss of sales of up to \$1,000m (£460m).

Lebanon: Major-General Erskine, United Nations commander, calls on world to intensify pressure on Israel to abandon military support for Christian militias.

Legal tangle: Fall from power of former President Idi Amin of Uganda has resulted in French ship being held in a Libyan port while damages are sought from South Africa.

Arab Banking and Finance: A 10-page Special Report on the role of the banks and other financial institutions in the recycling of Arab oil surpluses.

Classified advertisements: Personal, pages 23, 24; Appointments, 21-23; Salerooms and antiques, 22.

Sport, pages 10, 11
Olympic Games: Sports Council support Moscow boycott: Football: FA Cup semi-final draw: Rugby Union: John Player Cup draw: Gwent, page 14
Mrs Gladys Cuthbert, Professor H. C. Youde: Business News, pages 15-21
Stock Markets: Oils continued to retreat providing for dull conditions among equities. Glits held firm and the FT Index fell 3.4 to 422.3
Financial Editor: Judging the dollar's turn: Rolls-Royce Motors holding the dividend: Business features: Peter Hill on the long hard road for British industry: Ronald Kershaw on the fishing industry's fight for survival: Michael Baily looks back on the heyday of London docks.

'More forgeries due to easier divorce laws'

By Craig Seton

The easier divorce laws are leading to an increase in forgery by the parties involved, counsel said in the Family Division of the High Court yesterday. A decree nisi obtained by a woman more than two years ago, was set aside because she had forged her husband's signature.

Mr Bernard Hargrove, counsel for the Queen's Proctor, who investigates irregularities in matrimonial cases, told Mrs Justice Heilbron that he had seen five such forgeries in the past three months, but that there had been no prosecutions.

Mr Hargrove said Mrs Patricia Serra had obtained a decree nisi in November 1977, through the "Quick" special procedure under which neither party need attend court. She had managed to obtain from her solicitors documents for her husband and had forged his signature on a receipt and had falsely sworn that it was his.

Mrs Serra's own solicitors found out about the forgery and informed the Queen's Proctor. The decree nisi was set aside and an order for costs was made against Mrs Serra.

After the hearing Mr Hargrove said: "The more administrative approach to granting a divorce has probably encouraged an increase in the number of cases of forgery."

Another counsel said yesterday that the "quick" divorce procedure had altered the whole basis of divorce from being a judicial matter to an administrative one. He added: "It is not far removed from making an entry in a building society book or something like that."

He continued: "The law has been made easier by the Divorce Reform Act of 1969 and the special procedure system. Forgery could be used by either party, depending on which one wanted the divorce the quickest."

He described the volume of divorces as huge and said they had more than doubled since 1969. At the same time, the Queen's Proctor's department had a much smaller staff and surveillance of irregularities was, therefore, more difficult. It was probable that many cases of forgery slipped through the net as the number of divorce cases decided "on the nod" increased.

Those who used forgery in divorce cases were open to prosecution on two counts: first, the forgery itself and, because affidavits were sworn identifying signatures, for perjury. The police have a discretion over possible prosecution and, apparently, are more likely to give a caution.

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Tito doctors find no new decline

Belgrade, March 10.—President Tito's eight physicians today said only that, "during the past day there have been no signs of deterioration of the general state of health of President Tito".

Plans for the May 25 annual celebration to mark the Yugoslav leader's birthday are in full swing, however.—AP and UPI.

Royal duke's baby named

The Duke and Duchess of Gloucester announced yesterday that their third child, born a week ago, would be called Rose Victoria Birgitte Louise, and would be known as Lady Rose Windsor.

The baby, 12th in line for the throne, left St Mary's Hospital, Paddington, with her mother on Saturday. The Duke and Duchess have two other children,

HOME NEWS

District councils oppose powers of police chiefs to veto processions in evidence to MPs

By Peter Evans
Home Affairs Correspondent

Police chiefs should not have the sole discretion to ban public marches, the Association of District Councils told MPs yesterday.

In its evidence to the Select Committee on Home Affairs, the association said that administrative discretion must lie with a democratically elected body with someone such as the Home Secretary who was accountable to Parliament.

The various controls needed to be reviewed in the light of the modern, more authoritative role of chief constables.

Where there was disagreement between a chief constable and a district council over whether a march should be banned, the Home Secretary should arbitrate. The association would be prepared to accept the chief constable's decision on application to the Home Secretary in his own right.

The association would also rule out the discretion to ban

by the police authority, on the grounds that it would lack detachment and might be unlikely to go against the professional judgment of the chief constable, its employee.

But the Greater London Council told MPs that in the capital the power to ban processions should be left to the police and the Home Secretary and that the council should not be involved in such decisions.

The Association of Metropolitan Authorities said: "It is essential for elected members to be involved; and district councils should certainly continue to exercise the order-making powers contained in section three of the Public Order Act, 1936."

The Association of County Councils thought that chief police officers would be anxious to retain their discretion of initiating action to seek a ban on an event on public order grounds.

"The association would accept this, since those officers are in a position to make the initial direct assessment of the likely

impact on public order and police resources.

But the county councils thought that provincial police chiefs might be attracted to the idea that, like their metropolitan colleagues, they should have direct recourse to the Home Secretary for a ban.

"The association does not favour this. There is not a clear, logical basis for regarding the Home Secretary as specially impartial. He is a politician, just as are the elected members of district councils who are involved at present."

Instead, the association suggested the police authority was the most suitable arbiter of whether a ban should be imposed.

The district councils criticized the demarcating by the media, especially the broadsheet, of isolated violent incidents on otherwise peaceful occasions.

The GLC said organizers of meetings should be required to take out adequate insurance against possible damage.

Appeal to ban Front march in city

By Frances Gibb

Mr George Younger, Secretary of State for Scotland, is being asked to ban several marches through Glasgow on Saturday, including one by the National Front against the IRA, because of a feared threat to public safety.

The Labour-controlled Strathclyde Regional Council agreed at an emergency meeting to ask Mr Younger to invoke statutory powers to stop the marches under the Public Order Act, 1936, after a request by Mr Patrick Hamill, Chief Constable of Strathclyde. The ban would last a month.

The National Front in Scotland has said that if the ban is approved it will call off its march but demonstrate somewhere else.

Other marches which would be affected by the ban are the State's order, which would apply to all public processions other than those of a religious, educational or ceremonial nature, would be a counter-demonstration by the Anti-Nazi League and marches by the Glasgow district trade council, the Socialist Workers' Party and others.

Another factor influencing the police is thought to be

the likelihood of up to 1,000 boding supporters roaming loose after the title fight between Charlie Nash of Ulster and Jim Watt of Glasgow. There are also likely to be thousands of Glasgow Rangers supporters in the streets before the home match.

Mr Hamill said: "I think we could be certain several thousand would be taking part in the National Front procession and it is clear there would be many others not only prepared to counter-demonstrate but perhaps with a view in mind physically to obstruct the free passage of the National Front's procession."

"It is mindful of that, and my role in connection with the Public Order Act and my duty to prevent public disorder that I made the recommendation."

It comes after the defeat of a motion by some members put

before the society's general committee last week. The motion, supported by nearly 60 signatures, urged that letters be sent to the Home Secretary demanding that the National Front be banned from the streets of Glasgow.

Those orders state the accommodation shall not be let to any person or body for purposes contrary to the aims and objects of the society, or to any person or body persisting in conduct detrimental to the society.

One of the signatories, Lord Brockway, said: "I have always been the view that the South Place Ethical Society was a humanist church and therefore its premises should be used only for ethical purposes. The National Front is a denial of our humanist convictions and we should not therefore give facilities to it."

The motion, defeated by eight votes to five, came about after Camden Borough Council refused to make a grant to the society, running at an annual deficit of £5,000, while it was letting Conway Hall to the National Front.

Councillors argued that such a grant would contravene the council's policy, which does not allow grant-aided premises to be let to the National Front.

Hospitals' pay dispute holds up operations

From Our Correspondent
Glasgow

All "acute" receiving hospitals and maternity hospitals in Glasgow faced an operating theatre crisis from 5 pm last night, with doctors and administrators having to decide which patients deserved priority for surgery. Patients requiring "non-urgent" operations were being asked to wait a little longer in order that "life-or-death" cases could be treated.

The situation had arisen because more than 200 laboratory technicians refused to carry out blood cross-matching and grouping in the evenings and overnight.

The Greater Glasgow Health Board had entered into an arrangement with the technicians to pay them an average of £3.50 an hour for voluntary night duty, but Mr George Younger, the Secretary of State for Scotland, said £3.50 was too much, and the board should offer no more than £2.70 an hour.

The Association of Scientific, Technical and Managerial Staffs

(ASTMS) the trade union to which the technicians belong, claim that their members would therefore be paid less for night-work than they earn during the day.

The health board said last night that they had left it to the consultant haematologists to decide how best to operate their resources throughout the evening and night.

Blood specimens from some hospitals would be referred either to the Western Infirmary or the Royal Infirmary. It would be the service and decide priorities. That means that heart and abdominal operations which may need post-operative blood transfusions cannot be carried out in the afternoon.

A spokesman for the Home and Health Departments in Edinburgh said they had received letters from the Greater Glasgow board pointing out the gravity of the situation. Nothing else, however, had changed, apart from the technicians' refusal to carry out blood tests after 5 pm.

TriStar delivered

The first of a £200m fleet of eight new fuel-efficient Lockheed TriStar jetliners was delivered yesterday to British Airways at Heathrow airport, London.

Land prices up 43pc

Prices paid for private housing land in England and Wales rose by about 43 per cent during 1979, according to the Department of Environment figures.

Two Scientology officials to be extradited

By Nicholas Timmins

Two officials of the Church of Scientology are to be extradited to the United States, the Home Office announced yesterday.

Mrs Jane Kember, a British citizen, and Mr Morrison Budlong, an American, are wanted to face charges of burglary after the theft of documents from United States government offices in Washington four years ago. Arrangements for their removal to the United States, probably on Thursday, are being made.

They are to be charged with thefts of photocopying paper containing information about the bureau.

The pair were committed for surrender at Bow Street magistrates' court in May, 1979, but applied for a writ of habeas corpus. Leave to appeal to the House of Lords for such an order was refused on February 1 last.

A spokesman for the Church of Scientology said yesterday that it believed the United States Government's motives for the extradition request were political.

The church said that the European Commission of Human Rights in Strasbourg is to hear a plea tomorrow that the extradition would violate sections of the European Convention on Human Rights, but the Home Office said it was not aware of a hearing taking place.

Juveniles incited to break law by playing truant, Home Secretary is told

Ban pupils' union from schools, MP urges

By Ian Bradley

A Conservative MP is to ask Mr William Whitelaw, the Home Secretary, in the House of Commons today if there is a case for bringing prosecutions against members of the National Union of School Students.

Mr John Carlisle, MP for Luton, West, said yesterday: "I am concerned that this union is inciting juveniles to break the law by playing truant from school. I would like to see it banned from all schools as a disciplinary measure."

Mr Carlisle's intervention came after a week of protest marches and strikes, in various parts of Britain by members of the union against the Government's cuts in education spending, and a weekend conference at the Polytechnic of Central London at which about 100 children were given lessons in revolution and how to disrupt their schools.

The polytechnic said yesterday that it was reviewing its procedures for hiring out rooms for conferences as a result of the conference organized by the Red Rebel, the youth movement of the Socialist Workers' Party. The Red Rebel conference was abandoned when the polytechnic was closed on Saturday evening after a fracas involving a group of Iranian students at another gathering in the building.

The polytechnic said: "The bookings for both the conferences were made in the name of the National Union of School Students. If we had known that one of the conferences was being organized by Red Rebel we would certainly not have given permission for it to take place."

Mr Carlisle, aged 17, the full-time organizer of the school students union, said that



National Union of School Students members marching through London last week. Photograph by David Jones

children returning for the Sunday morning session of the Red Rebel conference had found the polytechnic locked. "It did not matter too much because, apart from a speaker on sexism, all we were going to do was join the TUC march against the Government," Mr Ashton said.

About 100 members of the union took part in the TUC demonstration.

The union, which claims to have 10,000 members in secondary schools, was formed in 1972 to oppose uniform, corporal punishment and other forms of discipline in schools. It is not recognized by the National Union of Teachers and has been banned from many schools.

Its magazine, *Biot*, frequently has been the subject of complaints by teachers and mem-

bers of local education authorities over what they see as the obscenity and subversiveness of its contents.

Two years ago the Labour Party announced that it was its youth organization, the Young Socialists, was recruiting pupils to the union. A report presented to the party's national executive said that the union was urging children to disrupt school life.

Until the end of last year the union had an office in the headquarters of the National Union of Students. Now it has free accommodation in the students' union of the Polytechnic of North London. There are three full-time officials, Mr Ashton, Mr Hardy Dean, aged 16, and Miss Erica Loreda, aged 18. All are associated with the Socialist Workers' Party.

Mr Ashton said that more than 100 of the union's 400 branches were controlled by Red Rebel. The union was financed by members' subscriptions, money from the National Union of Students and donations from sympathetic teachers, which amounted to £100 a month.

Although its week of action attracted considerably less support than expected—a march through London on Wednesday drew only 70 pupils, against 1,000 predicted—the union is planning further action, including a picket of the National Union of Teachers' conference next month.

There is likely to be a brief respite in its activities, however, Mr Ashton said. "Obviously things die down around this time of year because of exams."

Labour attacks 'bingo Bill' for NHS funding

By John Gower

The Opposition will today launch its attack on clause 4 of the Health Services Bill, now in committee in the Commons.

The clause would have the effect of permitting local health authorities to raise money through lotteries, bingo evenings and dinner dances.

The opposition spokesman on health, Mr Rowland Moyle, who will lead the attack in committee, said last night that Labour had no objection to hospital leagues of friends raising money in that way, for they are private bodies.

To encourage public bodies to depend on these methods for their funds, however, is a move from the welfare state towards the bingo state," he said.

While the Opposition intends to fight to the bitter end to have the clause deleted, Mr Moyle and his colleagues realize that the Government's majority may enable it to carry the clause.

Accordingly, Labour MPs have tabled amendments in an attempt "to control the wildest excesses of the Bill."

It was anomalous, Mr Moyle said yesterday, that on the one hand the Government should allow the bingo state to damage your health and on the other offer tobacco products as prizes in raffles.

Moderation was urged by hospitals in the use of alcohol and yet hospital management committees would be offering alcohol as spot prizes at dances and in raffles.

Mr Moyle thought that the clause would enable a large group of public bodies to raise money for the funding of the National Health Service by "devious means."

Under the 1977 Act, health authorities have no power to engage in activities intended to stimulate the giving of money or other property to assist the authority in the provision of health services. Clause 4 would change that.

MPs in quest of fresh job openings in Wales

From Tim Jones
Cardiff

Wales experienced its first insight into parliamentary procedure yesterday when the Committee on Welsh Affairs, appointed to examine the workings of the Welsh Office, held its first public session in Cardiff.

The 11 MPs, led by Mr Leo Abse, sat in the mock-Gothic banqueting hall of Cardiff Castle beneath a wrought-iron chandelier and a host of carved wooden angels. Occasionally the shrill cry of peacocks from the lawns outside interrupted their deliberations on how job opportunities could be provided in the principality.

Sir Hywel Evans, Permanent Secretary at the Welsh Office, headed a team containing three other senior civil servants exposed to the unfamiliar experience of public accountability for their policies.

Sir Hywel said they realized

that Wales faced a crisis, but indicated that precise answers were not always possible because of factors sometimes beyond their control.

At one stage a slightly exasperated member asked whether the civil servants could give him a "knit-gritty straight answer." And Mr member for Anglesey, committee member Mr Nicholas Edwards, Secretary of State for Wales, was a Cabinet poodle.

Sir Hywel said he could not answer for the minister but he considered himself to be a Welsh corgi who could fight his corner.

One firm factor that emerged was the disclosure that some Welsh unemployment could rise by 33,000 to 125,000 as a result of the local industry. Sir Hywel said that was a pessimistic forecast.

Labour lead jumps 5%

Labour's lead over the Conservatives stands at 8 per cent, according to a nationwide opinion poll published yesterday. At the same time 70 per cent of those who were interviewed supported the belief that the economic conditions of the country would get worse.

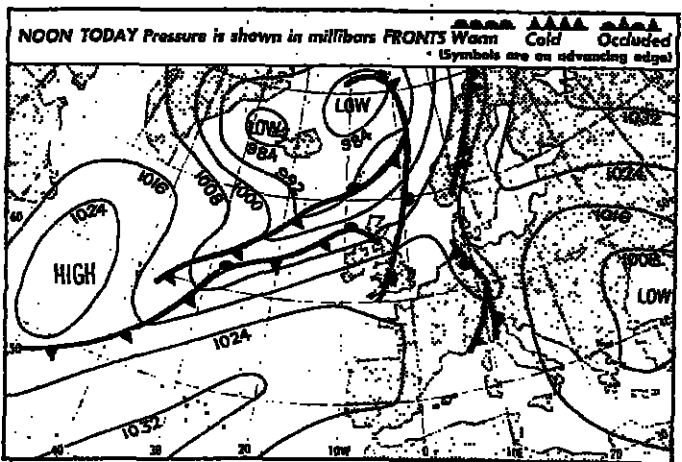
The poll, conducted by Market Opinion Research International, appeared in the London Evening Standard. The jump in Labour's lead, an increase of 5 per cent on a poll conducted in January, comes

just before the South-east, East, by-election, where polling takes place on Thursday.

While Conservatives are not happy at the increase in their margin of unpopularity, it is felt it comes within the "comfort zone" as far as the by-election is concerned.

Nor is there any real fear about the size of electorate believing that matters will get worse, the argument being that the Government is getting across the message about economic difficulties.

Weather forecast and recordings



NOON TODAY Pressure is shown in millibars. FRONTS Warm Cold Occluded

Wind direction and speed are shown by arrows. Rain is indicated by a cloud with a raindrop.

Temperature is shown in degrees Celsius. Humidity is shown in per cent.

Cloud cover is shown by a cloud with a percentage inside.

Sea level is shown in metres.

Time zone is shown by a clock face.

Latitude and longitude are shown by lines.

Map scale is shown in miles and kilometres.

Map projection is shown by a coordinate system.

Map source is shown by a reference to a specific source.

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HOME NEWS

Clegg award to NHS
Ncillaries would
not pay, union says

John Roper, Health Services Correspondent, says that the award to NHS ancillaries would not pay, union says.

The proposals were condemned immediately by the staff union, Mr Steve Johnson, who said the award was "a disgrace to the NHS" and "a disgrace to the profession". He said the award was "a disgrace to the NHS" and "a disgrace to the profession".

The award, which would pay 15,000 staff in the NHS, was announced yesterday by the Health Services Commission. The award would pay 15,000 staff in the NHS, was announced yesterday by the Health Services Commission.

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TUC urges
freeze on
farm prices
in EEC

The Trades Union Congress said yesterday that it wanted a freeze on EEC prices of farm products in the Community. It called for a price freeze on all other products covered by the common agricultural policy.

The TUC position was stated in a letter from Mr Len Murray, the general secretary, to Mr Peter Walker, Minister of Agriculture, Fisheries and Food. The letter marks the most radical authoritative contribution so far to the bargaining in the Community which will determine farm price levels for the coming year.

It puts the TUC in direct opposition to British farmers, who support a claim by their counterparts elsewhere in the EEC for an average rise of almost 8 per cent. Mr Murray said the general council was "deeply concerned" that the European Commission had advised Community farm ministers to fix an average rise of 2.4 per cent.

"It is also concerned that the effect of the proposed increases in institutional prices will be to increase the United Kingdom's already excessive contribution to the Community budget," Mr Murray wrote. The general council opposed attempts by the European Commission to end the butter subsidy in Britain and make dairy farmers here pay extra levies.

Whitehall brief: Scrutineers pinpoint economies
Cut down the rules, Sir Derek says

By Peter Hennessy

Last month the Prime Minister threw a party at Number 10 for 30 young civil servants with whom she was well pleased. They were Sir Derek Rayner's "scrutineers" who had combed Whitehall for examples of inefficiency and extravagance and produced a list of potential economies amounting to £80m a year, with a further £55m of once-and-for-all savings on capital projects, most of which seem likely to be implemented.

Mrs Margaret Thatcher thanked them individually for their efforts. Sir Derek Rayner, joint managing director of Marks and Spencer and her part-time adviser on the elimination of government waste, positively beams with pleasure (he looks like everybody's benign uncle) when he talks about it.

Sir Derek is a fortunate man. He has the wholehearted backing of the Prime Minister and he is Whitehall's favourite businessman, having been a permanent secretary himself as Chief Executive of the Procurement Executive, the supply agency for the Armed Forces, in 1971-72. Between 1972 and his arrival at the Cabinet Office in May last year, he never lost touch with the heart of government sitting on a battery of Whitehall steering committees and boards.

During the decade since Mr Edward Heath first brought him into government, Sir Derek has developed the Rayner theory of bureaucracy. Bureaucracies tend to expand unless checked by positive action. There are

always new tasks to be performed, old tasks are rarely dropped. The root of the problem, he believes, is the Civil Service's obsession with the rule book.

The books of rules and regulations grow and grow every time a mistake is made. Initiative, common sense and anything that saves of the entrepreneur goes out of the window because failure is always noticed and success is forgotten. The workload is very largely created by the rule books. I was in a Department of Health and Social Security office before Christmas where the clerks have to work with 50 volumes of rules created since 1948. Unless the rules are cut down and allowance is made for a percentage of error, we will not get to grips with numbers.

The remedy developed in Mr Heath's time was a system known as programme analysis and review (PAR). An inter-departmental committee would select an area of work to see if it should be continued as before. The Treasury did not like PAR, took it over from the Civil Service Department and effectively killed it. One Treasury man, involved with PAR for a number of years, described it privately as an "excrescence".

Sir Derek's new-model PAR has the name of the scrutiny programme. PAR failed, he believes, because too many senior civil servants could get at its findings before they reached ministers, erasing all trace of radicalism in favour of Whitehall's preferred virtues of moderation and compromise.

His scrutineers are carried out by carefully chosen young men and women, working personally

to him with encouragement to be as radical as possible. Their reports go straight to their departmental minister and permanent secretary, and to Sir Derek himself, without any opportunity for chiselling by the senior ranks. Interdepartmental consultation, another curse of PAR, has been removed as Sir Derek learnt from his experience in the early 1970s that unless work was done inside departments themselves nothing of value emerged.

To set an example, Sir Derek scrutinizes his own tiny Cabinet Office operation with a magnifying glass. His team of Mr Clive Priestley, an under-secretary who acts as chief-of-staff, an economic adviser, an executive officer and a personal secretary cost £5,130 a month to run. He clearly relishes his roving brief but says that he and the Prime Minister are well aware that it will take years to reshape Whitehall.

"You have to do it bit by bit. You cannot just dismantle it because there are all kinds of things which, if they were dismantled tomorrow, God knows how many demonstrations we would have outside the House of Parliament," he said.

One Whitehall insider has suggested that Sir Derek would make a marvellous Head of the Home Civil Service when Sir Ian Bancroft retires in 1982. "It would be like Michael Edwards going to British Leyland. Wouldn't it be a good idea to have an outsider without the closed mind of the mandarin, and he has been a permanent secretary. There would be some interesting conflicts."



Photograph by David Jones

Sir Derek Rayner: Has Prime Minister's backing.

More join in protest
over Flowers report

Our Health Services correspondent reports that senior staff at King's College Hospital and the Royal Free Medical School are joining a protest against the Flowers report on medical education.

Vestminster Hospital and its medical school will almost certainly join the protest, which is being organized by the Royal Free Medical School.

The Flowers report, published yesterday, criticized the working party for its consultation with the medical schools.

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Dry MP gets
£482 over
street accident

Mr William Rees-Davies, Conservative MP for Thanet, who is known as "Count Dracula" because of the black cloak he wears, was awarded £482 damages in the High Court yesterday for injuries he sustained when he was knocked down by a car near the House of Commons.

Mr Rees-Davies, aged 63, of 4 North Street, London, said he was hit by a car driven by Cedric Day, of Tyrone Road, Ham, London, who denied being drunk.

Mr Rees-Davies was injured on the night of the accident. That had not been his fault, he said.

The judge ruled that Mr Day was to keep a proper lookout and was to blame for the accident. He awarded Mr Rees-Davies £482 in damages.

Newspaper to
pay damages
to broadcaster

Eamonn Andrews, the broadcaster, received a public apology in the High Court yesterday over a newspaper's allegation last year that he had been hit by a car. The newspaper, the Daily Mirror, had alleged that Mr Andrews had been hit by a car near the House of Commons.

Mr Andrews, who is now 70, said he was hit by a car near the House of Commons. The newspaper, the Daily Mirror, had alleged that Mr Andrews had been hit by a car near the House of Commons.

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Baby 'blinded by oxygen'

A baby which had been born blind, but whose blindness was caused by oxygen treatment, has been given a hearing. The baby, who was born in 1974, was given a hearing by a judge in the High Court yesterday.

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NELSON
BEETHOVEN
JULIUS CAESAR
MILTON
LEONARDO DA VINCI
SARAH BERNHARDT
ROOSEVELT
HELEN KELLERDid you know all these people
were disabled?

No-one would question their ability to contribute. And that's true of most disabled workers today - disabled they might be, unable they're not.

Yet their chances of finding the kind of employment that allows their full abilities to be used are well below average.

That's why the Manpower Services Commission has created the Fit for Work Award Scheme - a project wholeheartedly supported by the Government, the TUC and the CBI.

The Fit for Work Award will be presented publicly each year to those 100 firms (large or small) who best carry out constructive policies towards the employment and development of disabled workers.

The award will consist of the trophy pictured here, a wall plaque and a citation in a presentation case. And it's for the firm as a whole - both management and employees - to acknowledge the part everyone plays in carrying out good employment policies.

Could your firm win the Fit for Work Award? If you send us the coupon, we'll send you a wallet containing details of the scheme and how to apply. The wallet also gives case histories of firms who have successfully employed

disabled people, and information about the financial and advisory help the MSC provides.

One of these wallets has already been sent to most major employers, but you are welcome to additional copies.

For the record, Milton was blind, Beethoven was deaf, Helen Keller was blind and deaf, and Leonardo and Caesar had the hidden disability of epilepsy. Roosevelt, Bernhardt, and Nelson were examples of major or partial physical disability.

Yet their disabilities are scarcely the first thing one remembers about them.

Today's disabled worker no more deserves to be categorised than they do.

Could your firm win
the Fit for Work Award?

Apply now for application form and explanatory booklet to: Manpower Services Commission, Box 101, Gunwharf, 128 Wapping High Street, London E1.

Please send me..... copies of the Fit for Work Award Scheme wallet. (Applications must relate to period 1st April 1979 to 31st March 1980).

Name.....
Position in firm.....
Name of firm.....
Address.....

Employment Service, Manpower Services Commission.



PARLIAMENT, March 10, 1980.

Electricity price rise need not automatically follow fall in demand

House of Commons

Increases in electricity costs resulting from lower sales were not automatically a reason for passing on all the cost to the consumer, Mr David Howell, Secretary of State for Energy said.

He said that United Kingdom electricity production in 1979 had totalled 328 million tonnes of coal equivalent in 1979, an increase of some 35 per cent on 1974. Demand for primary fuel over the next five years would depend on a number of economic factors.

On the assumptions of Energy Projections 1979 demand in 1985 would be some 3 to 7 per cent above present levels.

Mr David Howell, Secretary of State for Energy (Plymouth, Devonport, Lab)—There has been a considerable fall-off in electricity demand. What are the implications of that for the existing AGR programme at Heysham and Torness and for the future nuclear power programme?

Will he confirm there will be no question of increases in electricity prices when electricity consumers for a fall in demand?

Mr Howell—The electricity supply industry recently reviewed its forecasts of sales in 1980-81 somewhat. I share the view that if there are increases in costs arising from lower sales that is not automatically passed on to the consumer.

As to the implications for the overall capital and current programmes for the electricity supply industry, these are being looked at in the light of the new forecasts.

Mr Peter Rose (South-East Derbyshire, C)—How does the Government's forecasts of electricity demand differ from the Electricity Generating Board's latest downward revision?

Was he not made aware of this downward revision? Why it is happening? What will be the impact on the nuclear programme?

Mr Howell—The electricity supply industry has come forward with these revised forecasts of sales. My department makes energy projections from time to time. When

such proposals come forward from the electricity supply industry they are examined in my department and would have an effect on energy projections.

Part of the sales forecasts relates to the very short-term and the short-term fall in demand because of the warmer weather. That would not fit in with the longer term question of energy projections.

The Government remains fully committed to the nuclear programme. That is not affected by short-term questions of electricity supply.

Mr Joseph Deam (Leeds, West, Lab)—Would he comment on reports in the press of a possible increase in electricity prices? He would have a future provision of nuclear power stations and conventional ones?

This would have a disastrous effect on the base in this country of the power plant manufacturing industries, both to supply the home market and to export potential. It would have disastrous consequences on unemployment.

Mr Howell—I am aware of the nuclear power ordering programme and the interests of our industry and jobs in this country. I cannot comment on newspaper speculation of the kind he has mentioned.

Mr Deam—During the last year, when electricity prices were rising, he said he did not want to see an increase in price. He has also said that the AGR programme go forward and the nuclear industry be given confidence, yet he constantly reiterates that the cash limit must be maintained.

He needs to relax the cash limits under which the electricity board are currently operating.

Mr Howell—I would not accept that, nor is he correctly repeating what I said. I said I did not accept that all costs should automatically be passed on to the consumer.

There must be a vigorous search for economies to meet the rise in costs. It may be that some rising costs have to be passed on, but I do not accept the doctrine that it is simply a question of passing on all increases in costs to the consumer.

Government policies matter more than image

It was not the Government's image that mattered but whether its policies would work, Mr Angus Maude, the Paymaster General, said during questions.

He was entirely confident that the policies of this Government would work. Mr Robert Aldous (Preston, North, C) had said recent events such as the ballot by steel workers had indicated that the Government's policies were beginning to get through to the public.

There was a new air of realism in the country. Events in recent weeks had shown that the Government's policies were beginning to get through to the public.

Mr Aldous—It is true that there are always people who are not convinced by the Government's policies. But the Government's policies are beginning to get through to the public.

Mr Maude—Yes, it is true that there are always people who are not convinced by the Government's policies. But the Government's policies are beginning to get through to the public.

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Labour accused of urging councils to spend more

Council house tenants were now paying a substantially increased proportion of their earnings on rents than under the Labour Government, Mr Roy Hattersley, chief Opposition spokesman on the Environment, said during questions.

He said that the Labour Government had urged councils to spend more on housing. He said that the Labour Government had urged councils to spend more on housing.

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Objections to voting millions 'on the nod'

At a time when they were supposed to be observing stringent control of public expenditure, it was not good enough for the House to be asked to approve supplementary estimates running into hundreds of millions of pounds "on the nod", Mr John Bence-Gardner (Kensington, C) said.

He was speaking on a business motion which, he said, enabled outstanding votes to be taken on the nod at 7 pm. The essential element in the votes to be taken was the Spring Supplementary Estimates amounting to £330m of additional public expenditure.

The House should pause for a moment before it approved a business motion which was designed to ensure there was no opportunity of any kind for MPs to discuss this massive increase in public expenditure.

He was not criticising ministers because it was the House which had decided in its wisdom or otherwise whether the procedure should be followed, but that votes of this kind should be taken on the nod.

What made it doubly a matter of concern on this occasion was that wrapped-up within the supplementary estimates was a provision for £20m to be taken from the Treasury, the Scottish Office and the Ministry of Defence, to compensate for overrunning their current cash limits.

Major part rightly in the control of public expenditure, the House should pause before approving a motion like this which would allow the Government to spend money already approved and MPs would be asking about

the matter after the House had voted.

Mr Michael English (Nottingham West, Lab) said that procedures were being developed to ensure that the House was not asked to approve supplementary estimates running into hundreds of millions of pounds "on the nod".

Mr English—The House should pause for a moment before it approved a business motion which was designed to ensure there was no opportunity of any kind for MPs to discuss this massive increase in public expenditure.

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Changes in Special Patrol Group

Mr Ian Sproat (Aberdeen, South, C) asked the Home Secretary to make a statement on the role of the Special Patrol Group.

Mr William Whitelaw, said in a written reply. Following the events at South on April 29, 1979, the Commissioner of the Metropolitan Police directed the Deputy Commissioner to review the Special Patrol Group and consider its future role.

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Report soon on new gas pipeline

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Efforts to boost N Sea oil investment succeeding

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Arab banking and finance

Changes in recycling oil funds needed

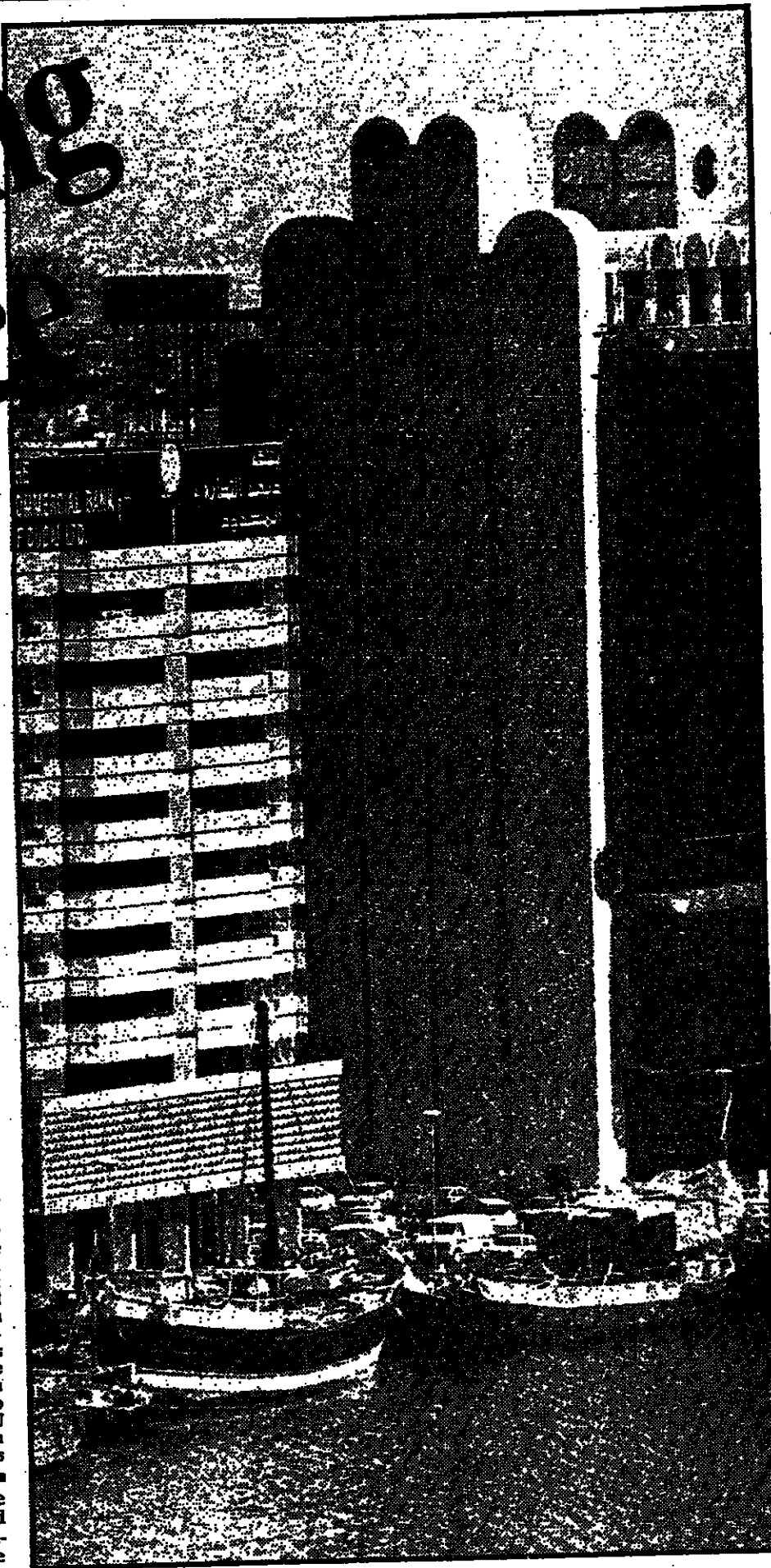
Opening with the huge payments earned by 1973, an Arab phenomenon. For every surplus there is a deficit somewhere else: exporting countries, was the role of the international financial system throughout the 1970s. It is likely to be considerably more difficult to do so during the new decade. For just when people thought that the period of Opec surpluses might be coming to an end, a new round of price increases for oil has brought them back to the centre of the world monetary stage.

The accumulated net surplus of the Opec countries at the end of 1979 totalled \$230,000m. Saudi Arabia and Kuwait are the most important surplus earners. By the end of this year they will reach \$300,000m. That means that within two years from the end of 1978, the Opec surpluses will have almost doubled.

In practice, the Opec surplus is a surplus of Arab countries. Outside the Arab world, only Iran compares significance with the large Arab producers as a supplier of oil, and this country's expenditure on its development has eaten into its foreign exchange earnings. For practical purposes, the Opec surplus is as it has been since the oil price increase in 1973, an Arab phenomenon. For every surplus there is a deficit somewhere else: exporting countries, was the role of the international financial system throughout the 1970s. It is likely to be considerably more difficult to do so during the new decade. For just when people thought that the period of Opec surpluses might be coming to an end, a new round of price increases for oil has brought them back to the centre of the world monetary stage.

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been unwilling to take up whole range of small banks whose horizons do not stretch outside their own country. For many of the biggest banks, which are the ones which count in international lending, more than half their assets, including loans, are now overseas. Nor are these overseas loans widely spread. For the United States banks, seven big borrowers accounted for 45 per cent of the total loans to countries outside the Group of Ten biggest industrial nations. In banking terms, those countries, including the biggest borrowers like Brazil, now have too big a proportion of the banks' funds.

Into this picture of growing difficulties for the world banks, the crisis over Iran has injected a new and much more intense uncertainty. The dominant means of financing developing countries in recent years has been the syndicated loan, in which a number of banks club together to put up money for a country which seeks to borrow. The whole basis of these loans has now been called into question by the repercussions of United States sanctions against Iran. For because some American banks froze Iranian assets, loans made to that country did not have interest paid on them and moved technically into default. This puts in question the whole concept of the syndicated loan.

All of these factors have led the commercial banks to argue that they cannot be expected to carry the burden of recycling oil money to the same extent in coming years. The clear conclusion which follows is that if the private banking system cannot perform the task, official mechanisms will have to be found. The International Monetary Fund has, by past standards, considerable resources at its disposal. But the resources are not large compared to the tasks which it will face in the years to come.

If the official bodies do not succeed, we face a series of defaults by developing countries which could have very severe repercussions for the whole of the international banking system.

David Blake
Economics Editor

ON OTHER PAGES

Development of banking in the Arab world: II
Investment of oil revenues; private wealth: III
Arab aid; Operations of foreign banks: IV
Banking in: Saudi Arabia; United Arab Emirates: V
Bahrain; Kuwait: VI
Qatar; Libya: VII
Egypt; Jordan: VIII
Lebanon: IX
Oman; Algeria: X

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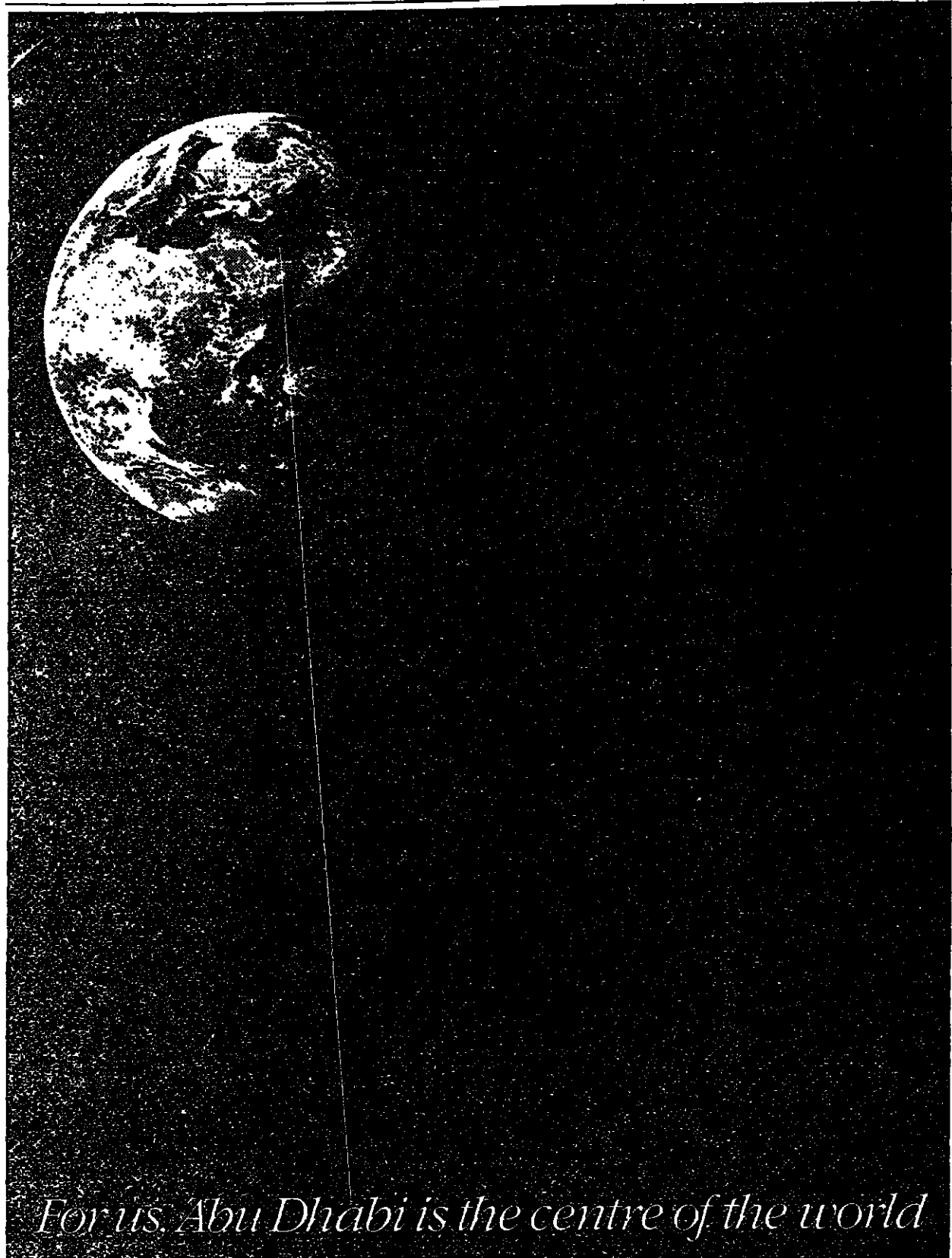
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ARAB BANKING



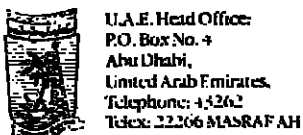
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A street banker in Al Manamah, Bahrain, one of an intricate network of dealers offering a personal service.

A fast flexible service for the man in the street

About a month ago, when the Israeli Government turned its pounds into shekels, anxious Israelis, uncertain as to the value of their new money, hurried along to the Arab money-changers in the old quarter of East Jerusalem. On arrival, they found the little shops shuttered and deserted. Arab money-changers, like the famous Saudi Arabian family of al-Rajhi, have been in business long enough to know an unnecessary risk when they see it.

Had the shops been open that day, however, their service would have been much more complete than the modest premises might indicate. Ever since the dawn of Islam, the Middle East has been covered by an intricate network of personal connections. In the nineteenth cen-

tury, when the trading currency of Eastern Arabia was the Indian rupee, it was possible for a merchant in Muscat to cash a bill on a merchant in Dubai with confidence. Every day, the messengers from Muscat set out across the desert to present their claims on merchants in the Trucial States and as far afield as Kuwait and Basrah.

Much of that network survives to this day. It is estimated for example that North Yemen earns about \$1,000m a year from citizens working in Saudi Arabia. But the figure is only an estimate because it all passes through the hands of the Yemeni money-changers, and appears nowhere in the national accounts. Adhering to the old Sharia laws prohibiting interest, money-changers throughout the Arab world provide a speedy, flexible, and reliable service, with a turnover of millions of dollars.

If one is considering banking and financial services in the Arab world as they affect the ordinary person, it is important, therefore, to remember that banking in the Western fashion is both recent and still outside popular needs and experience. The kind of institutions which catch the eye, whose glossy facades line the streets of Dubai or Amman, or increasingly of European and American cities, are essentially the link between big business inside and outside the Arab world. Their services are useful to the rich, but much less accessible to the majority, who are cash-oriented.

This is not to say that Western financial institutions are not firmly established in the region. Far from it. As the impact of the European powers on the Middle East became irresistible after the First World War, several banks emerged to meet the needs of trade. Then, as now, they fell into two groups: those which were extensions of Western companies, such as the ubiquitous British Bank of the Middle East, almost a synonym for banking in the region; and indigenous banks, the best-known being the Arab Bank, started by the Shoman family in Palestine in 1930, and the National Commercial Bank, founded in Jiddah nine years later.

Outside the Middle East both these institutions, important enough in their way to rival the giants of Western banking, remained obscure until the oil boom of the last decade. Since then, the old houses have expanded rapidly alongside the new, spawning a multitude of bodies: commercial banks, investment banks, stock markets, and even a few insurance companies. Not all countries have participated in the boom equally, however. Either they had no oil, as in the case of Morocco, Tunisia, Egypt and Jordan (though the last two have recently become minor producers) or they had long since nationalised the banks and abolished other financial institutions. The banking and financial explosion of the 1970s is exclusively the preserve of Arabia, Iraq, and service centres such as Beirut, until 1976, and subsequently Amman.

Where the boom has occurred, it has been spectacular. Bahrain now boasts about 60 offshore banking units, and is the main meeting point in the region for bankers from all over the world. With OBU assets worth about \$25,000m, the island is one of the biggest centres internationally.

Although Bahrain has undoubtedly gained from the sad demise of Beirut, now

almost wholly fallen from glory, it would in any case have been strategically placed to finance Gulf trade and to handle personal and public fortunes from oil. Across the water, Dubai has retained its reputation as a merchant's paradise by liberally issuing banking licences to local business men. Three years ago, unfortunately, the policy led to some near-failures and a number of banks were forced to close their doors temporarily. After a series of difficulties affecting the UAE Currency Board, the emirates never recovered in the race with Bahrain for business. A central bank has yet to be set up.

Overshadowing both these centres are the untested financial giants of Kuwait and Saudi Arabia. Both are awash with liquidity, but the banks can only sit and watch their assets grow as the government restricts their activity outside the country and excludes foreigners. The National Commercial Bank's assets soared to 33,449m rials (\$4,367m) in 1978 with a further substantial increase (\$490m) expected in 1979, partly because of the Saudi Arabian Monetary Agency's conservative reserve requirements, but also because outlets for capital at home are small. Major development invest-

ment is financed by the Government, while those merchants who place their money with the banks are often prosperous enough not to need bank capital. Nevertheless, some outlets have been found overseas. Arab banks, including consortium banks such as Union des Banques Arabes et Françaises and Banque Arabe et Internationale d'Investissement, have been very active on the Euro-markets. Loans were made last year to Sweden, the Philippines, IBM, the Royal Bank of Scotland, Portugal, Indonesia, Panama, the national power company of Iceland and Petrobras. The Gulf International Bank, which is based in Bahrain and equally owned by the governments of Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and the UAE, is managing or co-managing loans running at about \$3,000m a year.

Kuwait is the home of an expanding international bond market dominated in Kuwaiti dinars. Last year saw 13 issues, valued at KD105m. At the moment, however, the market is struggling a little in the face of high foreign interest rates. The emirate also has a stock market, but it is not much more than a diversion for rich merchants because

only a handful of Kuwaiti companies are quoted. Without doubt, banks and investment institutions such as dominating business. Kuwait have developed rapidly in the new circumstances. But so far have not generated the wealth which is innately Arab. On the contrary, so concerned have they often been to gain international recognition, that some have say the real centre of banking is in Europe. America. Only Islamic banking, which has grown recently, is a real alternative but that is not exclusively Arab.

The main demand Arab banking is to provide a link with the countries which clients can in their burgeoning fortunes. All institutions which not strictly banks, like the Sharjah Group, are also mainly directed to that. Sheer financial rescue will probably ensure national acceptance, as strict from just making mark. But to realize full potential Arab banks will have to break free of their governments. Meanwhile, the man in the street will go on visiting friendly local money-changers.

Michael Pr

This announcement appears as a matter of record only

GULF INTERNATIONAL BANK B.S.C.

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BAHRAIN Aluminium Bahrain The Bahrain National Oil Company Gulf Aviation Company Limited	OMAN The Sultanate of Oman
BRAZIL Companhia de Celulose da Bahia Itaipu Light-Serviços de Electricidade, S.A.	PAKISTAN Pakistan International Airlines Corporation
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JORDAN Jordan Cement Factories Company Limited Jordan Fertilizer Industry Company Limited	SAUDI ARABIA Olayan Financing Company Prefabricated Building Company (MABCO) Saudi Oger Limited
KOREA Hyundai Construction Company Limited	SPAIN Betica de Autopistas S.A. Compañía Telefónica Nacional de España
KUWAIT United Arab Shipping Company S.A.G.	UNITED ARAB EMIRATES Emirates Telecommunications Corporation Limited
MALAYSIA Government of Malaysia	UNITED KINGDOM Scandinavian Finance Limited
MAURITIUS Mauritius	VENEZUELA Corporación Mercadeo de Agricultura Fioven S.A. Fondo Nacional de Desarrollo Urbano Republic of Venezuela
MEXICO United Mexican States	

GIB's record of managing Syndicated Loans

Gulf International Bank was involved in managing loans and issues in excess of US\$7,000 million during 1978 and 1979. In addition to 54 management positions, which include those listed above, GIB participated in a further 40 syndicated transactions. Borrowers were located in 33 different countries. These statistics demonstrate Gulf International Bank's

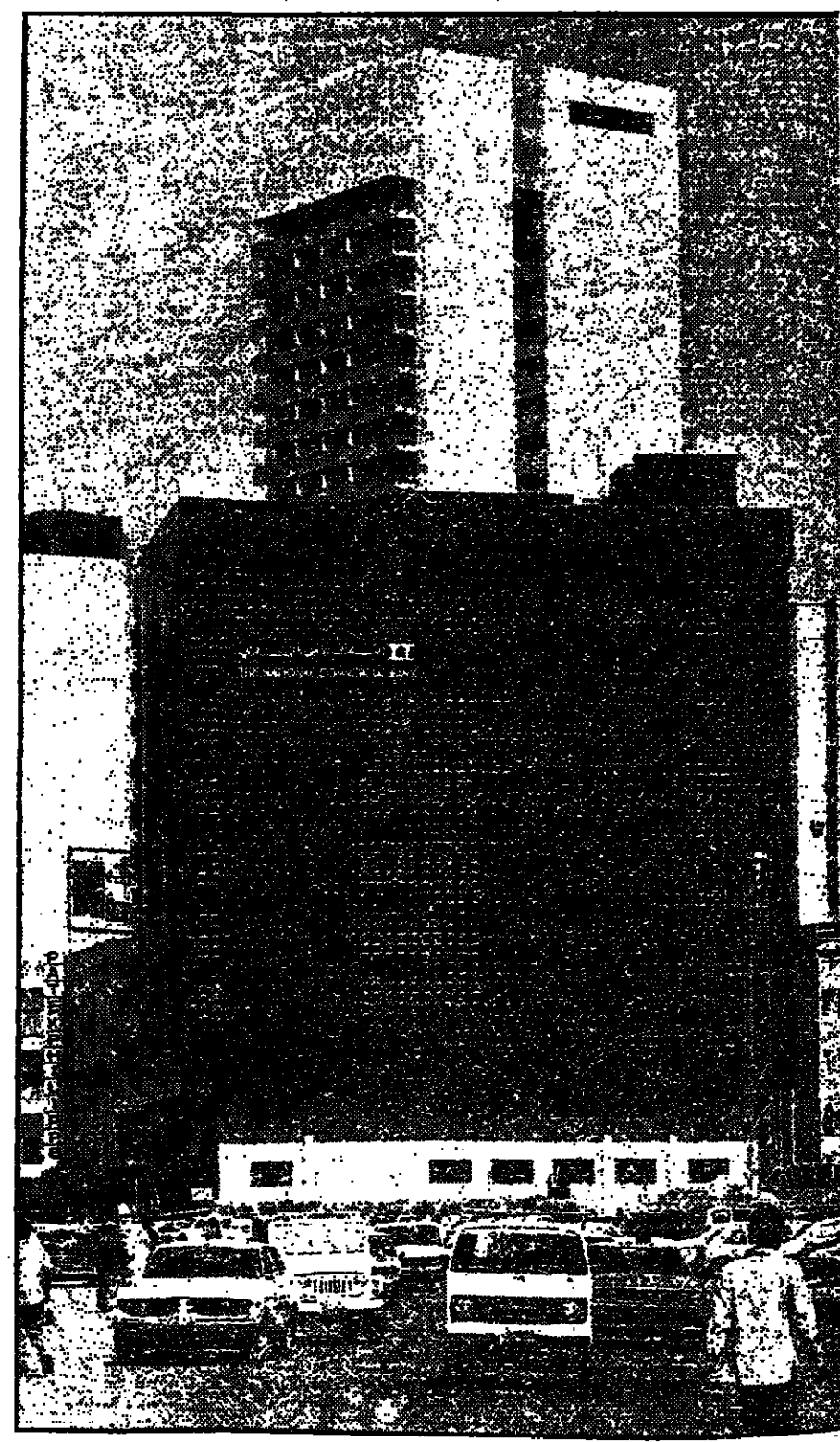
commitment to serve its customers internationally and its wide acceptance as a professional syndication bank by borrowers and fellow-lenders the world over. Gulf International Bank is directly and equally owned by the Governments of Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates. Assets as at 31st December 1979 exceeded US\$1,400 million after only three years of operations.



GULF INTERNATIONAL BANK B.S.C.

Syndication Division, P.O. Box 1017, Manama, Bahrain.

Telephone: 257098/257177/256245 Telex: 9123 GIBSYN/9124 GIBSYN



The radiator grill facade of the National Commercial Bank, in the centre of Jiddah, one of the indigenous banks which are meeting the demands of the trade boom.

150/1000

OVERSEAS

Uninspired candidates set Florida talking of icicles and oranges

From David Cross
Miami, March 10

After the snows of New England, presidential candidates used to find it very agreeable to travel south to the sunny states for one of the country's first southern primaries.

After all, Florida was the state which helped to thwart the ambitions of such presidential hopefuls as Senator Henry Jackson, Mr. Hubert H. Humphrey, Mr. Edmund Muskie. In 1976, it played a major role in the securing of a nomination for Mr. Jimmy Carter and Mr. Gerald Ford. Both men pulled ahead of their major rivals here.

This year, however, things are different. The various presidential candidates have hardly been seen in the state, except on television. And the professional politicians are none too pleased about what has developed into something of a presidential backwater.

The voters are more interested in talking about the sudden frost last week which left icicles hanging from the orange groves, than the likely outcome of tomorrow's primaries.

The reasons for the general apathy which has surrounded the race to the White House here are not hard to find. With the exception of Mr. John Anderson, the liberal member of the House of Representatives from Illinois, those candidates still competing for their party's nomination are regarded as too uninspiring to awaken any great passions.

Most important of all, the likelihood of an upset when the votes are counted tomorrow is fairly remote. The pundits have long ago decided that the two front runners, President Carter and Mr. Ronald Reagan, the former Governor of California, will simply reinforce their positions.

The only real question which remains is how well Mr. George Bush, the former Director of the CIA, will fare. He has long been perceived as Florida's best bet in the South and he has spent large sums of money to build up a decent organization in the state.

Much of the groundwork for his campaign here was laid last autumn when Florida Republicans held a series of party caucuses to demonstrate their preference for the presidential nomination. In the non-binding straw poll, Mr. Bush finished a surprisingly strong third behind Mr. John Connally, the former Governor of Texas who withdrew from the election campaign last night after his poor showing in South Carolina.

Recent opinion polls here have shown that Mr. Bush's powerful finish last autumn and early successes this year have carried through into the latest indications that he might even beat Mr. Reagan, however unlikely this still appears, persuaded him to readjust his campaign schedule at the weekend so that he could spend a couple of days in various parts of the state.

Yesterday he spent a couple of hours tramping the streets of Little Havana, the Cuban exile colony in central Miami, wearing a dazzling white Spanish-style casual shirt and speaking to passers by in halting Spanish. The Latin American community was celebrating one of its carnivals and Mr. Bush rose

to the occasion by unveiling his impeccable conservative credentials.

"I will not be taken by Fidel Castro (the Cuban leader)", he told a cheering crowd who had stopped dancing when one of Mr. Bush's campaign aides grabbed the microphone from the lead singer of a Cuban rock group. "I am for a strong military and for the CIA", Mr. Bush added.

His Republican rival also found time to take advantage of the festivities. Accompanied by about a dozen aides, Mr. Reagan, the former governor of California, waded in front of the Bay of Pigs monument and condemned President Carter's policy of "accommodation" with Mr. Castro.

Mr. Bush and Mr. Reagan were the only two Republican candidates of any consequence to campaign here in recent days. Mr. Anderson, who emerged as the only other leading contender from last week's primaries, stayed in his hotel in Vermont, toyed with the idea of coming here but preferred instead to concentrate his efforts on next week's primary in his home state.

Some Democratic front-runners, however, did grace Florida with their presence for just one day. When it became abundantly clear that he had no hope whatsoever of making any significant headway here, Mr. Jimmy Carter switched the focus of his campaign to Illinois and New York.

In last autumn's straw poll among Florida Democrats, Mr. Carter trounced Mr. Kennedy by a three-to-one margin and that was before Mr. Carter's new found popularity in the wake of the crises in Iran and Afghanistan.

Some politicians here believe that Mr. Carter's huge gaffe on the Middle East in the United Nations Security Council will lose him votes among the more than 100,000 Jews who have come south to retire.

Two other southern states also host their primary tomorrow and there is little doubt who the victors will be. Mr. Reagan and Mr. Carter will both win handsomely in Georgia and Alabama.

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Recent opinion polls here have shown that Mr. Bush's powerful finish last autumn and early successes this year have carried through into the latest indications that he might even beat Mr. Reagan, however unlikely this still appears, persuaded him to readjust his campaign schedule at the weekend so that he could spend a couple of days in various parts of the state.

Yesterday he spent a couple of hours tramping the streets of Little Havana, the Cuban exile colony in central Miami, wearing a dazzling white Spanish-style casual shirt and speaking to passers by in halting Spanish. The Latin American community was celebrating one of its carnivals and Mr. Bush rose

Quebec in run-up to referendum on future

From Anne Penketh
Montreal, March 10

The referendum debate in Quebec opened last week. It was the start of a process which will culminate in June, when Quebecers will be formally consulted for the first time in their history, on the future of their province in the Canadian federation.

The Referendum Act, passed in June, 1978, provides the legislation enabling the Government to hold a referendum and sets out the rules governing the referendum process. Once the final text of the question has been adopted, committees for the "Yes" and the "No" votes will be formed and led by members of the Legislature who register in favour of one or other of the proposals.

Hence Mr. Pierre Trudeau, the Prime Minister of Canada and a voter in Quebec, came to Quebec to support the "No" vote. He would have to do so through the appropriate committee.

The debate now taking place in the Legislature, with a 35-hour time limit spread over three weeks, is in part on the question itself, but the Parti Québécois has been taking advantage of television to advance its arguments for what it calls "sovereignty association".

It has been left to the Liberal opposition to criticize the wording of the question which Mr. Claude Ryan, the leader of the "No" committee, called "dishonest and fraudulent". He proposed that its long preamble, which defined sovereignty association, should be simplified if not eliminated, and that voters should be given a straightforward option.

Mr. René Lévesque, the Quebec premier, opened the debate with a rather subdued speech in which he outlined the historical perspective to sovereignty association and reassured voters that a "Yes" vote in the referendum would not effectively abolish Canada. All the Parti Québécois members have taken their cue from him, pointing out the advantages of a politically sovereign Quebec that would still maintain economic links with the rest of Canada.

In a carefully plotted strategy the Parti Québécois concentrated for the first time on economic affairs and will move on to discuss the constitution this week. Allocated half the time given to the PQ, the Liberals have been less organized and united in the debate, but the statements made by their opponents, but two seams have nevertheless emerged. The first is that the question itself is biased in favour of sovereignty association.

"There is no reference to the fact that a 'Yes' would lead to a rupture with the federal system", Mr. Ryan said. The second major theme developed by the Liberals emphasizes the advantages of belonging to the federation on the understanding that some revision is made in the future to revitalize provincial-federal links.

Tobacco crop ruined
Havana, March 10.—Cuba's annual tobacco harvest will have to import the commodity this year because blight has left only 10 per cent of the crop intact, President Castro said last night.

Already in America people are as suspicious of television as they are of their politicians

Los Angeles: booming city on the electronic frontier

From William Rees-Mogg
Los Angeles, March 10

Despite an incipient recession, high inflation and an 18 per cent crime rate, southern California is still a boom area. Last Sunday's *Los Angeles Times* ran to 522 pages, divided into 23 different sections.

In the real estate section, one agent was offering three houses in Beverly Hills priced at more than two million dollars. The publisher, Mr. Otis Chandler, who is to be succeeded by Mr. Tom Johnson next month, announced on the front page of the business section a \$215m expansion programme, including the construction of a second satellite printing plant in the San Fernando Valley and conversion to offset printing at the downtown Los Angeles plant.

"Offset printing", the announcement states, offers "faster, more flexible type setting and composition methods, and clearer, cleaner appearance of newspaper".

The prosperity and growth of the *Los Angeles Times* reflects the prosperity and growth of the Los Angeles community. The *Los Angeles Times* is, however, one of the few American papers that has used its prosperity to provide a more international and more serious coverage.

The lead story last Sunday was written from Beirut on the relationship between the European Community and the PLO. Immediately under the lead was a double column story from William Tuohy, their staff writer in London, on Mrs Thatcher's attitude towards the

replacement of Polaris. The front page contained three international, two economic, one legal and one construction industry story. There is a serious front page for a Sunday edition with a circulation of 1,344,000 in a single area, and it certainly justifies the *Los Angeles Times* claim to be regarded as one of the major serious newspapers of the world.

The *Los Angeles Times* is probably the institution which does most to define and describe the Los Angeles area. It is odd that it should be so because Los Angeles is an electronic rather than a print city. Indeed it is the electronic city of the world. An important part of the prosperity of the area is based on the electronic industry proper and Los Angeles is unique in the combination of its research and manufacturing role in advanced electronics, and its post-World War II role as the origin of much of what appears on television.

It invents systems of information, makes them and uses them. The people who are most involved in electronics are most aware of the social dangers of their work. When I visit Los Angeles I naturally call on Systems Development Corporation, whose electronic composing system has been featured in *The Times*. One of their executives has volunteered to teach the economics of free enterprise—how the business system actually works—in a local high school. Its class is 50 per cent black with the remainder largely Hispanic or Asian. It is a poor neighbourhood, though employment

is good. In that class less than half come from homes which take a newspaper. The students derive their knowledge of the world from television, and apparently watch the local rather than the national news programmes. They are not hooked on the grey and statesmanlike tones of Mr. Cronkite. Los Angeles has recently had a number of big local news stories: floods came and swamped the sewage works, and left 200 miles of Pacific beaches public health hazards. The local news hour, from six to seven, is strong on such news but does not apparently give much of a local picture at the best of times.

Systems Development are now starting to take orders for a new invention, which they demonstrated to me, in electronic filing systems. It has definite advantages over paper filing systems, particularly in terms of recall. It can select all the references to a particular subject contained in the system. It is, however, an alternative to a paper filing system; it is a change between electronic and text methods; I suppose electronics, with its higher productivity and greater range of information, is going to win many of the battles certainly in office organization.

Yet it is difficult to say that one knows something that has appeared on the screen in the way that one can learn something that has been written on a piece of paper. There is real information loss to balance the real information gained. The people of Los Angeles are uneasy about the

education of their children. Are they becoming too dependent on the vivid presentation of limited pieces of visual information? Are they losing the capacity to build knowledge that book learning used to give? Are they manipulated, politically, commercially and even morally by television?

Los Angeles is a strangely fluid society, living on the edge of the electronic frontier, lacking in definition and rootedness. Some of its admirers call it a city. In fact it is a city which seems to enhance the creativity of the mature, but can endanger the development of the immature. Neither in its architecture nor in its ethics is one conscious of boundaries; the absence of boundaries creates a simultaneous sense of opportunity and danger.

Certainly the people of Los Angeles have acquired the equivalent of a street wisdom about the electronic media. The most interesting item I have seen on television here was an analysis of the symbolism of the commercials put out by candidates in the primaries. Most of the commercials are very funny, being both pompous and inane, but they become more interesting when one turns from the candidates in the foreground to the background scene.

The candidate often appears with a child or children—being a good family man. He is sitting in a library with leather bound books—he can read. He is behind a desk—he can work. He is wearing horn-rimmed spectacles—he is an intellectual. They are made of plastic—he is concerned with the ecology of turtles. He has the

stars and stripes tastefully draped just in camera shot—don't we all fly flags in our libraries? He has a bright call fire burning in the grate—his is a warm hearted man who believes in the traditional values, possibly including air pollution.

I do not think this works in the rest of the United States. I am sure it does not work in Los Angeles, where too much people are too aware of what is being put across to them, are too conscious of the skills of manipulation. Already in America people are as suspicious of television as they are of their politicians. As far back as 1978, the National Opinion Research Centre found that only 14 per cent had "a great deal of confidence" in television; only 13 per cent had confidence in Congress and government, while 21 per cent had confidence in the press.

When one gets away from the media to the ordinary American, one finds that he has an independent and entirely reasonable view of the matters that reach to him. When I went to the Getty Museum on the morning I asked the taxi driver whom he would like to see as the next president, "Ford", he said, "because he is an honest man and did a good job cleaning up after Watergate".

That at least is the sensible view with the merit of being true to the facts. Yet as for the presidential candidates in general, the view in Los Angeles is the same as in San Francisco.

In the words of Governor Brown, the father, not the son, "they don't like any of them". I am afraid they do not.

A parched land faces new Thai Premier

From Neil Kelly
Bangkok, March 10

The worst drought Thailand has known for 10 years is confronting General Prem Tinsulanonda, the new Thai Prime Minister, who is still trying to form his first Government.

More than 5,000 square miles of rice, maize and fruit have died or are dying in the central plains, the main agricultural area. Water for farming has dropped by half. This will reduce the second rice crop to a fifth of its normal yield.

The political violence which has claimed about 3,000 lives in slightly more than two years was today's topic. Our greatest source of crime fear before the coup, "has been to establish the will of the state to fight against its enemies."

"If we have not met with total success in the first 100 days of our fight against the conspirators... the nation is that the flames are much too high and that we have not yet had sufficient time to obtain the necessary results after having inflicted the will and the cooperation required to combat terrorism in this field," he said.

Another important achievement of this three-and-a-half months old government was the arrest of 2,399 people, "militants or leaders of underground terrorist organisations. This would allow for 'terrorist groups, and not only individuals, to stand trial before military law courts'."

Mr Demirel promises unrelenting war against Turkish terrorists

From Sinan Fisek
Ankara, March 10

Mr Süleyman Demirel, the Turkish Prime Minister, today concluded a series of three press conferences aimed at clearing the air about the new government's policy towards the terrorists.

Mr Demirel's first two meetings with the press at the weekend were to explain his recent economic measures—liberalization, new openings to foreign capital and a massive devaluation and future investments.

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Mr Demirel also criticized Mr Ecevit for having given amnesty to former political offenders of the 1971 to 1973 period of military rule in Turkey, whom he blamed for the fresh wave of violence.

Observers here thought it unlikely that Mr Demirel's statements would receive the backing of a party which, whose party still holds the largest number of seats in Parliament.

It was unlikely to see, for example, how the RPP could condone Mr Demirel's statements today that the state licence organisation, MTT, should be more domestically oriented, they said.

Mr Demirel told the press: "It is unthinkable that the intelligence service should be aware of tribal conflicts in Angola, and not of what is happening right under their noses in Ankara itself."

The violence, meanwhile, continues. Terrorists in Istanbul opened fire on a crowded shopping area, the evening killing, according to a crowd estimates, at least four people.

Such was the dominance of an elite group of army officers, a journalist wrote a year ago that El Salvador was run by 14 families.

Reforms in El Salvador likely to inflame right

From Stephen Downer
San Salvador, March 10

If El Salvador did not have such a long history of violence, the agrarian reforms introduced last week by the ruling junta could have been expected to defuse an explosive social and political situation. As it is, many people fear that the reforms will increase tension.

The junta of two colonels and two civilians, a third civilian resigned last Tuesday, apparently because his life had been threatened—had no choice but to make the changes.

When it took power on October 15, after President Carlos Humberto Romero was overthrown in a bloodless coup, the junta promised "to adopt measures that will lead to an equal distribution of national wealth and, at the same time, increase the gross national product's growth."

They were in a hurry because feeding extremists from the right and left were involving the country in increasing violence.

Encouraged by the United States, the junta pushed through the reforms, changing in a brief flurry of pens, the history of Central America's smallest country.

Such was the dominance of an elite group of army officers, a journalist wrote a year ago that El Salvador was run by 14 families.

In 1932, when peasants, students and workers banded together, the Government sent the Army to quash them. About 32,000 people were killed.

Landowners later established organizations to help them murder alleged leftist agitators. In the past few years popular groups have become increasingly militant, engaging in kidnapping, bombings and murder.

On Thursday, the junta expropriated 376 of the country's largest farms and announced that the land would be turned over to peasants' organizations. Expecting trouble, the junta also declared a three-day siege, suspending all constitutional guarantees.

The amount of land involved is 224,083 hectares, about 60 per cent of El Salvador's best farming land. Compensation will be paid to the owners, announced, in "agrarian reform bonds". However, many of the former landowners are expected to lose because compensation will be based on the value of the properties declared to the authorities in 1976 and 1977. Many were apparently undervalued.

The expropriation delighted leftists, some of whom started occupying farms illegally late last year. However, there are fears that the reforms could bring about a violent repression of the peasants by people who refuse to accept change.

University staff held in Tokyo over exam papers

Tokyo, March 10.—Waseda University of Tokyo, one of the most important private universities in Japan, has found itself involved in a scandal over leaking entrance examination questions.

Three university employees were arrested last week on charges of stealing printed test papers on four subjects for the commerce faculty and selling them to 10 candidates for a total of about £176,000. A professor at the university has admitted being involved in the case.

A Japanese businessman is charged to have offered about £35,000 as a reward for stealing the test papers. The university is one of the most difficult to enter in Japan—Agence France-Press.

Turn arson attack

Turin, March 10.—Four armed, left-wing extremists broke into a property company's offices here today, scrawled on the walls, and set fire to it before escaping.

China's aging leader urged to hand power to young

Peking, March 10.—China's Communist Party newspaper today called for aging Chinese leaders to hand over power gradually to younger people in order to ensure a stable succession.

The *People's Daily* said in a front-page editorial that "old comrades" had a responsibility to pass on their experience to younger cadres so they could carry out China's modernization programme.

"A good way to pass on experience is to let a batch of selected young people occupy the front line while old comrades withdraw to the second and third ranks", it said.

The editorial emphasized the importance of collective leadership, and gave a warning against promoting biased people or opportunists who would agree with anything just to get to the top.

There should be no individual succession, it said, adding that there should be a smooth and stable transition and not an abrupt change.

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Japanese quins

Kagoshima, Japan, March 10.—A woman gave birth to quintuplets at a Kagoshima hospital today, and doctors said the babies, two boys and three girls, were in good condition. They said the mother had taken fertility drugs.

Mrs Gandhi seeks prices aid for small farmers

From Kuldip Nayar
Delhi, March 10

Mrs Indira Gandhi, the Indian Prime Minister, called upon the United Nations Food and Agriculture Organization (FAO) to work for an international agreement to limit the price of farm raw materials.

Such an agreement was necessary to bring the prices within the reach of small farmers, Mrs Gandhi said at the plenary session of the FAO regional conference here.

The desire to profit from poverty seemed to be strong among the affluent nations and also among "affluent sections of our own population," she added. How could the price of essential materials such as fertilizers during the last year be explained? "Can the small farmer, who is too poor to buy inputs and too weak to take risks, afford high costs?"

Mrs Gandhi suggested that countries in the region should turn the difficulties caused by the rising cost of petroleum products into an opportunity to conserve energy and apply recycling methods. The same difficulties, she pointed out, had increased the demand for natural rubber, jute, cotton and other fibres.

"In order to roll back the tide of hunger and malnutrition, to raise levels of investment, production and employment for the impoverished millions... we must pool our endowments and experiences, and create an enduring machinery of powerful mutual partnership," she added.

How precisely this goal could be reached was the concern of everyone at the conference. India would play its part in such an endeavour, she said.

Director-General of FAO, emphasized the need for greater efforts to fight hunger and malnutrition in order to prevent famine and stabilize and be commended the efforts of India to increase food production.

The conference is attended by delegates from more than 100 countries, about 10 of which have sent ministerial level delegations.

Author allowed to leave East Germany

From Our Correspondent
Bonn, March 10

Herr Klaus Schlesinger, an East German author and his wife, the song writer, Bettina Wegner, have been given permission to leave East Germany for three years.

Herr Schlesinger, aged 43, was expelled from the East German Authors' Association last year. The couple are expected to live in West Berlin.

Other East German authors are believed to have applied for exit permits, but the Government has yet not approved any other applications.

Japanese hostages freed

Tokyo, March 10.—A knife-wielding robber was arrested today after holding 20 bank clerks hostage here for five hours. He had demanded a ransom of more than £500,000. The police said one of the hostages had been injured.

Korchnoi retains initiative in candidates' match

From Harry Golobek
Chess Correspondent
Vladivostok, March 10

The outcome of the quarter-final candidates' match for the world chess championship was undecided with both Viktor Korchnoi and Iran Petrosian having scored one point each.

Two games have been played so far in this match, which is probably the most important of the quarter-finals as it is generally thought that its winner should win through the whole series of matches to confront Anatoly Karpov, the world champion, next year in a match at the title.

Korchnoi, the self-called Russian, won the first game, which opened on Saturday before a full audience in a small theatre in the centre of this pleasant little city. He played a kind of Queen's Gambit that transposed into a Grünfeld defence.

The pace of the early part of the game was slow but towards the end of the session Korchnoi launched a massive attack that led to a draw, but on adjournment the position—though still better for him—did not look secure.

Yesterday, the second game was played with Petrosian, the former Soviet world champion, having white and Korchnoi using the Nimzo-Indian defence. The short, featureless game was quickly drawn. Neither player spoke to each other but Petrosian indicated the offer of a draw by sign.

Today, the first game was resumed and Korchnoi fought hard to try to extract a draw but after two and a half hours play he came to a standstill. "I offer him a draw", I conveyed this offer to Petrosian who at once agreed.

Games with two games being played in succession and the next day, being devoted to adjourned games, with only one game every second day, until 10 games have been played.

Empires speak alike in mourning their Afghanistan dead

From Robert Fisk
Peshawar

If you stand among the graves of the dead British cemetery here, beyond the overgrown Victorian wooden gateway and beneath the rosewood trees with their bezzars of tropical birds, you might wonder how the Russians are burying their dead. How do they mark the graves of the young soldiers who are dying just north of here in the mountains of Afghanistan?

The British did it in style, of course, although upon their graves the explanation of sudden death is couched in the dead-end overconfidence language that the Empire unwittingly encouraged.

Take, for example, Major Robert Roy Adams, of Her Majesty's Indian Staff Corps. The former Deputy Commissioner of the Punjab now lies beside the Kyber road, a canyon of traffic and protesting donkeys

whose din vibrates against the cemetery wall. According to the inscription on his grave, Peshawar was called to Peshawar "as an officer of rare capacity for a frontier. Wise, just and courageous in all things faithful, the only one to die at his post, struck down by the hand of an assassin."

He was killed on January 22, 1865, but there is no clue as to why he was murdered. Nor are there any explanations in the other graves. In 1897, for instance, John Sperrin Ross met a similar fate, "assassinated by a fanatic in Peshawar city on Jubilee Day."

A few feet from Ross's grave lies Bandman Charles Leigh, of the First Battalion, who was "assassinated by a Ghazi at this station on Good Friday."

Perhaps politics were left behind at death, although it is impossible to avoid the similarity between these outraged heads

stones and the sharp language of those Tass news agency reports from Kabul. The great-grandsons of the Afghan tribesmen who killed the British are now condemned by radio Moscow as fanatics and assassins. One empire, it seems, speaks very much like another.

To be fair, the British did place their dead in some historical context. Beneath a square of trees lie privates Hayes, MacLeod, Savage and Davies, who "died of Postwar during the Frontier Disurbances 1897-1899."

Not far away is Lieutenant Bishop, "killed in action at Shubukder in an engagement with the hill tribes, 1863". He was aged 22. Lieutenant John Lindley Godley, of the 24th Rifle Brigade, temporarily attached to the 256th machine-gun company, suffered a similar fate at Kacha Garhi in 1919. There are other graves.

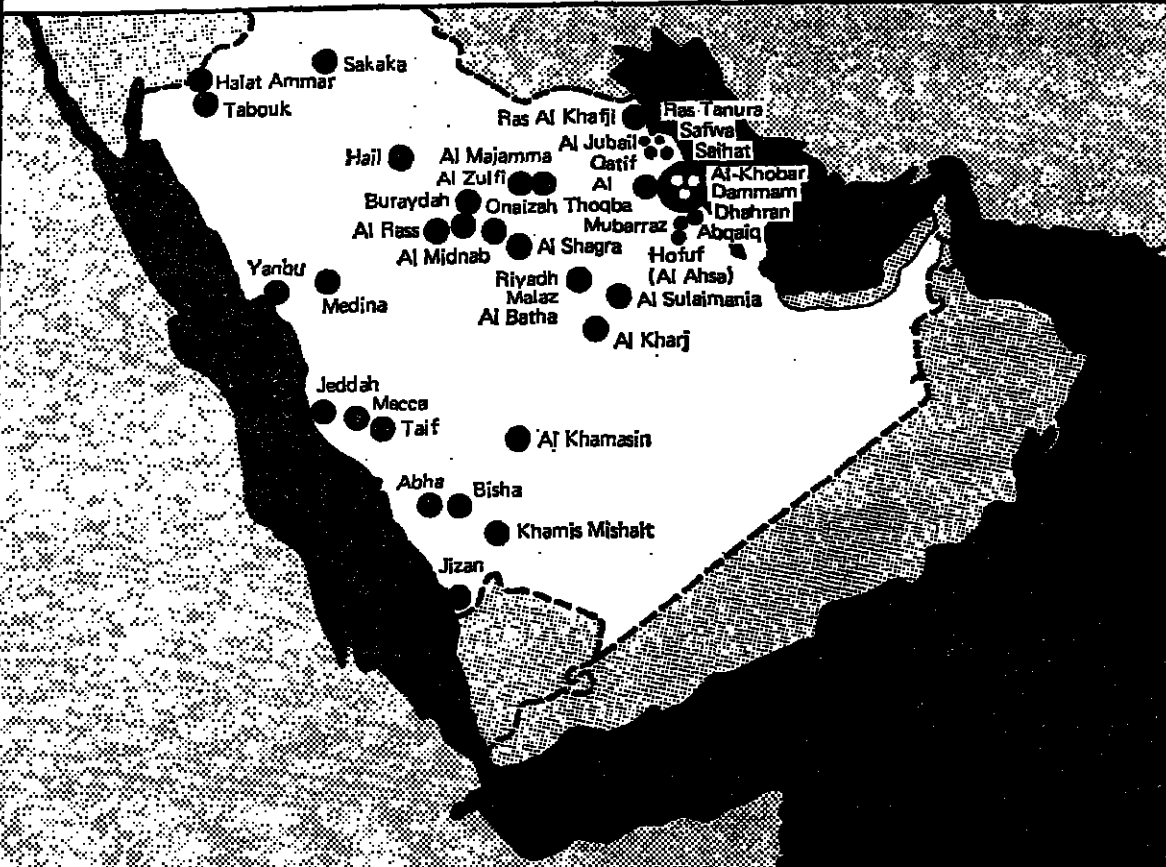
There are a few unexpected tiny headstones that contain the inevitable victims of every empire's domesticity. "Beatrice Ann, one year and 11 months, only child of Bandmeter and Mrs A. Pilkington" lies in the dead-end cemetery with "Barbara, two years, daughter of Staff Sergeant and Mrs P. Walker". She died three days before Christmas in 1928.

There are young men who succumbed to the heat and to disease. Private Taylor, of the First Sussex, died from heat stroke and Private Williams, of the Second Staffs, died of enteric fever.

E. A. Samuels, of the Bengal Civil Service, "died from fever contracted in Afghanistan". "Walter, son of Mr. H. H. Owen, Alexander's Military Nursing Service—whose service in Salonika and Mesopotamia presumably included the Gallipoli campaign—died "on active service" in Fes, Morocco, 1918.

There are a few unexpected tiny headstones that contain the inevitable

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ARAB BANKING

Biggest donors to the Third World

Arab aid to Third World nations started 20 years ago, but it is only since the sharp increase in oil prices beginning in the early 1970s that Arab oil-exporting countries have emerged as some of the world's biggest donors. When Kuwait pioneered Arab concessional aid by setting up its own aid agency, the Kuwait Fund for Arab Economic Development (KFAED), in 1961, it started by lending Iraq \$70m. As its global commitment for a whole decade was \$200m, this was a very modest sum by today's Arab aid standards.

Now nearly all rich Arab countries have established their own aid agencies, providing soft loans and grants to almost all Muslim and many African and Asian countries and beyond. Combined Arab aid has increased from about \$1,500m in 1973, to more than \$5,000m a year in the late 1970s. With the forecast Opec current account surplus of \$100,000m for 1980—about twice last year's figure—the prospects for more Arab aid are even brighter.

Despite their enormous wealth and rapid modernization, rich Arab states still identify with poorer developing nations. Not only do they share many of their traditions and some of their economic strains but also their future. Oil, their main wealth, is a depleted resource and at the current export rate Arab-proved deposits cannot last more than a few decades.

It is partly because of this that Opec countries have championed the cause of Third World nations in important international negotiations such as the North-South dialogue, now replaced by the Brandt Commission, and the current Unctad debate aimed at improving primary producers' trade terms.

Now developing nations are expected to run a balance of payments deficit of about \$60,000m. In less than two years, and with the expected substantial fall in commercial banks lending to the less developed countries, Opec states maintain that industrial nations should, despite their present recession, be able to do more to close the gap between rich and poor countries. They could do this by reducing trade barriers and by participating in the proposed \$750m United Nations Commodity Fund to stabilize the

prices of 18 primary commodities on behalf of the world's 30 poorest nations. But above all Opec countries think that industrial nations must be able to increase their concessional aid. Opec aid now stands at about 3 per cent of members' combined aid; about 10 times the rate for industrial nations, with whom, some argue, the bulk of the responsibility for transferring wealth to developing nations must lie. Although the West now provides about \$20,000m a year, its aid still stands at only half of the 0.7 per cent gap standing at the United Nations for the past decade. The Brandt Commission proposed last month that this target be restored by 1985, and if things go well, it should reach 1 per cent by the end of the century.

No one can argue convincingly that most aid, whether coming from Arab states, the West, the East or even from agencies such as the World Bank or the International Monetary Fund (IMF), is entirely free from some political objective. One important feature of Arab aid, however, is that it is rarely directed to commercial strings. This is because Arab donors do not produce the technology or the equipment required by recipients, so there is hardly any return of disbursed funds to the Arab countries themselves.

Another feature of Arab aid has been the channeling of substantial funds into world and regional agencies such as the World Bank, the IMF, the Rome-based International Fund for Agricultural Development (IFAD), the Islamic Development Bank and the Opec Fund (known as the Opec Special Fund until January 17).

Arab commitments to such funds are estimated to have reached more than \$2,000m in 1978, most of which was for non-Arab projects. Moreover, Saudi Arabia alone has pledged \$2,500m for the IMF's \$10,000m Witterveen facility, the biggest pledge from any country, including the United States. Japan and West Germany, apart from the Opec Fund and the Jeddah-based Islamic fund, which, although not strictly Arab, still receive most of their finances from Arab sources, two regional Arab funds have been set up: the Kuwait-based Arab Fund for Economic and Social Development (AFESD) and the Khartoum-based Arab Bank for Economic Development in Africa (ABEDA).

AFESD, which lends only to Arab countries, made only a few new loans since January, 1978, but its commitments between 1973 and 1978 stood at \$1,090m of which \$118.4m was disbursed by the end of 1978. ABEDA, which now has a capital of \$738.25m, was set up in 1974 and began business the next year.

It lends to only non-Arab African countries and gives priority to public services and farming schemes. By December, 1978, it had committed loans and grants worth \$504.4m, including \$221.7m, disbursed by the Special Arab Fund for Africa, whose administration was taken over by ABEDA in April, 1976.

The Islamic Development Bank began work in December, 1976, when its first recipient, Cameroon, received a 20-year grant of \$7m for a hydroelectric scheme. Commitments in 1979 included loans totalling \$80m, comprising \$32m for oil imports and an oil refinery for Pakistan; \$20m for Nigeria's oil imports; \$10m for a cement works in the UAE Fujairah emirate; \$10m for Guinea-Bissau's oil imports; \$7m for Somalia's shipping fleet; \$6.5m for the

Bangladesh Industrial Bank and \$5m for an electricity network in South Yemen. In January, 1980, the bank approved two loans for Turkey, one for \$12.7m for the electronic industry, and the other, worth \$15m, for imports of refined oil products from Pakistan. Although the above loans were for a wide range of uses, one common factor, however, is that they were nearly all for Muslim countries.

Unlike other Middle East regional agencies, the Vienna-based Opec Fund's operations extend to all Third World nations. Since its founding in September, 1976, and up to mid-January, 1980, it committed 164 loans for 74 countries in Africa, Asia and Latin America. It has also committed \$43.5m to the IFAD, which provides concessional credit to boost food production in poor countries.

At the Opec Fund's last ministerial meeting on January 16, a second replenishment of \$800m was approved, thus bringing the fund's resources up to \$2,460m. An additional \$1,600m, replenishment, raising total resources to more than \$4,000m, proposed by Opec oil ministers meeting in Caracas just before last Christmas will be discussed at a finance ministers' meeting in Vienna on May 27.

Besides their contributions to regional agencies, Arab countries have also increased their bilateral aid considerably. Saudi Arabia, now the world's second-largest donor, disbursed about \$2,300m (\$690m) in 13 loans in the fiscal year ending in June, 1978. They included \$250m for Turkey and \$92m for Pakistan. Loans are administered by the \$2,900m Saudi Fund for Development, lending mostly for 20 to 30 years with a five to 10-year grace period. Another big donor, the UAE, contributes a remarkable 15

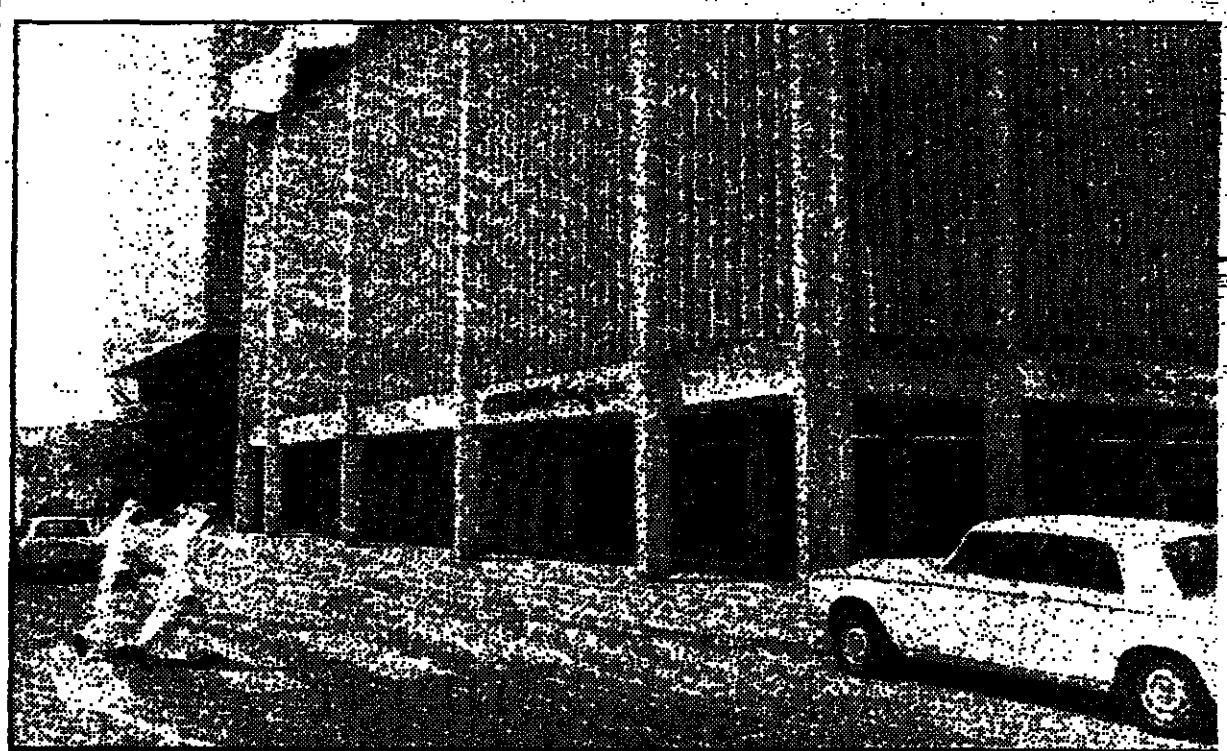
per cent of its gnp, with a aid bill totalling about \$1,200m a year up to the end of 1979. UAE aid is managed by the Abu Dhabi Fund for Arab Economic Development, whose recipients include countries such as Senegal, Lesotho, Comoro and Malta.

Kuwait, the biggest Arab donor until 1973, has provided \$1,200m (\$2,200m) so November, 1979, through KFAED, now lending up to \$100m a year to Arab and non-Arab countries. Another important donor, Iraq, has so far committed more than \$2,200m about 4 per cent of its gnp in the past six years.

Administered by the Iraqi Fund for External Development, set up in 1974, its loans scheduled for 1980 include \$200m interest-free credit for 12 countries, including India, Tanzania, Mozambique and Lesotho. Libya, which surprisingly, no formal aid fund, was one of the first Arab states to provide aid to Arab-others. Its official commitment averaged \$165m a year recently, many African and Arab recipients.

Almost all Arab and Opec agencies cooperate closely assessing and financing projects in Third World areas. One interesting feature, such cooperation is the number of projects cofinanced with non-Opec agencies, mostly Arab, committed about \$2,000m. The Arab states' contribution to the EEC's Lomé Convention, for example, are to continue to be the EEC's principal partners in the second \$750m five-year convention with African, Caribbean and Pacific (ACP) nations which began on March 4.

Atef Sult



Citibank, one of the post-1973 arrivals in Al Manamah.

Politics govern extent of foreigners' role

It would be easy, jostling with bankers in the Amman Hilton or usually counting the signs along Averbach Road in Al Manamah, Bahrain, to conclude that foreign banks have taken over the Arab world. That view might readily be shared by many Arabs themselves, conscious of how conspicuously Western banks have profited from the oil boom.

But those bustling figures clutching their combination lock attaché cases, and the discreet international logos, such as might stare up at one from the pages of a glossy news magazine, are only the outward manifestations of the Western banks' influence in the region. Business is definitely done behind the tinted glass windows in Abu Dhabi or, happier days, Beirut, and the bankers compete fiercely for it.

The real power of the Western banks is different, however: it lies in their influence over the disposition of investible surpluses, and in the demonstration effect of spreading Western banking, and more generally Western ideas, which are no exaggeration to say that the banks are the most subtle link between oil exporters and importers.

At the purely financial level, foreign banks—which are mainly Western and Japanese—fulfil three main needs: financing trade; channelling surplus revenues from those countries which enjoy them; and satisfying local requirements for personal banking, business finance, and saving by expatriates.

To the extent to which these different services, the normal humdrum business of banking, are offered in different parts of the Arab world is almost entirely governed by politics. The more radical

states, whose banking systems are wholly nationalized, are practically closed to foreign banks, except occasionally those of communist countries.

Algeria and the People's Democratic Republic of Yemen are entirely without foreign banks. Yugoslavia has a representative office in Libya, the only foreign bank to have a foothold in that severe country, while a compatriot, the Privredna Banka Sarajevo, is tolerated in Iraq. The Czechoslovakian Obchodni Bank (of Czechoslovakia) has one from the pages of a fraternal relations with Syria.

What really sets these countries aside, however, is that on the whole they do not allow foreign participation in banks. Other states, notably Kuwait and more recently Saudi Arabia, both far from radical, insist that nationals should control their banks. Indeed, Kuwait, dedicated to free enterprise, only once broke the rule specifying Kuwaiti ownership of banks when the Bank of Bahrain and Kuwait was admitted.

Three years ago its powerful neighbour embarked on a Saudi Arabian orientation of banks, so that by the end of 1980 all will be 60 per cent owned by Saudis, including the former Arab Bank.

This raises the delicate question of how to define a foreign bank. For those states such as Bahrain, Egypt, Jordan, Lebanon and the UAE, which have open-door policies, the problem does not arise—except when President Sadat excludes citizens of countries opposed to his peace treaty with Israel.

But for others it is not so easy. Is the Arab Bank, the doyen of regional banking, founded in 1931 and conservative by anyone's standards,

foreign? What about consortium banks such as Bank of Credit and Commerce International, which have Arab backers or partners?

The answer is as arbitrary as much else about the Arab world's relations with outsiders. Only two countries, now that Lebanon is defunct as a financial centre, have embraced the whole range of foreign banks, and their experiences have been rather opposed. Bahrain is the showcase of banking in the Middle East. The number of offshore banking units (OBU's) will probably reach 60 during the year, though since the departure, at the end of 1979, of Mr Alan Moore, the British banker who masterminded the OBU scheme, doubts have been raised about the quality of the licences now being issued.

Just across the water is the UAE, still without a central bank, and still recovering from the scandals of 1977 when several banks had to close their doors. Although many of the banks which sprang up after 1973 were Arab owned, their example, as in Bahrain, were the most important foreign institutions. They saw that the soaring entrepot trade of Dubai and Bahrain, essentially fuelled by demand from Saudi Arabia, needed financing. In particular, foreign banks were anxious to make up for the deficiencies of the Saudi banking system in providing foreign exchange and trade credit.

Now the Gulf, which at the beginning of the 1970s hardly had a banking system worthy of the name has one of the highest densities of banks per capita in the world. Most of them are foreign, and they account for much of the business. Their skills, international networks, and reputations combine in formidable competition with

younger Arab institutions. One of the ironies is that British Bank of the Middle East, or Grindlays Bank, has been longer established in the region than the National Commercial Bank of Saudi Arabia, or The Gulf Bank.

Certainly the example of the old-established foreign banks, and the more recent arrivals such as Citibank, Algemene Bank, have helped Arab countries to deal with the enormous liquidity increase since 1973. Many merchants must be grateful to Deutsche Bank or Citibank for providing safe haven abroad for funds in these troubled times. Rather than support capital, their usual role, if banks are probably expected to provide funds from their own resources.

One interesting and significant exception was Iran, which Western banks, led by the Chase Manhattan, were heavily committed. It is the fate of banks not to be chased by anyone, and we might legitimately reflect on how different events in Iran could have been had the bank been less involved and much less Western banks had suffered as a result.

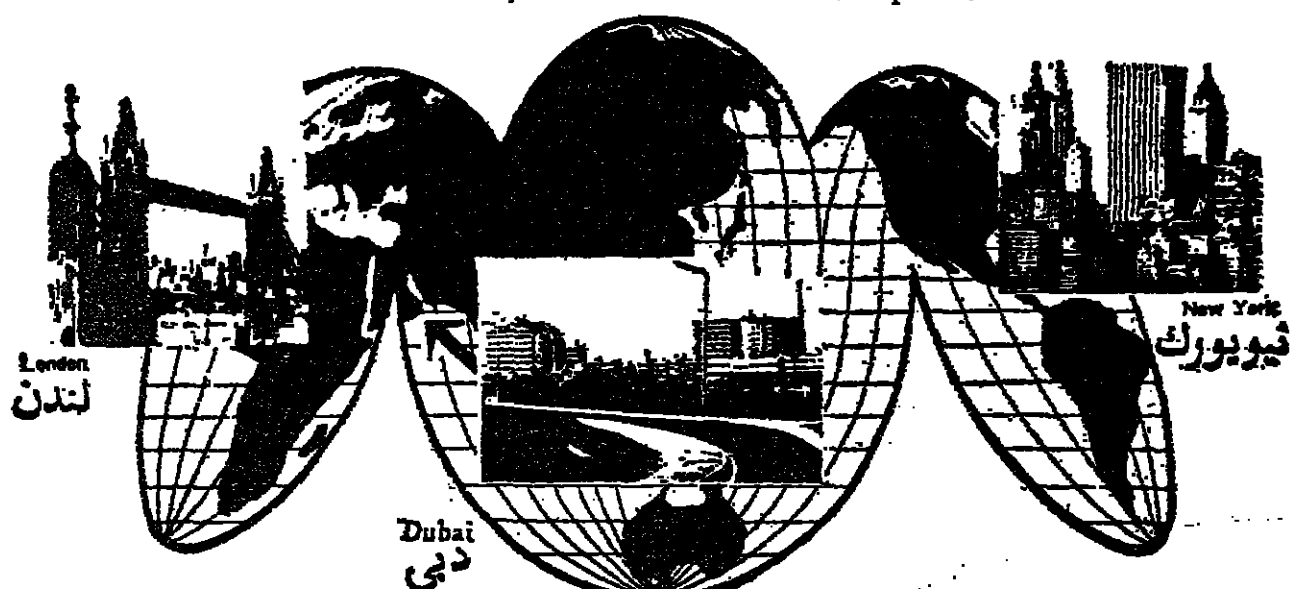
Whatever the answer, it is clear that the role of foreign or Western banks in the Arab world has almost been to integrate a rich financial and trading area into the rest of the international system. Since in most countries of the region the governments contribute the biggest part of gross national product, the banks must always have their sights on official business, especially external. But many Arab countries must be wondering how the nationalism, which excludes foreign banks from internal business, might be extended to external matters, as well.

Michael Presl

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Articles on this and the following pages examine the role of the banks and other financial institutions in key Arab countries

Saudi Arabia: seeking outlets for surplus

As the industrial countries are preoccupied with the likely extent of Saudi Arabia's oil revenues this year and, more importantly, with the country's current account surplus, few are likely to hazard a guess as to how the Saudi government will spend the surplus. The return on Saudi Arabian investments in the West has so far always been below zero, Sheikh Yamani told a business conference in Geneva in February. Here he identified a dilemma which is all the more acute in that Saudi Arabia has been cutting back on development expenditure, so that there are likely to be fewer opportunities for spending the revenues at home.

The exact level of oil revenues is unpredictable. The price of Arabian light crude oil has doubled in the last year to its present level of \$26 a barrel. On that basis, a rough rule of thumb suggests that oil revenues will be in excess of \$60,000 million this year. Estimates last year, based on the June-December price of \$18 a barrel, projected that the 1979 revenues would be about \$53,000 million.

The current account surplus is more of a mystery

since it is difficult to estimate accurately what will be needed for internal development and the cost of capital goods imports. In 1978-79 Saudi Arabia unexpectedly overshot its spending target and ran an unprecedented budget deficit of 14,500 million rials (about \$4,300 million). This seems to have arisen because of the unforeseen costs of some of the large projects under way. Some are so big that even apparently minor changes in equipment costs can make a big difference to the bill. But, as a result, the Government cut back on spending.

The 1979-80 expenditure allocation of 166,000 million rials, though 12.6 per cent up on 1978-79 actual expenditure, represented a decline in real terms. Work on some projects has slowed, or even halted, and there appears to be a period of reassessment as the Government takes stock of its development

objectives and the implications of political events in Iran and Afghanistan. The recent announcement that investment in the third development plan (1980-85) will be more than 900,000 million rials (\$268,000 million) has nevertheless reassured foreign contractors. The figure is about twice the original planned investment in the last plan and suggests that the slowdown may only be temporary. (Details will not be released until May, so one can only guess at how much of the total will be invested in new projects and how much is required for projects already under way or for maintenance and staffing.)

Some observers expect a shift from projects like roads, ports and telecommunications to the development of water resources, for example for irrigation and drinking water. Sheikh Mohammad Ali Aba al-

Khalil, the Finance and Economy Minister, announcing the budget, said that the phase when emphasis was put on basic services should be completed by 1980 and that industry, agriculture and water, oil and minerals would be the investment targets. Whatever the outcome of the influences acting on the economy, it seems likely that Saudi Arabia will be left with a considerable surplus for which it will have to find outlets abroad. The Saudi Arabian Monetary Agency (SAMA) recently publicized \$300 million loan to International Business Machines, the United States computer company, may be a portent.

It is not the first time SAMA has lent directly to a corporate borrower. The loan's most unusual aspect was that it was publicized at all since Saudi Arabia prefers to remain discreet about its investments. But the loan was for an exceptionally large amount and may illustrate Saudi Arabia's wish to diversify its assets.

IBM is a triple-A rated (first-class) credit, which partly explains SAMA's interest, since the agency's investment policy allows it to lend only to high quality borrowers, like sovereign

banks. With a capital of 300 million rials, it is expected to start business soon. In cooperation with the federal finance ministry, the bank will provide, for the first time, full supervision of all commercial banks and other financial institutions. Besides, its work will include fixing the dirham's value against the foreign currencies, boosting government bank funds and, of course, issuing currency.

But central bank or not, many officials have been alarmed by the accelerating flight of the emirates' funds to foreign money markets, mainly because of the lack of local short-term investment opportunities other than commercial bank deposits giving an average interest of less than 9 per cent.

Some of the emirates banks, especially the Abu Dhabi Investment Company and the National Bank of Abu Dhabi, have been prominent in the Euromarkets, both as lead managers and participants. The latter, for instance, lead managed arranged or co-managed about \$750 million worth of publicizing loans and \$200 million worth of bonds in 1978, and \$340 million worth of loans and \$175 million worth of bonds in the first nine months of 1979.

One important move towards diversifying domestic investment opportunities was made in January when secondary market certificates of deposit (CDs) were issued for the first time to discourage the flow of funds to foreign markets. So far two lots of CDs have been issued and the response by short-term investors has been enthusiastic. One issue, by the National Bank of Abu Dhabi, was for 100 million dirhams worth of six-month CDs carrying a fixed interest of 10 1/4 per cent and 10 1/2 per cent.

The second, worth 20 million dirhams, issued by the Khalij Commercial Bank, was for 12 months with interest fixed for now at 3 per cent above the Abu Dhabi inter-bank offered rate on January 24 to be reviewed exactly six months later.

The decisions to create a central bank and a secondary market, together with the broader measures for consolidating the banking structure, should help in maintaining the dirham's value, in reducing the rate of inflation (now about 15 per cent), in restricting the outflow of capital for purposes other than payments for imported goods and services and private transfers, and in reducing domestic interest rates to stimulate local investment.

Some of these objectives have been achieved. For example, despite a 1.7 per cent drop in commercial banks' cash deposits in the first nine months of 1979, overall assets rose by nearly 20 per cent and foreign assets reached 10,895 million dirhams in September 1979, the highest level for several years.

Another development is that the activity of locally incorporated banks is now increasing faster than that of other banks, so their share of domestic business is rising. While commercial banks' lending to construction and trade continues to absorb about 70 per cent of total credits, advances by commercial banks to industry, including mining and quarrying, are rising much faster—by about a quarter in 1979.

The United Arab Emirates' oil revenues last year are estimated to have exceeded \$12,000 million, but now that oil prices have almost doubled, earnings in 1980 are likely to be about \$20,000 million, which is expected to be cut in liftings, which are now about 1,700,000 barrels a day.

Riyad Bank, too, has a 60 per cent share in another OBU—Gulf Rapid Bank—set up in 1978 with Credit Lyonnais. Both banks, along with others in which there is a strong Saudi interest, like Al Saudi Banque of Paris and Saudi International Bank of London, have increased their Euromarket activities. They have recently participated in a \$600 million loan for Mexico, a \$1,200 million loan for Brazil, a \$425 million loan for the Philippines.

Margaret Greenhalgh

	SAMA*			Commercial banks		
	1977	1978	1979 (April)	1977	1978	1979 (April)
Reserves	31.1†	43.4†	38.3†	13.0	22.1	17.0
Of which: currency	16.2	19.2	20.6	—	11.8	12.5
Outside banks	208.3	198.9	191.2	—	—	—
Foreign assets	—	—	—	10.7	14.4	18.9
Claims on private sector	—	—	—	22.2	30.0	28.5
Demand deposits	—	—	—	5.8	7.6	8.2
Foreign currency deposits	—	—	—	1.3	1.2	1.4
Foreign liabilities	—	—	—	4.3	6.1	5.6
Government deposits	133.8	113.0	110.3	0.4	0.8	1.1
Capital accounts	—	—	—	1.3	1.9	2.0
Other items (net)	43.4	42.6	42.7	-0.3	0.6	1.0

*Saudi Arabian Monetary Agency

†Reserve money

Source: IMF

UAE: moves to maintain dirham's value

Three themes have dominated the finance of the United Arab Emirates since the collapse of two banks in May 1977. These are the consolidation of financial institutions, the setting up of a central bank, and the setting up of a secondary money market. There have been important advances in all three in recent months, but much more has to be done.

When the United Arab Emirates Currency Board was set up in May 1977, the country had only 20 small banks, mostly in Abu Dhabi and Dubai, the richest of the seven emirates which united three years earlier. The board started with remarkably simple and liberal policy, particularly in licensing new banks. It has brought to 60 the number of banks and to 350

the number of bank branches. With a population of 691,590 (in December 1979), about two thirds of whom are expatriates, the United Arab Emirates has a bank branch for every 2,500 residents, a high ratio compared with even some of the small, tax-haven islands around the world. About ten banks account for almost two thirds of all transactions, with construction and trade absorbing more than 60 per cent of domestic credit. But when the construction market began to collapse in mid-1977, after two years of brisk business, it was obvious that there were too many banks and not enough business to go round.

The pinch was felt two years before the construction boom came to an end. In 1975, the currency board enforced a moratorium on new banks and tough restrictions on

new branches. "Consolidation" and "corrective actions" have been the catchwords for more than two years now. Several measures aimed at achieving these objectives have been introduced. First, locally incorporated banks, now numbering 52, must obtain the board's approval before making changes in their paid-up capital, a rule aimed at broadening the shareholders' base. Second, to ensure that banks make adequate provisions against risk, especially in construction, capital account is now considered an important item on a commercial bank's balance sheet. Third, the moratorium on licensing new banks and the restrictions on new branches are to be rigorously enforced.

One interesting by-product of the last measure has been an increase in locally incorporated banks' branches abroad. Five such branches are now operating, and this is seen as healthy development.

Despite these stringent measures, the International Monetary Fund and many local and foreign bankers have for at least three years voiced an urgent need for setting up a central bank, which, they said, would be more successful in attracting to it federal and emirate governments' interest-free dirham deposits. Such a bank would also get those governments to sell it enough foreign exchange to enable it to stabilize the dirham's value abroad—something the currency board has not been able to do adequately.

It was a big relief for bankers when, on November 14, 1979, the President of the United Arab Emirates, Sheikh Zayed, approved the long-awaited decision to set up the country's first cen-

	United Arab Emirates (dirhams m)			Commercial banks		
	1977	1978	1979 (Aug)	1977	1978	1979 (Aug)
Reserves	3,786	4,258	3,835	2,404	2,553	2,094
Of which: currency	1,392	1,784	1,837	—	—	—
Outside banks	3,419	3,405	3,929	8,898	9,918	10,093
Foreign assets	—	—	—	1,488	1,907	2,277
Claims on private sector	12	12	12	713	584	614
Demand deposits	1,199	1,391	1,051	15,819	19,357	21,897
Foreign currency deposits	16	22	20	170	210	259
Foreign liabilities	—	—	—	3,822	4,072	3,988
Government deposits	34	10	10	—	—	—
Capital accounts	—	—	—	10,291	11,790	11,233
Other items (net)	618	487	481	8,821	10,587	13,525
Reserve money	1,585	1,418	1,875	2,324	2,503	2,132
Monetary authorities	—	—	—	1,192	1,391	1,051
Other banks	30	30	30	1,887	3,548	4,119
Other items	-171	-199	-97	385	628	1,188

Source: IMF

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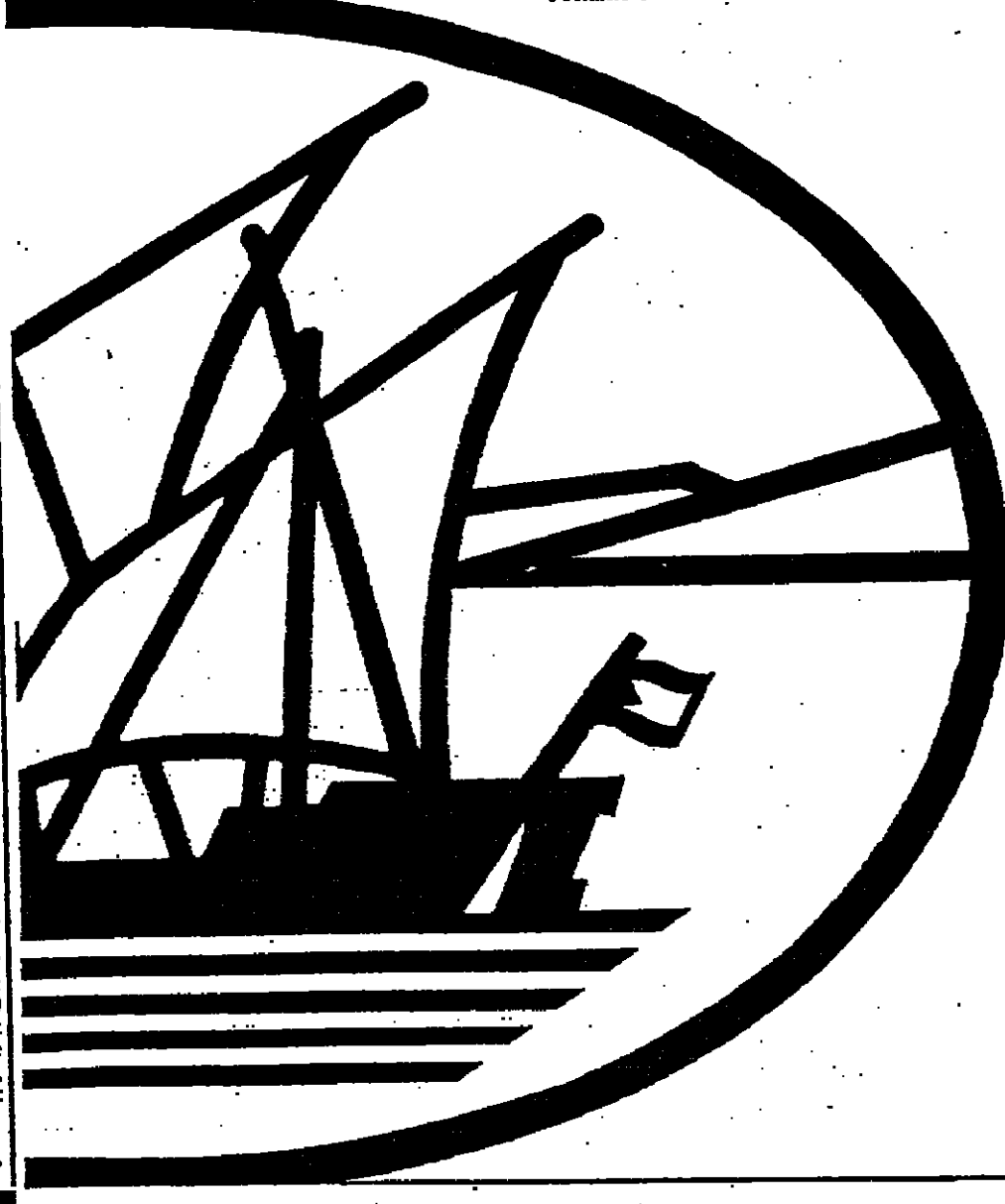
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ARAB BANKING

Bahrain: tight margins and brisk competition

For the past five years Bahrain has been the ascending star of Middle East banking, but recently political and economic uncertainties in the Gulf have made bankers rather less confident. Competition between the banks is getting tougher; the years of easy profit are over and margins are getting tighter and tighter.

The offshore banking units (OBUs) initially prospered as they could provide a cheaper and more efficient service than the local banks. But, as banks in the Gulf have become more effective, and governments have taken measures to reduce the OBUs' competitive edge, it is getting increasingly difficult to run a viable operation.

It is far from clear how many banks are making a profit. Officially bankers remain confident and the Bahrain Monetary Agency (BMA) has not been short of applications for licences, but the market is nearing

saturation. There are more than 90 banks in Bahrain and more than 50 of these have OBU licences. Assets have continued to grow though not at the rate of previous years. They totalled £27,600m at the end of November 1979 compared with £23,440m at the end of 1978. The assets of small and medium-sized banks are still growing while those of larger ones have fallen a little.

Particularly disturbing for bankers is the damage done to confidence by political uncertainties in the Gulf after the fall of the Shah of Iran and the attack on Mecca's grand mosque. Bahrain's success rested on its good communications and on the scene, Middle East banks had had things too easy for too long and now the customer will benefit from competition.

What really upsets conservative Gulf central bankers is that the OBUs make it difficult for them to retain tight control of their sys-

tems. They allege that not having to maintain a liquidity ratio gives OBUs an unfair advantage—charge quickly debited by offshore bankers who say they have to maintain high liquidity ratios for practical purposes.

The banking systems in the UAE, Saudi Arabia and Kuwait have become more complex in the past two years and are now able to handle business that previously could be done more effectively in Bahrain.

In recent months, this, and measures taken by other Gulf states, have forced a reduction in regional activity which accounts for up to 70 per cent of business—mostly in Kuwait dinars and Saudi rials. Both Saudi Arabia and Kuwait have decided to stop denominating big contracts in local currencies, making it unnecessary for contractors to cover any exchange rate loss.

The Saudi decision will hurt the banks most—dealers accounts for half of some banks' activities and was expected to be the basis of business for the next 20 years. The slight fall in rial business could signal a bigger drop this year. "One of the main reasons for being here is rial business. If that goes, things will get difficult," one banker said.

Measures taken by Kuwait have forced some banks by as much as 50 per cent. Bahrain has had to take some of the blame, in Kuwait's eyes, for some of the liquidity problems in Kuwait in the past year and measures taken early last year were specifically aimed at stopping the drain of short-term funds to the OBUs. The regulations said that deposits of more than one month held with banks outside Kuwait could not be regarded as liquid (25 per cent of a Kuwait bank's deposits have to be liquid).

The depressed state of the UAE dirham market could cause measures against Bahrain. UAE bankers are worried about the shortage of dirham liquidity—the dirham market is thin and artificial," one banker said.

Overseas Bank and the Currency Board (central bank) may try to stop the flow of short-term funds to Bahrain.

One of the hardest tasks for the BMA has been to

continue developing the market while at the same time preserving the quality of banks operating OBUs. The BMA imposed a moratorium on the opening of new banks on the island in July. Although this was rescinded in September, licences will be granted only in special circumstances.

The BMA says that "in addition to former criteria for OBUs (quality of the banks applying) the board is now adding a further one, which is that the banks should come from a country or region not adequately represented. For example, we would certainly consider a German OBU, an Asian or a Latin American application, but France, Britain, The Netherlands and other European countries, the United States and Canada are adequately represented by established banks."

Most bankers have praised the way the BMA has kept control and say it has attracted the correct banks. Others are not so sure, saying it is attracting banks with less and less contact with the Middle East. The BMA accepts that all banks will not have the status of the top 10 in the world but says it has refused applications from small and weakly capitalized banks.

Those licences that are granted are likely to be for Far Eastern banks. Bank Bumiputra Malaysia and Overseas Trust Bank of Hongkong have opened OBUs, mainly to finance trade between the Middle and Far East. Recently the Bank of Baroda of India

Bahrain (dinars m)		Monetary authorities		Commercial banks	
		1977	1978	1977	1978
		(Aug)		(Aug)	
Reserves	76.0	105.9	98.7	25.4	33.9
Of which: currency outside banks	43.8	44.1	49.3	—	—
Foreign assets	201.5	195.0	227.5	223.6	243.3
Claims on:					
Government	—	—	—	9.2	23.6
Private sector	—	—	—	310.8	326.4
Demand deposits	—	—	—	108.7	127.2
Time and savings deposits	—	—	—	203.0	231.0
Foreign liabilities	61.1	37.4	36.7	197.8	191.6
Government deposits	44.9	22.6	63.8	49.0	66.9
Capital accounts	28.0	41.6	48.9	21.5	24.3
Other items (net)	-8.5	-12.5	-18.7	-11.2	-14.3

Source: IMF

received a licence a several Japanese banks to opened OBUs or represent as offices.

While the offshore banks are having to reassess their positions, commercial banks have been producing ray results. The Bank of Bahrain & Kuwait had a total income of B\$57 (\$15.2m) last year and is making a one-for-two bonus share dividend for the first time. The National Bank Bahrain made a profit of B\$2.68m (\$9.7m) profit per cent up on the previous year.

The commercial banks have settled into a pattern of a fairly steady increase in lending which should be sustained by the signs of revival in construction business. Lending increased 16.5 per cent last year B\$397m (\$88m), a considerable improvement on 8 per cent increase in 1978.

It is unlikely, however, there will be any repeat of the boom years of mid-1970s when loans, crossed by more than per cent.

The offshore banks have to look for other it of business if they are continue to pay their way Bahrain. Bankers say the growth in The Gulf is down, wealth will have to be invested overseas as is logical for the OBUs be involved in this type business. If they do not will be increasingly hard justify the high salaries, expensive offices used offshore banks.

Nigel Dudl
Middle East Econo
D

Kuwait: foreign assets boost reserves

Kuwait has not only substantial oil revenues but also an increasingly high income from investments abroad. While oil revenues totalled an estimated \$12,000m to \$13,000m last year, income from foreign investments must have reached \$4,500m.

Calculating income from foreign investments is a risky business, since these tend to be fluid and fluctuations in the exchange rate are difficult to assess. But at the end of 1977, it was reliably estimated that Kuwait held \$22,000m worth of foreign assets which earned an income of \$2,111m in that year.

Since then, Kuwait's cumulative current account surplus has nearly doubled. While in 1974-77 it reached \$25,000m, in 1977-79 it reached about \$44,000m. This means that, although the total is only about half that of Saudi Arabia, it is growing at a faster rate. Kuwait, while earning much less from oil exports than Saudi Arabia, also spends less. Kuwait's imports of goods and services were worth about \$7,000m to \$8,000m last year—a fifth of Saudi Arabia's.

With an eye to the day when oil reserves are depleted, Kuwait has developed skill in choosing safe investment outlets for its surplus. It is now four years since the Reserve Fund for Future Generations was set up to invest state revenues long term and provide a future alternative to oil income. The reserve fund's importance can be gauged from the fact that it was allocated KD3.2m in the 1979-80 state budget, while the state general reserve received KD617m. Together, they accounted for 30 per cent of total budget outlay of KD3,241m. In contrast, development projects received only KD395m.

Having had a large amount of money to invest abroad for some years has given Kuwaiti banks and financial institutions a sophisticated international outlook. The country has a wide array of investment houses and commercial banks which are extremely active in the Euro-market, either in their own right, or through their connections with Arab international banks. The names of Ahli Bank, Kuwait Investment Company (KIC), Kuwait International Investment Company (KIIC) and Kuwait Foreign Trading Company (KFTIC) are those most frequently seen among the participants in Euro-market loans, but other Kuwaiti banks also participate.

These banks also manage bond and note issues, including this year's \$40m note issue for the European Coal and Steel community and a

Kuwait (dinars m)		Central Bank		Commercial bank	
		1977	1978	1977	1978
		(Aug)		(Aug)	
Reserves	431.5	318.7	282.2	271.0	122.7
Of which currency outside banks	150.9	177.0	201.9	—	—
Foreign assets	821.8	739.8	781.4	822.4	1,214.4
Claims on:					
Private sector	—	—	—	1,236.7	1,564.1
Demand deposits	—	—	—	338.8	459.4
Time and savings deposits	—	—	—	1,078.0	1,314.0
Foreign liabilities	—	—	—	419.8	601.5
Government deposits	325.1	274.6	445.5	114.9	99.2
Capital accounts	8.0	27.9	27.9	197.4	218.4
Other items	57.3	88.4	25.8	180.2	208.6

Source: IMF

\$65m floating rate note issue for Union de Banques Arabes et Francaises.

Kuwaitis are also avid purchasers of equity and real estate. References to such investments are seen almost daily, recent examples being the acquisition of a substantial number of shares in three Japanese companies and the purchase of a stake in office blocks occupied by Rhone Poulenc in Paris.

While finding foreign investment outlets does not seem to be a problem, keeping dinars in Kuwait is a difficulty. In controlling liquidity, the Government is caught between the desire to keep the dinar stable in relation to the dollar and the fact that this stability makes it easy for Kuwaitis to transfer funds into dollar deposits without incurring much exchange risk. This they readily do when interest rates abroad, particularly in the United States, are attractive.

The result is volatile liquidity which affects trade and the banking system. Because of Islamic banking laws, the banks are allowed to charge no more than 10 per cent on overdrafts while they have to pay much more than that for funds in the interbank market at times of high demand for dinars.

There are few avenues open to the Kuwait Government in resolving this difficulty. It is unwilling, on ideological and political grounds, either to introduce exchange controls or to raise domestic interest rates above the 10 per cent ceiling. In the past year, however, different measures have been taken to try to ease pressure on the dinar.

One is the temporary closure of the dinar bond market. In existence since 1974, the bond market thrived on the dinar's stability vis-à-vis the dollar which arises because the dinar is valued in a basket of currencies with a high dollar content. In 1978 and the first nine months of 1979 the market was particularly successful. The volume of new issues amounted to KD122m in 1978 and KD106m in 1979, but the closure.

The market attracted a highly-rated borrower including the city of Credit Lyonnais and Credit International Financier which came to borrow because the dinar seemed stable and because it was cheap in relation to available funds elsewhere.

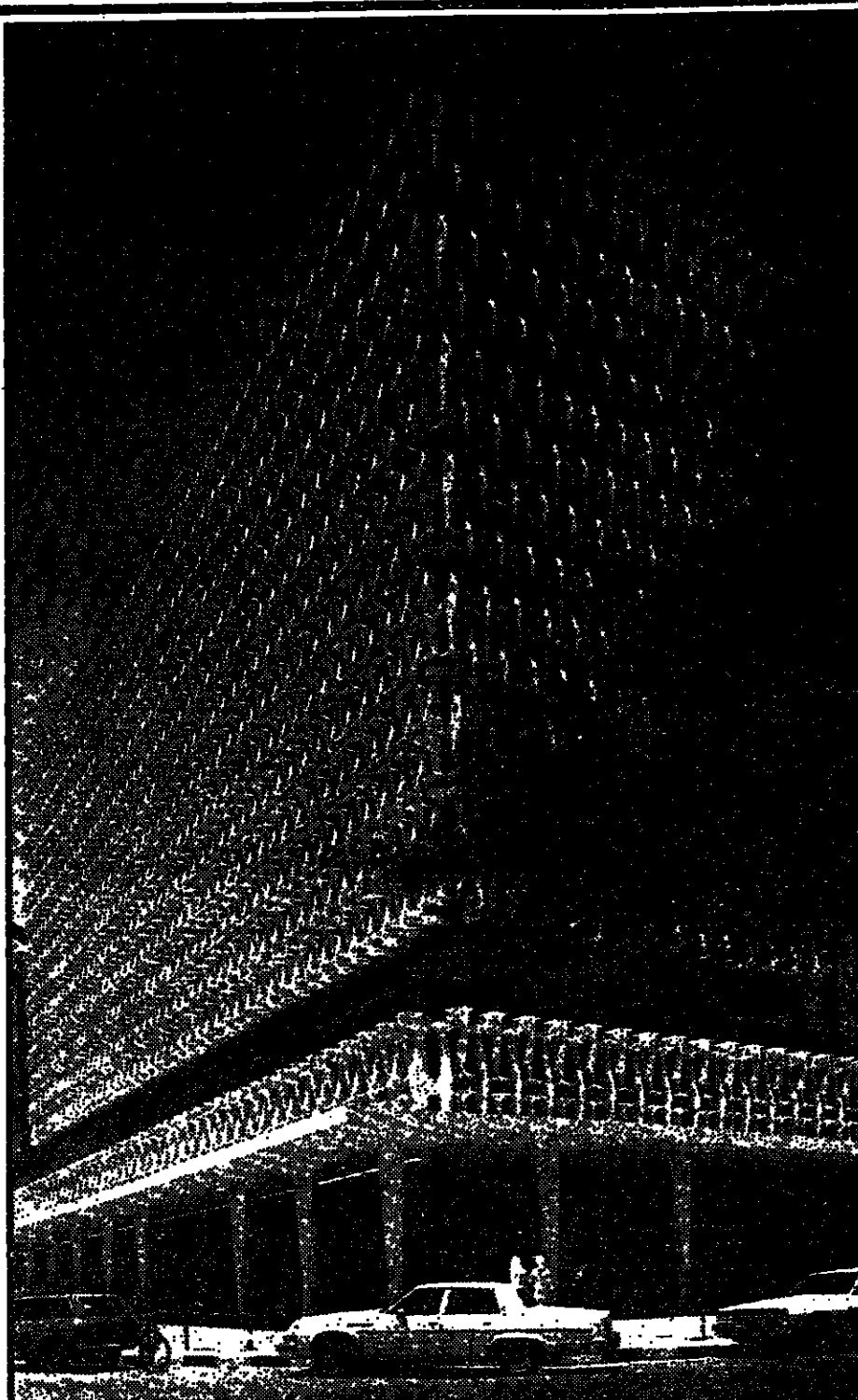
But in the event of liquidity shortage, the dinar is squeezed and foreign borrowers. Towards the end of 1979, the Government informally asked three Kuwaiti banks which normally manage di bonds—KIC, KIIC and KFTIC—not to make issues of the dinar.

The market's closure is not really wound Kuwait. One original reason for establishing the bond market was to create an investment which the return. Kuwaiti investors, would in their own currency, soon as the bond market ceases to be an asset becomes a liability, there no reason from the Kuwait point of view, to have it.

Other measures have included the introduction of rediscount facilities, putting government money in the economy through purchases and banning trading on the Kuwait Stock Exchange in the shares of non-Kuwaiti Gulf companies. The ban followed an incident where shares in a Bahrain exempt company Gulf Investment Company were heavily oversubscribed and most of the subscriptions were thought to have come from Kuwait.

These measures have helped to remedy liquidity shortages to some extent but as long as international interest rates remain high and political developments across the Gulf uncertain Kuwait is unlikely to be able to solve the problem.

Margaret Greenhalgh



Gulf Bank, Kuwait: one of many finance houses active in the Euromarket.

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Below: Grindlays Bank branch in Bahrain.



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ARAB BANKING

Qatar: slow adjustment to new climate

...cancellation of the inter-
bank agreement on interest
rates was a bold step for the
Qatar Monetary Agency. The
agreement, which ended on
the eve of 1980, had been in
force for eight years.

Worked out before the
huge increases in oil prices
and revenues it allowed the
commercial banks to pay
interest rates of only 4 per
cent on savings, and 4 to 6
per cent on time deposits in
Qatari rials. But it was ad-
justed to only by a few
banks which were operating
when it first came into force,
and it had for long been
followed by both bankers and
government officials as un-
avoidable for changed econo-
mic circumstances in Qatar
and in neighbouring oil
states.

Mainly because of the
agreement's rigidity, for ex-
ample, substantial Qatari
funds fled the country to
benefit from much higher
interest rates in countries
early, such as Bahrain with
its booming offshore banks.
Since only a few banks were
bound by the agreement,
others enjoyed the freedom
which gave the monetary
agency less control of domes-
tic monetary and financial

The strong foreign interest
in Qatar no doubt helped the
country when it successfully
tapped the Eurodollar mar-
ket to finance its four big
industrial projects at Umm
Said, carried out by the
Qatar General Petroleum
Corporation, Qatar Fertilizer
Company (Qafco), Qatar
Petroleum Company (Qapco)
and Qatar Steel Company
(Qasco). One of the biggest
Eurodollar loans ever raised
for an Arab state, a \$350m

seven-year credit at 1 per
cent above Libor, was ar-
ranged in July 1977 for the four
projects.

The 10 lead managers in-
cluded Chase Manhattan,
First Chicago, Lloyds Bank
International and the 50 per
cent government-owned
Qatar National Bank.

Almost exactly a year
later, Qasco obtained a
\$100m Euroloan to finance
its direct-reduction steel-
works which began produc-
tion in April 1978. It was
also managed by 10 banks,
including Chase Manhattan,
UBAF, Abu Dhabi Invest-
ment Company, Bank of
Tokyo, Gulf International
Bank and Hambros Bank.

The loan, with a spread of
5/8 per cent above Libor
for the first four years and
4 per cent above Libor for
the last six, was guaran-
teed by the Government.

The last time Qatar
tapped the Eurodollar mar-
ket was in December 1978
when Qapco raised a \$175m
medium-term loan. The
credit, which was over-sub-
scribed because of Qatar's
good credit rating, was lead
managed by four banks,
comprising Chase Manhat-
tan, Deutsche Genossen-
schaftsbank, UBAF and the
Qatar National Bank.

Having secured these
three loans, totalling \$625m,
Qatar is not likely to bor-
row more in the Eurodollar
market for some time, espe-
cially since its oil revenues
are expected to reach at
least \$5,000m this year,
more than twice its annual
revenue when it last tapped
the Eurodollar market.

Atef Sultan

Qatar (rials m)		Monetary authorities		Commercial banks	
		1976	1977	1976	1977
Reserves:		425*	582*	774*	52
currency outside banks		373	505	573	77
Foreign assets		542	642	853	1,511
Claims on:					
Commercial banks		16	83	88	2,464
Private sector		—	—	—	1,582
Demand deposits		—	—	—	1,200
Time and savings		—	—	—	1,480
Foreign liabilities		—	—	—	1,809
Government deposits		148	101	125	252
Credit from monetary		—	—	—	62
authorities		—	—	—	82
Capital accounts		33	48	54	210
Other items (net)		-47	-7	-13	118

* Reserve money
Source: IMF

Libya: cofounder of new \$1,000m venture

Three years after its specu-
lar move to acquire a
5 per cent stake in Fiat,
Libya is again making
other thrusts into foreign
investment by being
cofounder of the biggest
rab fully-owned joint
venture. With an
initial capital of
\$1,000m, the new venture,
rab Banking Corporation
(ABC), will have its head-
office in Bahrain from
here it will start business
this year, both on-
shore and offshore.

Libya and Kuwait have
ready paid in \$250m each
wards. ABC's issued
capital of \$500m, and Abu
Dhabi has subscribed \$125m
ABC's ordinary capital of
other \$500m. The remain-
ing \$375m, divided into
minority shares each of a
nominal value of \$100, are
being offered to Gulf but
only two years later he
ates, and at least one is
left for LAFB, which he
lied to be interested in
quiring a \$125m participa-
n. The offered shares
ve to be divided equally
between any newcomers, but
this was not to be. Six
bya and Kuwait's ex-
unders, would take their
tions on these shares.
The Libyan interest in
BC is represented by its
secretary (ministry) of
its Treasury Ministry
through ABC chairman-
ship go to Kuwait, Mr

Abdullah Azzam, Saudi
now the chairman and gen-
eral manager of the Libyan
Arab Foreign Bank
(LAFB), will be president
and chief executive.
Forney, a leading London
financial weekly as one of
the world's top 15 bankers,
he has already proved him-
self an aggressive young
entrepreneur. Mr. Saudi,
now 42, was for instance
the chief architect of LAFB's
first move, making Libya
the second-biggest share-
holder in one of Europe's
largest companies.

After a short spell as a
teacher in Libya, Mr. Saudi
joined his country's central
bank three years after its
setting up in 1955 and
within six years he became
its manager. He was made
general manager in 1970,
but only two years later he
left for LAFB, which he
created in July 1972. Mr
Saudi will be on the move
again when he takes over
the offered shares in about
six months.
Although by world stand-
ards a young bank, LAFB
has quickly become one of
the most active Arab banks.
It was largely because of his
pragmatic approach and
hard work that Mr. Saudi
has managed to widen
LAFB's business to include
interests not just in Fiat
but into another 26 affi-

liates throughout the world,
including London, Paris,
New York and Cairo.

Up to December 1978,
LAFB made a profit of
\$135m, and assets and liab-
ilities in that year balanced
at about \$2,315m, an almost
50 per cent rise on 1977. In
1979, LAFB was lead man-
ager of two Eurodollar
issues, one for \$100m for
Fiat Finance Corporation,
and the other for \$90m for
a consortium of Yugoslav
banks. In that year, it also
managed six Eurodollar
loans worth \$615m, includ-
ing \$220m for Banco
Nacional de Cuba, \$50m for

Meccanica Finanziaria Inter-
nacional of Italy, \$102m for
Norwegian Kommunalbank, and
two \$100m issues, one for
Mitsubishi Heavy Industries
and the other for Banque
Nationale de Paris.

LAFB managed five
1979 issues worth \$305m,
the biggest of which were a
\$100m loan for Trans-Tun-
sian Pipeline Company, a
\$75m issue for European In-
vestment Bank and a \$20m
certificate of deposit (CDs)
issue for Al Ahli Bank of
Kuwait. Among loans co-
managed in 1980 is a \$65m
Eurodollar floating rate
notes issue for Union de

Libya (dinars m)

	Central Bank		Commercial banks	
	1976	1977	1976	1977
Reserves:	830*	1,052*	1,322*	187
Of which: currency	—	—	—	—
outside banks	436	585	694	—
Private sector deposits	210	286	387	—
Foreign assets	1,064	1,824	1,475	64
Claims on:				
Government	533	354	910	—
Private sector	23	24	25	742
Demand deposits	—	—	—	856
Quasi-monetary liabilities	261	286	304	885
Of which: commercial	—	—	—	423
repayments	140	144	147	—
Foreign liabilities	1	1	3	16
Government deposits	324	314	390	34
Capital accounts	—	—	—	48
Other items (net)	206	349	392	108

* Reserve money
Source: IMF



Dealing room of the Saudi National Commercial Bank, Bahrain.

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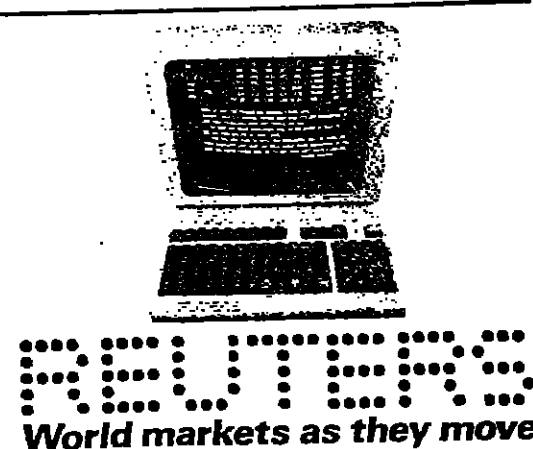
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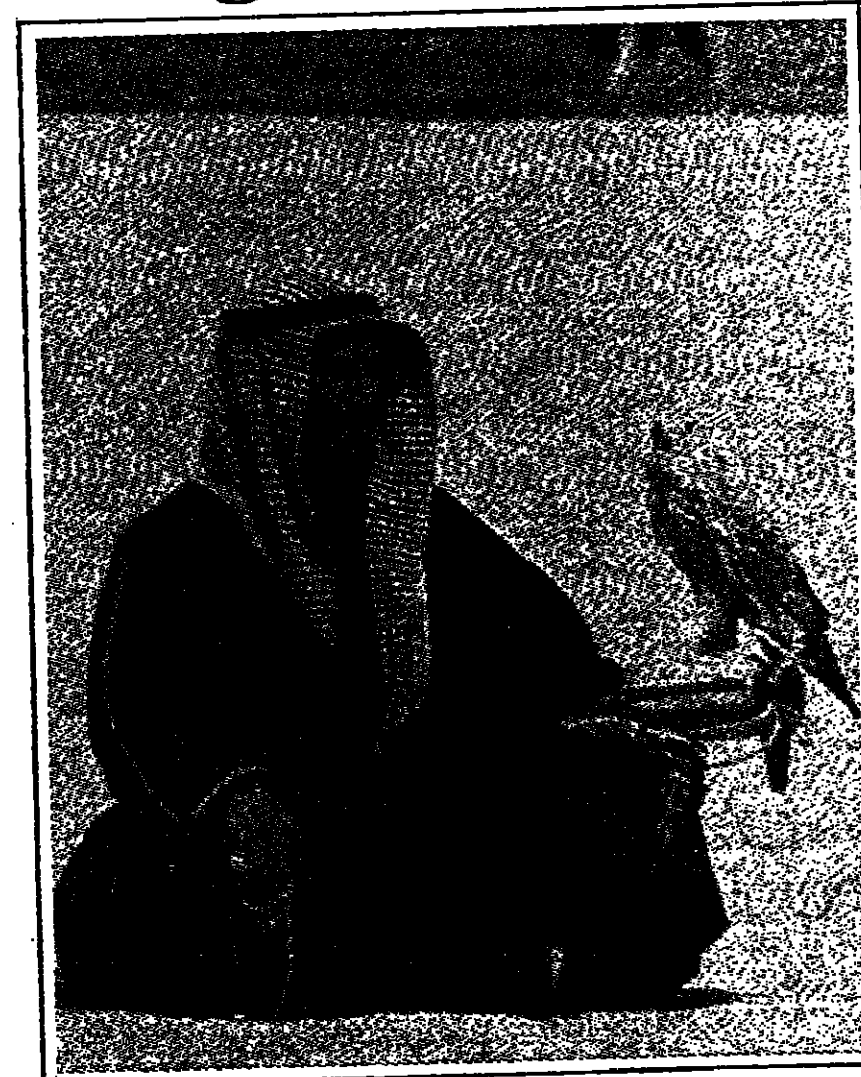
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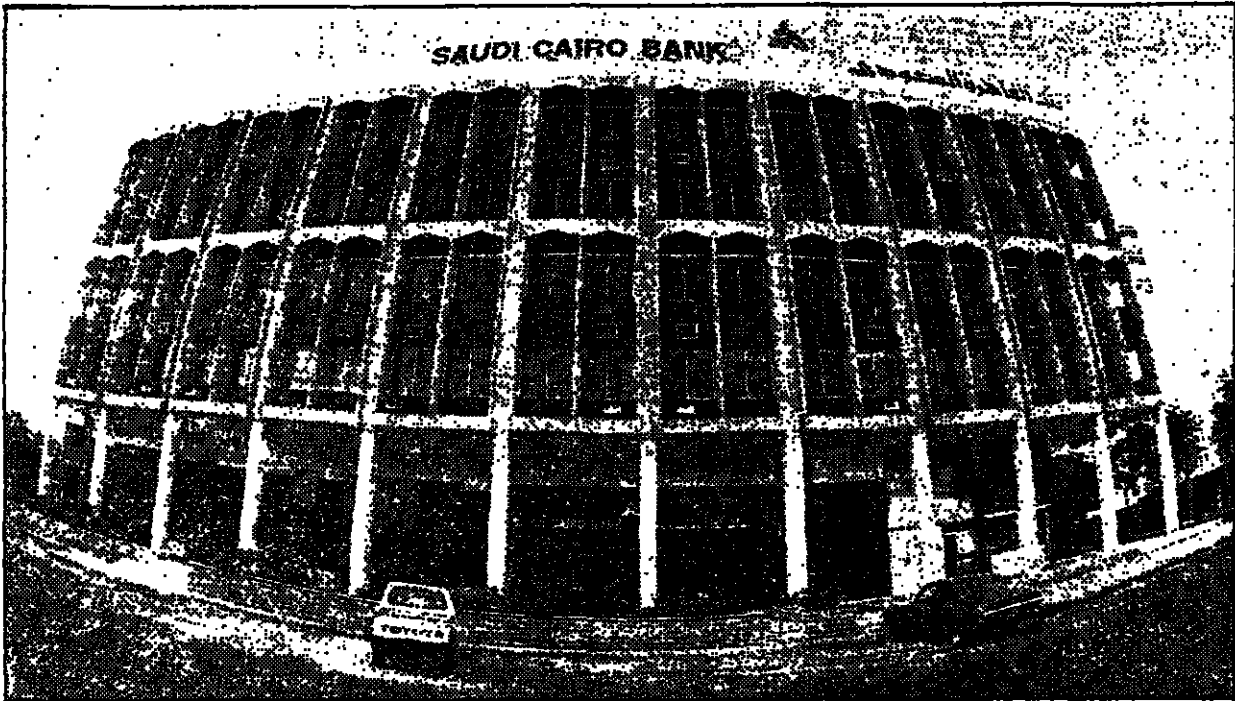


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Cairo Bank

ARAB BANKING

Egypt: changes in domestic regulations

Banking has played an important role in laying the foundations for Egypt's economic recovery. It has been the most active sector since President Sadat launched his "open door" policy in 1974 and possibly the most controversial. Unhindered by the restrictions binding the local banks, which for a generation had done little else but act as a conduit for government funds to the public sector, the foreign banks were able to move easily into lucrative trade financing and profit from the indulgence of Egypt's middle classes, compensating for years of austerity.

The local banks reacted negatively to this foreign banking invasion and with reason. For clearly the vast majority were not performing the development function on which they obtained their licences. In their defence the foreign banks argue that trade financing was an essential first step to finding their way in a strange market, building up customer credit ratings from which they could then look at investment opportunities. Now a few are beginning to promote medium-term lending.

In the past three years there have been major changes in domestic banking. The four public sector banks are now able to take foreign currency deposits, which has meant that they have managed to keep the majority share of expatriate deposits. Of \$3,000m thought to be deposited with the commercial banks some 80 per cent is held in the public sector banks.

At the same time domestic interest rates have risen—though not sufficiently in most people's eyes. The maximum interest to be gained on Egyptian pound deposits is 9 per cent against 14 per cent for dollars. Another 1 per cent to 2 per cent rise is being mooted under pres-

sure from the IMF. Another major change was the decision at the end of 1977 to remove a 40 per cent withholding tax from all savings and deposits. This is expected to raise the level of local savings to nearly 80 per cent of national investment this year compared with a minimum of just under 40 per cent in 1974.

The public sector banks are moving more and more into the private sector, but traditional business patterns remain. The National Bank of Egypt, with 94 branches, continues to specialise in import-export financing. Banque Misr, formerly an industrial development bank before the 1952 revolution, specialises in domestic trade financing. It has 175 branches.

The Bank of Alexandria's 85 branches service the industrial sector, while the Banque du Cairo handles service industries and construction. It has 78 domestic branches and overseas branches in UAE and Bahrain.

All four banks have at least one joint venture with foreign partners. The National Bank has a 51 per cent stake in a joint venture with Chase Manhattan Bank called Chase National. Like Misr International, a joint venture between Banque Misr, Misr Insurance Company with the First National Bank of Chicago, Banco di Roma and Union de Banques Arabes or transnational, Chase National can deal in Egyptian pounds because of a controlling Egyptian interest.

European-American Bank, a joint venture between Bank of Alexandria and American Express, likewise may offer Egyptian pound accounts.

In a different category are the joint venture banks without Egyptian controlling interest. These are not able to work in Egyptian pounds.

Egypt (LE m)		Central Bank		Commercial banks	
		1977	1978	1977	1978
		(Aug)		(Aug)	
Reserves	2,082*	2,655*	3,231*	495	505
Of which: currency					
outside banks	1,749	2,184	2,482	—	—
Foreign assets	344	590	623	1,333	1,724
Claims on:					
Government	1,873	4,169	4,740	1,816	2,383
Commercial banks	1,544	1,633	1,821	—	—
Specialized banks	104	170	187	102	68
Private sector	—	—	—	1,537	1,790
Demand deposits	—	—	—	1,193	1,363
Time and savings deposits	—	—	—	1,180	1,858
Foreign liabilities	1,707	3,670	3,874	625	747
Government deposits	47	101	58	366	595
Counterpart funds	—	—	—	142	125
Credit from Central Bank	—	—	—	1,530	1,589
Other items (net)	30	136	208	267	402

*Reserve money

Source: IMF

In this category come two banks that have been most active as development banks, the Misr International Bank in which Bank of Alexandria and Misr Insurance Company both have a 25 per cent stake, the remaining 50 per cent being held by Iranian interests, and Cairo Barclays International, a fifty-fifty joint venture between Barclays Bank and Banque du Cairo.

At the end of December 1978 MIB had initiated projects worth \$266m taking up equity or providing medium loans worth \$58m: \$38m of which were underwritten by export guarantees. MIB has mobilized Egyptian, Western and Arab capital for these projects, which range from a 572m textile mill and an air conditioning project to clay brick making and a dairy farm.

Cairo Barclays is involved in 17 projects with a total capital of \$142m, to which it has committed \$12m in equity or medium-term loans with a further \$5m committed. Barclays is actively looking for small to medium-sized industrial projects.

accounts—as they did the accounts of the various branches of the Arab League—and only permitted disbursements for the purposes originally designated.

This has allowed the Egyptian authorities to proceed with the building of factories for the production of West land helicopters and Rolls Royce Lynx engines. It power them even though there are unlikely to be sufficient funds to pay the bills. The Arab African International Bank and Arab International Bank also commingled with other Arab banks, the Egyptian Arab Bank and the Union de Banques Arabes. The latter has been used for an abortive \$300m loan for the Egyptian Government last spring. This has to be abandoned after the four Arab lead managers withdrew in protest at the Egyptian-Israeli treaty.

Taking advantage of the huge rise in workers' remittances—they were about \$2,000m last year—a number of local banks have been created to use expatriate savings. The Alexandria International Bank channels the savings of Egyptians in Kuwait, Nile Bank from Saudi Arabia and the Delta Bank from the UAE.

Other banks or investment institutions to have been set up in the past three years are the Suez Canal Bank which specializes in business in the Suez Canal zone, the Faisal Islamic Bank, a joint Egyptian-Saudi Arabian bank operating to the Shari'ah law which forbids payment of interest and the Joint Arab Investment Corporation (Jaicorp). Jaicorp claims to be the first Egyptian merchant bank. It has been operating about six months and has been active in syndications for hot development.

Alan Mack

Jordan: lively business on many fronts

Powered by substantial funds pouring in from abroad—workers' remittances, foreign loans and aid and export and tourism earnings, Jordan's banks and financial institutions are doing brisk business. Now enjoying sustained growth and stability after the troubled years that followed the 1967 Arab-Israeli war and the loss of the exports-rich West Bank, Jordan's banking system is developing fast to become one of the most advanced in the Middle East.

This is reflected not only in the number of newly established institutions, including a stock exchange, but also by the sharp rise in banking assets and lending and the country's diverse investment opportunities. Three commercial banks, all with big Gulf participation, started business in the last two years: the Jordan-Gulf Bank, Jordan-Kuwait Bank and Petra Bank. Two merchant banks, the Arab-Jordan Investment Bank and the Arab Finance Corporation (Jordan) as well as the profit-sharing Islamic Bank for Finance and Investment were also established.

This brings to 15 the number of commercial banks in Jordan, seven of which are privately owned and five of which are branches of foreign banks, including some from Britain and the United States. Between them, the 15 banks now have more than a hundred branches in major cities.

Commercial banks assets rose to JD815m in November 1979, from JD366m a year earlier, and only JD143m in December 1974. Advances made by these banks also increased considerably. In the first 11 months of 1979, they totalled JD455m, compared with JD333m for the whole of 1978 and JD201m for 1977. Most of these credits go to private borrowers with construction and trade—the biggest outlets—taking JD143m and JD134m respectively from January to November 1979. The borrowing interest is fixed at 9 per cent, a rate unchanged for almost a decade. Similarly, time, demand and saving deposits in these banks are rising fast, reaching JD584m in November 1979, from JD415m a year earlier, as a result of the steady inflows of money remitted by Jordanians working in the Gulf, now worth about \$800m a year.

One interesting function of newly-created merchant banks was pioneering locally-syndicated loans for Jordan's industry and tourism. A recent example of this was the country's first locally floated private sector bond issue of \$15m to help finance building a fifth kiln for Jordan Cement Factories Company which runs the country's only cement works at Fuhais. The 10-year issue was managed by the Arab Bank Investment Company together with

Chase Merchant Banking Group and the nine co-managers comprised five Arab banks, three British and one Japanese.

Jordan's oldest commercial bank, the Arab Bank, set up in 1930, is the biggest privately-owned bank. Arab countries' balance sheet for the first half of 1979 stood at JD1,090m and participations in syndicated issues raised for domestic developments were worth JD63m, about two thirds of all participations between January and June.

Apart from seven offices on the West Bank (closed since June 1967 war), the bank has 51 branches in several countries, including five in Saudi Arabia, two in London and one in Paris, and an Athens branch is to open soon. It also has several foreign affiliates, including Arab Bank (Overseas), with offices in Zurich and Geneva and others in Morocco and Nigeria. Last June, the Arab Bank became full owner of the Morgan Grenfell Finance Company. Now renamed Arab Bank Investment Company, it remotes the bank's merchant banking arm in Europe.

Progress made in commercial and merchant banking was accompanied by setting up another financial institution, the Amman Financial Market (stock exchange). Turnover in 1979 was worth JD15.9m, nearly triple the JD5.6m worth of trading in 1978, the exchange's first full year. Floor trading lasts only for one hour every morning and listings include the Central Bank of Jordan's development bonds and all Jordan's public shareholdings company stocks. Last year, bank and financial institutions shares accounted for 43 per cent of trading, while industry shares took 42.6 per cent, insurance companies shares 5.9 per cent and service companies shares 8.3 per cent.

About 15 per cent of trading is believed to have been made on behalf of Jordanians and other Arab investors, including some public institutions, and about 30 per cent on behalf of West Bank Arab residents. The exchange plans to list negotiable certificates of deposits (CDs) as a secondary market develops. Jordan's first CDs were issued in 1978 by the Amman branch of Citibank.

Closely linked with the Amman exchange is the Jordan Securities Corporation, which is expected to start trading soon. The World Bank's affiliate International Finance Corporation, which is advising on setting up the corporation, has subscribed 10 per cent of its JD2m capital which has been oversubscribed by nearly eight times.

Among other subscribers are Samuel Montague and

Jordan (dinars m)		Central Bank		Commercial banks	
		1977	1978	1977	1978
		(Aug)		(Aug)	
Reserves	255*	300*	365*	67	82
Of which: currency					
outside banks	188	219	282	—	—
Foreign assets	229	286	317	37	75
Claims on:					
Government	59	57	89	33	69
Private sector	—	—	—	197	314
Demand deposits	—	—	—	126	150
Time and savings deposits	—	—	—	124	227
Foreign liabilities	—	—	—	19	60
Government deposits	24	31	22	17	24
Capital accounts	—	—	—	21	55
Other items (net)	9	11	17	27	23

*Reserve money

Source: IMF

Company of London (5 per cent). The corporation, cent), the European Arab Bank with strong support from Bank (10 per cent), Kuwait the central bank will use International Investment Company (10 per cent) and Beirut's Gafinor group (2

In another move, the central bank is gradually raising exchange controls since May 1979. It has permitted transfer of foreign currency in any form, not only in cheques or official overseas remittance forms as before. Jordanians are now allowed to deposit up to JD10,000-worth of foreign currency in local bank Commercial banks were recently licensed to operate in the country's three zones, including one in Akaba, with no exchange restrictions. It is expected that the continued high inflow of foreign exchange together with the Jordanian dinar being strong, the central bank may abolish remaining controls and may even allow setting up offshore bank units in Amman.

Atef Sultan



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Lebanon: finance system survives effects of civil war

As governments, financiers always been more than 100 per cent, and is now much more than ever. So it is hardly strange that in the past five years of political unrest, and even in the bloodiest days of the 1975-76 civil war, confidence in the Lebanese pound, and in the banking system in general, remained high. There was no real financial panic, some banks remained open throughout the fighting, and the transfer of funds into or out of the country, and the exchange rate was kept freely floating.

Such a picture ignores the serious effects the civil war has almost had on Lebanon's banks,

and on the whole economy. Up to 1975 Beirut was by far the most important commercial centre in the region, and its well-organized banking system had been a big attraction to the international corporations seeking a base in the Middle East. In the years after the 1973 oil price increases, Beirut's banks were an important channel for Arab capital seeking investment opportunities in the financial markets of Europe, the United States, and the Far East.

The rise of other important financial centres in the region, such as Bahrain and Kuwait, has deprived the Lebanese banking system of an important source of business. The Arab "petrodollars", which were handled through Beirut, have found more direct routes to the capital markets of the industrialized countries.

Beirut still has many things to offer—a wide variety of financial services, experienced staff, stringent banking secrecy, and a strong domestic currency—but it lacks that most important merit sought by the international businessman: security.

Hope for the future remains. It would be wrong to think that, just because Beirut has lost its place as the Hongkong of the Middle East, Lebanese banking has fallen into stagnation. Far from it. The

banks' resourcefulness and flexibility has enabled them to adjust to the adverse conditions with remarkable success.

Many reacted by moving to Paris, Brussels, London or elsewhere, setting up branch offices, representative offices, subsidiaries and affiliates providing banking services to Lebanese and other Arab expatriate companies, and continuing to act as channels for funds from the Arab oil-producing countries. The list of such banks is long but includes Jammal Trust Bank and Lix Bank in London, Byblos Arab Finance Bank (Belgium) in Brussels, and in Paris Banque Libanaise pour le Commerce, Banque Libano-Française, Banque de l'Orient Arabe et d'Outre-Mer and many others. Lebanese banks have also been active in the United Arab Emirates.

For the banks in Lebanon the main problem since the end of the war has been an excess of liquidity. With confidence in the banks and the currency high, but with few opportunities for domestic investment, the banks found themselves with more money flowing in than they knew what to do with. The result was a temptation to lend money for speculative purposes, particularly in real estate and foreign currencies. This

contributed to inflation, estimated to be more than 20 per cent each year, and led last summer to disturbing fluctuations in the exchange rate. As a result the authorities decided to impose credit ceilings on the banks, and tightened reserve requirements, at the same time allowing a greater proportion of those reserves to be held in the form of government securities.

The Government was not slow to see the advantages to itself of an over-liquid banking system. Before 1976 it had hardly ever needed to borrow from the banking system, because its budget generally showed a surplus. But since then the Government has been unable to collect many of its tax liabilities, and so its spending has been financed partly through bank borrowings.

A deficit of more than £1,000m (£133m) was included in last year's budget, and financed largely through short to medium-term Treasury bill issues. The authorities are studying the means of establishing a brokerage firm to promote a secondary market in government securities. A reconstruction plan prepared by Lebanon's Reconstruction and Development Council, to be carried out once there is sufficient political stability, envisages investments of about £1,000m (£2,933m), of which £1,000m

is to come from the public sector. Of that share, about £333m is to be financed by borrowing from the banking system. It is hoped that the rest of the necessary finance will come in the form of easy-terms aid from the Arab oil-producing countries. Even if such aid were not realized, Lebanon's worries in the last resort it could fall back on its vast foreign reserves to finance development, or borrow commercially from the international capital markets.

The mere existence of a well-organized and efficient banking system will be invaluable to Lebanon, if and when reconstruction gets

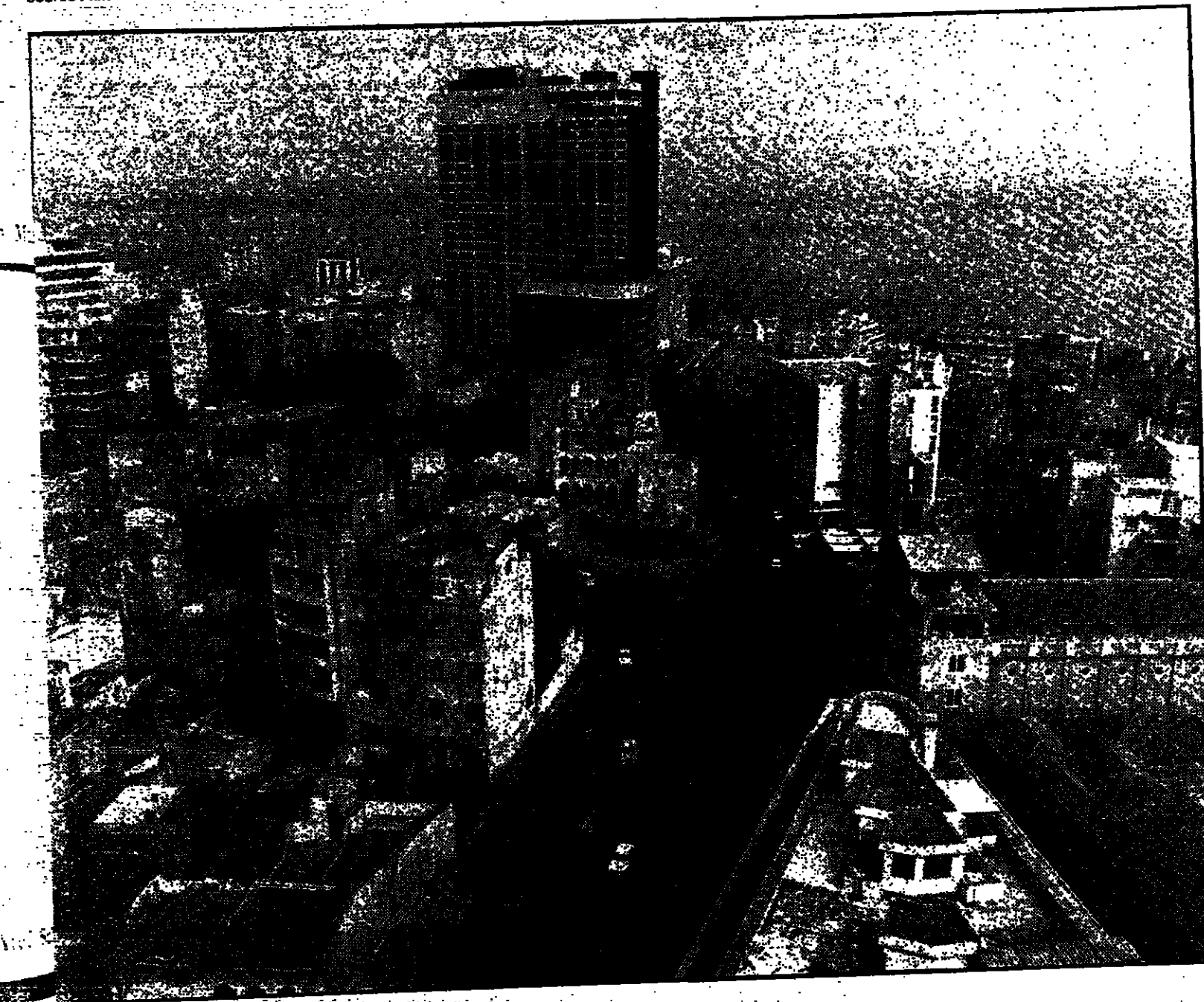
under way. Even now, confidence in the economy, in the banks, and in the Lebanese pound is such that expatriate Lebanese remit more than \$100m a month from abroad—a flow which has helped to keep the balance of payments in surplus in spite of persistent trade deficits. But the real turning point in Lebanon's fortunes will come only when stability is restored and the estimated 200,000 Lebanese who have left the country since 1975 to work abroad begin to come home. Only then will Beirut perhaps be able to win back some of its former glamour as the financial heart of the Middle East.

John Rizq

Lebanon £Lm

	Bank of Lebanon			Commercial banks		
	1977	1978	1979	1977	1978	1979
			(Mar)			(Mar)
Reserves	4,751*	5,384*	5,258*	1,888	2,067	1,930
Of which: currency						
outside banks	2,729	3,869	3,441	—	—	—
Foreign assets	5,873	6,883	6,653	5,770	6,052	6,045
Claims on:						
Government	891	843	871	475	949	1,188
Private sector	33	76	83	8,031	9,919	10,759
Commercial banks	101	77	56	—	—	—
Demand deposits	—	—	—	2,300	2,822	3,028
Time and foreign	—	—	—	9,309	11,004	11,776
currency deposits	—	—	—	2,558	3,111	3,004
Foreign liabilities	—	—	—	—	—	—
Government	—	—	—	—	—	—
deposits	1,843	1,716	1,935	—	—	—
Credit from Bank	—	—	—	101	77	56
of Lebanon	—	—	—	819	856	708
Capital accounts	—	—	—	1,317	1,371	1,390
Other items (net)	304	580	472	1,288	1,637	1,989

* Reserve money
Source: IMF



calm and orderly look in part of the Beirut waterfront area.

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Oman: a modest revival of activity

Enured by several oil finds last year and by windfall revenues from higher oil prices, the Omani economy is looking forward to a modest revival of activity. Government investment, which has been slack in the past two years, is likely to increase. And the offshoots from new projects, such as the planned oil refinery, should stimulate all sectors of the economy.

Oman's small economy is almost wholly dependent on oil. Production has been declining to an average of about 295,000 barrels a day in 1979, compared with 315,000 in 1978 and 340,000 in 1977. But a few discoveries in 1978 and oil price increases in line with Opec (of which Oman is not a member but whose pricing guidelines it follows) have contributed to making prospects look more promising. It is now forecast that Petroleum Development Oman's (PDO) production will rise to 350,000 barrels a day by 1981 and remain at that level until at least 1983-84.

Oil revenues increased by about 60 per cent last year. They totalled 502m rials in the first nine months of the year, compared with 382m in the same period of 1978. Since then Oman's oil price has risen twice: by 10 per cent in October 1979 and by 16.5 per cent in January 1980, taking it to \$38.20 a barrel. PDO also announced its intention in January of auctioning an average 167,000 barrels a day for a minimum of \$41 a barrel.

The higher earnings have already had an impact on the country's official reserves, which have risen substantially, and on budget forecasts. The 1979 budget, originally projected to be in deficit, is now thought to have been in surplus and the Government may relax some of the tighter controls on its outlay which led to only 40 per cent of projected civil development expenditure being spent in 1978.

One sign of the times is the fact of the \$150m loan which Oman borrowed in the Euro-market in July 1979. The loan was Oman's first significant foray in the Euro-market but, by the time it was signed, it was scarcely needed and has still not been fully drawn down.

The loan was an interest-



The Muscat branch of National and Grindlays Bank next to the main gate into the old city.

ing exercise in several respects. It provided a useful gauge of Oman's international credit rating, although the favourable terms on which it was raised—1 per cent above the London interbank offered rate (Libor) for seven years, with three years' grace—also reflected the enthusiasm of the banks involved to lend to an Arab borrower. The loan was managed by 13 banks, many of which have strong Arab connections, and arranged by Abu Dhabi Investment Company, Guv International Bank (in which Oman has a share) and the AL-UBAF Group.

By and large, Oman must appear a reasonable asset to international banks. It has other natural resources besides oil and its external debt is small. The disbursed portion amounted to about \$605m at the end of 1978, just under half of which was export credits, 24 per cent government loans, 15 per cent international aid and 17 per cent commercial loans. The renewed prosperity has coincided with an upsurge in the industrial countries' interest in Oman, whose strategic importance in the Gulf has taken on more significance. This may well result in an increase in

aid from the West and from the banks also derive some revenue from placing private Omani funds in the Euro-market, for example, and this has helped to keep their business profitable.

The number of banks in Oman increased rapidly from 1973 to 1977. Before 1973, there were only four banks, all foreign. They included the British Bank of the Middle East, which had been there since 1948, Chartered Bank, Grindlays Bank and Habib Bank of Pakistan. The banks which came later were mainly banks with local or other Arab interests. There were also two Iranian banks, an Indian bank, Citibank of the United States and Banque de Paris et des Pays Bas.

Even more spectacular was the increase in the number of commercial bank branches. By October 1977 this had risen to 96 from only four in 1972. The number has continued to increase, reaching 125 in July 1979, but growth in the past two years has been more strictly controlled with banks being required to open branches in less developed areas for every additional branch opened in the capital area.

While commercial banks' claims on the private sector grew by 40 per cent a year in 1975 and 1976, they increased by only 19 per cent in 1978 and by about 6 per cent in the first nine months of 1979. However,

Algeria: new-found riches

Algeria appears to have debt-service ratio is declining. It fell to 22 per cent last year, from 25 per cent in 1978.

In many ways 1978 was a watershed. It was the year in which the first of the major new oil plants, Arzew 1, was opened and began supplying oil to the United States. At the same time the state oil and gas company Sonatrach mounted a vigorous information campaign which made international bankers more aware of the country and its prospects.

It was also the year in which a decision was taken to go ahead with the 2,500km Algerian natural gas pipeline, a decision which has as much political as economic portents because it links Algeria inextricably with Europe. And, towards the end of that year, the country experienced a change of leadership, with the death of former President Boumedienne and the election of President Chadli.

Recently, a top-level party meeting announced that future economic strategy would put emphasis more on social needs and that there would be less investment in heavy industry and less dependence on foreign technology and finance. Such a policy shift will be welcomed by most international bankers. Agriculture, housing and labour-intensive light industry have been to some extent neglected as investment has gone primarily into the gas and other heavy industries.

However much the Government might have liked to divert investment into these sectors it was not, until 1979, really in a position to do so because hydrocarbons revenues no longer look so awesome in relation to projected revenues and the

and gas sector at the same time as increased outlay on other projects.

Increased revenues are having a twofold effect. On the one hand they are allowing a steep rise in total government spending—this year's investment budget is up by a remarkable 41.8 per cent—and on the other they mean that some of the longer-term projects are less necessary. Algeria will have sufficient revenue for its needs without the increased sales that further liquefaction plants would allow. It is possible, for example, that doubling capacity at the Skikda plant will be postponed, if not shelved completely.

Reduced dependence on foreign funds is also likely, partly because with higher earnings Algeria no longer needs external finance on the scale of the past two years. The country's Euro-market borrowing has already slowed to only \$2,039m in 1979, compared with \$3,257m in 1978. Whatever funds Algeria does need, it should have little difficulty in obtaining them and at favourable rates. Its credit rating improved consistently in the two years, because it looked a more stable and potentially prosperous developing country than most and because international banks, awash with liquidity, were more than usually anxious to find borrowers.

There is no doubt that Algeria's advantage of this climate to borrow in anticipation while the terms were favourable. Circumstances had changed so much that, in October 1979, Sonatrach was able to borrow \$500m for 10 years at a rate of 10 per cent over the London interbank offered rate.

Algeria (dinars m)

	1976	1977	1978*	1976	1977	1978
Reserves	18,675*	21,957*	28,785*	1,434	1,384	1,366
Of which: currency outside banks	17,241	20,579	27,285	—	—	—
Foreign assets	8,943	8,021	8,840	2,883	4,478	4,137
Claims on:						
Government	2,683	6,427	15,231	9,085	4,107	3,878
Private sector	335	335	335	36,919	39,774	58,447
Deposit money banks	8,778	8,511	7,333	—	—	—
Demand deposits	—	—	—	19,120	23,299	27,342
Time deposits	—	—	—	2,529	3,402	6,238
Foreign liabilities	260	208	231	4,539	6,598	3,584
Long-term foreign liabilities	—	—	—	5,215	5,793	9,352
Government lending funds	—	—	—	3,005	2,837	2,581
Credit from Central Bank	—	—	—	8,778	8,511	7,333
Government deposits	181	115	77	—	—	—
Other items (net)	1,633	1,019	2,666	1,234	3,021	4,448
Reserve money						

Source: IMF

Margaret Greenhalgh

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A second earth station will become operational in 1980, and there are already direct dialling facilities to the United States, most of Europe and the Middle East, Japan, Singapore, Australia, New Zealand, Philippines, Taiwan and Hong Kong. More countries will be added to the list.

Other services recently introduced were IDAS—giving access to the huge data banks in the USA. And BureauFax—a bureau which provides international facsimile services. The company also leases circuits to banks, airlines and many other concerns which give super fast international telegraphy links, as well as ship to shore telecommunication facilities.

Bahrain International Communications
Mercury House, PO Box 14, Al Khalifa Road, Manama, Bahrain. Tel: 256655



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HOME NEWS

Pay rises main cause of £15,700,000 loss by London Transport

By Michael Bailey
Transport Correspondent

London Transport's losses increased last year from £1,900,000 to a record £15,700,000, the executive disclosed in a report to the Greater London Council yesterday. Pay rises that were higher than expected were said to be the main cause but substantial loss on buses and tubes reduced takings on fares.

Pay rises averaged nearly 14 per cent after a special inquiry by the Advisory Conciliation and Arbitration Service, instead of the 5 per cent London Transport had budgeted for in line with government policy at the time.

Bus mileage was down from 172 million to 165 million, because of very bad weather last winter, a persistent shortage of drivers and other staff difficulties, and worse traffic congestion.

Tube mileage was down from 38 million to 29.1 million, mainly because of a shortage of drivers and guards and the unreliability of pre-war rolling stock on the District and Bakerloo lines.

The number of passenger journeys by Tube rose from 569 million in 1978 to 594 million.

Prisoner 'not harmed in isolation'

By Annabel Ferriman

The control unit in Wakefield prison did not have any harmful effect on Mr Michael Williams, a prisoner who spent 180 days in the High Court was told yesterday.

Dr Denis Leigh, a psychiatrist and an expert witness for the Home Office, said that although he had never examined Mr Williams, the symptoms of anxiety and depression described by those who did examine him after his spell in the unit were not pathological. They were within the normal range of prisoners' emotions.

Mr Williams, who was given parole last month from a 14-year prison sentence for armed robbery, is suing the Home Office for a declaration that the isolationist regime of the unit was illegal. The unit was abolished in 1975 after a public outcry about it.

Dr Leigh said that there was some deprivation of human contact in the unit, but it did not harm any relationship to human experimentation. Human beings were so resilient that they could endure two spells of 90 days of monotony without any serious consequences.

Under cross-examination by Mr Stephen Sedley, counsel for Mr Williams, Dr Leigh said he did not think the fact that Mr Williams had three prison officers watching him when he went to the lavatory was degrading.

He agreed that the paranoid symptoms that Mr Williams exhibited after he left Wakefield prison could have been caused by the additional stress of the unit.

There was an unusual and unusual distance between the prison officers and the prisoners in the unit. The fact that the officers had to maintain that distance could have made them unusually tense.

He thought that the symptoms of distress, depression and anxiety that Mr Williams said to have shown in the unit were probably due to his change of surroundings.

"Williams got these symptoms when he was removed from a situation where he was a big, strong, confident, confident man, to a situation where he was a small, weak, frightened man," Dr Leigh said.

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Economics threat to elm schemes

By Nicholas Timmins

Programmes aimed at saving urban elms from Dutch elm disease are being threatened by local authorities' spending cuts. Experience in Brighton and Hove, which have had an active conservation programme for ten years, shows that by felling elms as soon as the disease appears and by taking other measures, a high proportion of the trees can be saved.

Forestry Commission scientists fear, however, that similar programmes in other towns are likely to be one of the first options for cuts in the spending squeeze.

Dr John Gibbs, of the commission's Alice Holt Lodge station, in Hampshire, said yesterday that rural control campaigns in northern Britain, where the disease was most active, had been heavily cut with the ending last year of the Countryside Commission's grants for control programmes.

"In urban areas, if you do not cut a tree down the first time the disease develops, you will have to fell it in year three because it dies and becomes dangerous," Dr Gibbs said. "There is some realization of this in urban areas, and these programmes should continue."

Greater Manchester, for example, had withdrawn from a coordinated attempt to save elms, although some district councils were still active. "The same may be true of other metropolitan areas."

In Brighton, the programme has been so effective that only 10 per cent of the original elms have been lost in a decade. In other parts of Britain entire populations have been wiped out and 17 million of the country's 30 million elms have died.

Forestry Commission scientists have had early success with an injection that appears to save infected trees but the cost of the treatment, about £50 a tree, is likely to rule it out for all but the most valuable elms.

Britain is also participating in an EEC programme of planning strains of elm that appear to be resistant to the fungal infection. About a dozen strains are being tested but it will take years to discover whether they are truly resistant under "field" rather than "nursery" conditions and whether the varieties, drawn from North America and Europe, will thrive in Britain.

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WEST EUROPE

Nationalists win big majority in Basque poll

San Sebastian, March 10—

Spain's northern Basque country has dealt a severe blow to the Government by returning an overwhelming majority to its first home-rule parliament.

In yesterday's elections in the three Spanish Basque provinces, the three nationalist parties won 42 of the 60 seats in the new regional assembly. The elections, which ended 40 years of direct rule from Madrid, were a crushing defeat for Spain's ruling party, the Union of the Democratic Centre (UCD), which won only six seats.

The clear victory of the moderate Basque Nationalist Party (PNV) which won 25 seats, seemed certain to increase pressure on Señor Adolfo Suárez, the Prime Minister, to speed up the transfer of powers to the region.

The poll also demonstrated that there is continuing support for the separatist guerrilla group ETA, which has killed 19 people this year in its fight for an independent Basque state.

Violence has taken 28 lives this year in the Basque country. A brief lull during the campaign was broken today when gunmen shot a teacher in the leg near here.

ETA military wing supporters in the radical coalition Herri Batasuna (Union of the People), established themselves as the second political force in the region by winning 11 seats.

Another nationalist group close to ETA's less violent political wing, Euzko Abertzaketa (the Basque Left), won six seats.

The Socialists lost ground to the nationalists and won only nine seats.

The failure of the UCD augured badly for the party in similar elections to a Catalan parliament on March 20.

Señor Carlos Goniouche, the leader of the PNV, who is expected to form a single-party Basque government, said yesterday's vote would strengthen nationalist demands for fuller and speedier home rule.

Mr Goniouche (the Basque country) has voted more nationalist than ever," he said.

—Reuter.

Leading article, page 13

Hitler's former valet dies of heart failure

From Our Correspondent

Bonn, March 10—Herr Linge, Hitler's former valet, died of heart failure at the age of 67 in Hamburg yesterday.

Herr Linge, a former SS-Obersturmführer (lieutenant) joined Hitler's bodyguard in 1933, and worked his way up to be the Führer's personal servant.

He was taken prisoner by the Russians at the end of the Second World War. On his return to Germany in 1955 he sold stories to popular papers about his time with Hitler.

The press began to begin in the Sunday newspaper Welt am Sonntag he recounted how he poured petrol over Hitler's body after his suicide and burnt the corpse.

Mr Gundelach made no promises and vouchsafed none of the information sought by Parliament about what guidelines he would work under. He said EEC butter had never been sold to the Soviet Union, nor would it be sold, at least at the price of New Zealand butter exports.

"We have no political commitments to Soviet Russia to hinder us in the Community's continued generation of surpluses."

Mr Gundelach then revealed that industrial exports to the Soviet Union were being discussed by the External Trade Committee. It was no good saying there was no element of subsidy in the EEC's industrial exports because there was.

Parliamentary report, page 4

'Green' groups undergo first test at polls since forming themselves into a regular party

German ecologists sow political seeds

From Patricia Clough

Stuttgart—Packets of cross seeds with the picture of Herr Linge, the Prime Minister of Baden-Württemberg on the back are thrust into the hands of surprised citizens at Christian Democrat election meetings. The seeds are symbolic of the Greens' rapid rise and, above all, it is green.

Green is the big theme in the Baden-Württemberg election campaign. It is the name of the ecologists fighting their first election since becoming a regular party and with a fair chance of getting into the Land Parliament.

Can the Greens survive the negative effect of their chaotic founding congress in January, their untested relationship with Communist groups and competition for public attention from the Soviet troops in Afghanistan?

Although Baden-Württemberg is not typical of the rest of Germany, success in the March 16 Land elections would boost their chances in the autumn Bundestag elections.

This would mean fewer votes for the coalition parties and a better chance for Herr Franz Josef Strauss, the Opposition Chancellor candidate.

The three traditional parties point to the results of commissioned polls indicating that the Greens can expect only about 4.5 per cent of the vote, certainly well below the 5 per cent needed for representation. The Greens are unimpressed by "poll results" produced by parties before an election.

Almost as green as the Greens and stiff competition for them on their own ground is Herr Erhard Eppler, leader of the Social Democrat Party in Baden-Württemberg.

A nonconformist intellectual and visionary, he is playing a leading part in the rethinking of the party's policy in the light of the values and aims of West German society.

With the quality of life the main issue and the outcome

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Amin tanks cause trouble to three countries

From Ian Murray
Paris, March 10

An international legal tangle, caused by the fall from power of former President Idi Amin of Uganda, has resulted in a French cargo vessel being held in the Lybian port while damages are sought from the South African Government.

The cargo at the centre of the tangle was a shipment of Russian-made arms ordered from Libya by the late President of the Marshall-Pref Company, a French firm which specializes in the Lybian trade, was chartered to ship the cargo to Mombasa.

Ten Russian tanks and 150 tons of ammunition were loaded on to the vessel in the Astor in March with instructions to sail as fast as possible to Mombasa. By the time it arrived on April 11, however, it was too late because that was the day on which the new régime in Lybia took office.

The Lybian authorities told the captain that since they were strictly neutral they would not allow war material to be taken across Kanyan territory to Uganda. The Astor headed back to Lybia.

But it had to stop in Durban to refuel and there the cargo was confiscated by the South African "Armcorp", which made out receipt and undertakes to pay.

The Astor returned to Lybia but the Government-owned chartering agents, Ras-el-Hilal, refused to pay the freight charges. "Armcorp" undertakes to pay the charges.

In October, however, Le Reve, another of the French company's ships, was seized when it arrived in Benghazi because the Lybian Government said that it was carrying too many weapons as much for the tanks as they were worth.

Ever since then Le Reve has

been struck in Tripoli harbour. The tension between France and Libya has been heightened by a Libyan-backed coup in Tunisia in January has made fruitless all diplomatic overtures to free the ship.

The crew officers left on board continue to wait as Marseille-Fret begins the daunting task of persuading the South Africans to pay more to the Libyans for their Russian tanks.

Lorry kills 11 in crowd

Bangkok, March 10.—Eleven people were killed and 200 injured when a lorry driven by a schoolmaster, alleged to have been drunk, crashed into a crowd of 1,000 people gathered for an open-air film show at Chatyaphum, north east of Bangkok.

Lorry kills 11 in crowd

President Binisa is still heavily dependent on the internal troops for the internal security, although several thousand Ugandan troops have completed their training in the last few days.

President Moi greeted President Binisa at the airport here with guard of honour and traditional dancers.

There is strong speculation here that President Binisa was Kenya to send troops to Uganda, on a peace-keeping mission.

But Kenya would be unlikely to accept such a proposal which would further complicate a difficult political situation with the Sudan and Ethiopia.

Kenya, and closed the border between the two countries three years ago after accusing Kenya of bringing about the collapse of the East African Community in 1977.

From Our Correspondent
Hong Kong, March 19
Hong Kong's Independent
Commission Against Corruption
has engaged 21 British police-
men, who are all detective
sergeants or detective inspectors.

More than 180 police officers
applied for the Hongkong post-
ings. The present strength of the
commission's operations depart-
ment has recently shrunk to 576
officers from its original estab-
lishment of 600.

The decline was mainly due
to the departure of other
British police officers whose
contracts had expired or who
had been turned into posts of
Honorary British

answer questions on the case neither to members of Parliament or anybody else.

Since his dismissal, General Sutowo, an army doctor and a close friend of President Sukarno, has dismissed the case as public view. He denies any wrongdoing and has indicated to his advisers that he would welcome a public inquiry to clear his name.

Indonesia has begun the run-up to the 1962 parliamentary election, and the Opposition is suggesting that President Sukarno's Administration should consider the political will not the desire to clean up corruption, because some top officials may be involved.

There are suggestions that the Thabir case is only the tip of the iceberg of corruption in Indonesia. It is an open secret that a number of foreign companies interested in exploiting Indonesian mineral and other resources have not balked at bribing the government to get concessions and contracts.

What's in a pair of jeans, apart from the possibly unsatisfactory shape of oneself? Social comment—the joke of the rich and idle wearing the togs of the worker? Convenience—the only really durable, washable no-need-to-press material? An anti-fashion status statement—the comment on how we want

What is in jeans now is a NAME. Little did Levi-Strauss, gutsily outfiring the gold-panners, dream of immortality through a pair of trousers. But Levi's they are called, or were until about 99 other labels started stitching themselves all over the posteriors of one's kith and kin.

You may even have your blue denims, so eminently practical for the Faubourg St Honoré, by no less than Yves St Laurent, who, as I have had occasion to point out in the past, is the cleverest of all interpreters of what his public wants.

Now you may have them with an equally grand name, though from a different world: Gloria Vanderbilt. What a name to conjure with. The ring of wealth, the inclusion among the magic "400" set all those years ago, memory of the Commodore, both pirate and merchant prince it seems.

Gloria Vanderbilt, beautiful, elegant and funny, has inherited more than a few

She has also inherited a decisive point of view. Having not yet had the chance to find out whether my aunt and my cousins are going to un-peck-shie the way I wanted to know was what Miss Vanderbilt had thought about the portrayal of her aunt, Thelma, Lady Furness in *Edward and Mrs Simpson* which has just finished running on American TV.

"They called her Thelma, when she was pronounced Thelma; it's not Furness it's Furness."

The first part there are those who would quarrel with. The second, none. But Gloria Vanderbilt has a wonderfully stylish final comment: "You made all the Americans seem so tacky and common—and saying things in the wrong accents that they would never have said, and you made all the British look so much better."

There speaks the voice of a properly proud America. But I was, I confess, delighted that we should be seen for what we are: ourselves.

Anyway, I mentioned this merchant princess that in my view her country had done this one a great service.

"Nice is not a word that I would use about Mile Chanel", Cecil Beaton told me when I consulted him on how to approach the demise of Coco.

A high-contrast, black and white portrait of a woman with dark hair, wearing a patterned headband and looking directly at the camera. The image is grainy and has a stark, graphic quality.

The only thing missing from the Gerard show was, then, the Idol's Eye, the largest known natural blue diamond in the world. It nestles in the vaults of the British Museum. Broopstein is the only person in the world to have seen it. Graff is probably Britain's answer to M. Gerard in terms of wealth and throw away cash. Graff gains bonus points for consistency, employing new skills—mostly from the Sir John Cass School in his superb workrooms. Graff maintains a fine, and fashionable, collection in the showroom, but examples such as the slides shown

Now Sir Cecil has himself been celebrated in death, privately and publicly.

He was unfailingly kind and helpful to me on the few occasions I met him, and was the author of one of the most generous remarks in my professional life. I wish that I had known him better because anyone who can have Zadok the Priest and the Widow Toccata in F at his memorial service must, by very close in taste. Easy to say that he was made by others. We all start somewhere and he did make himself.

Sir Brian Batford published his first scrapbooks, Ascher had him under contract as a terrible designer

in design is another matter. With an enormous art school training system, the textile industry is still rapidly slipping away. Boness Seer speaking at the dinner given by the Society for Industrialist, Artists and Designers, voiced an opinion which will be familiar to readers of this page: as a nation, we are not visually aware, we are not concerned with beauty and form, we are concerned with function only. Now, we all know where that leads, this national embarrassment "the Puritan ethic". To compete, to match other products there must be an element of uniqueness. It can be price, it can be technological breakthrough, but it

In July I hope to present adept readers with a goodie to sew. It will come from the Royal School of Needlework but meanwhile I must note the sumptuous work of montage, stitching embroidery, design, the best possible combination of the most modern and the best possible old, which constitutes the wall-hanging, destined for Long-leat in its 400th year.

Not only has the Marquess commissioned this superb example of our textile potential, he has also commissioned one of our greatest living furniture designers, John Makepeace, to make a low table. In both works, art and craft, the Marquess is a crafter who must attain if he is to be creative in the field of excellence.

Whether we want to survive in the field of excellence

can, if only we could believe it, be design.

The designer, said Lady Seear, again expressing an opinion familiar to you, is always at the bottom of the list.

We know the problems—indeed, Sir Claus Moser spelt them out in his speech at the same time—of how to give somebody to deal with in the middle. So I forgive him for Covent Garden's production of *Parsifal* in which the hero presented his heroic bottom in what looked like greyish Y-fronts and every time he turned round he deposited a shower of arrows on the stage amid a forest of that sort of grey fuzzy you find on rotten tomatoes. Perhaps the grey fuzz was the American penetration of the carper pile market which is causing so much fuss.

David Shilling, 36 Mary
Lebanese High Street, Art
his new collection, how
did the models manage to look
so elegant in such a plastic
bin-liners? It must have been
the long black gloves.

His show abounded with little
hats topped with curlicues
going off in every direction
pill boxes, square boxes and
even a triangular box, wide
rimmed straw hats draped with
velvet, net flowers and feathers
(ostrich, pheasant, quills), Brims
flipped up or turned down—a
double brimmed hat, one turned
up and one down when you can
not make up your mind.

His own initials appeared in
Hilac silk headband with diam-
anté-trimmed "D" perched on
one side and "Shilling" on the
other, round the head. In the
bouture tradition his names: his
creations, viz. *Crested Dash*, just
the thing to wear on the four-
man 50b, a for bow-shape com-
plete with clear perspex eye-
guard. Spring *Symphony*,
of silk *Spring* deerskin, *Spring*
Cream, *Spring* Coffee, coffee-
coloured straw, wide drooping
brim, small crown wound with
cream silk which reappears
underneath to drape in folds

over the collarbones, *Incognito*, small back and white hat with black polka-dotted veil, natch. *Sovereign*, *Spiral*, black box topped with spiral ending in pink and yellow ostrich tufts. *Paletable*, artist's palette equipped with two brushes, pink and yellow ostrich trim. *Ciader-bubble*, large white bow and cascade of iridescent bubbles.

There is at 435 the Strand, next to Courts' splendid edifice. This is a firm claiming their trade in London, but if you happen to be in Birmingham, Brighton or Brussels you will find their excellent children's clothes, padded kimonos (it could be cold again) and nappies, those little white dresses, so much the vogue, for sale at a price no less velvet than between the toes.

Practical as ever, the mules are rubber-soled. They also have their matching dark socks. A catalogue of garments available via mail order is from 10, Brompton Road, London, SW7.

Rayne, shoemakers to the high and mighty, to say nothing of the well-heeled, are claiming at a new young image with a range called, guess what, Drizzle. Somewhat startling can-

ras, suede and kid fun shoes,
 conical heels, peep toes and
 appliqué, mules, with polka dots
 or frilly bows. Sandals for which
 the only adjective is sweet
 (sweet is going to be important
 in fashion this summer, you
 will be relieved to know).
 jazzed-up pimsolls at £19.50.
 The boys are not forgotten:
 stacked-heel ankle boots are
 decorated with Texas stars or
 Latin lips. Definitely for those
 mooks like to walk tall. My
 private eye says she might be
 nervous of wearers of such
 footwear; but, on the other
 hand if it is him hobbling on
 such high heels it can save
 a print off in your gold speakers.

[illegible][illegible]

EXHIBITION

DAILY MAIL IDEAL HOME EXHIBITS
Starts Cont. Open now until Sat.
March 10, 10-5. Admission 1/-
Jared Sunday, Adults £1.50, C.
Children 10p. Refreshments 10p.
9 p.m. Adults £1.20, Children 1/-

ART GALLERIES

ANTHONY POND, 9 Dering
New South St., RICHMOND, 1079
10-5

G.W. GALLERY, 43 Old Bond
St. W. 01-329 6176, English pic-
tures, 10-5. Refreshments 10p.
The Suffolk Historical Church
and the Suffolk Museum, 10-5.
Mon-Fri 9.30-5.30; Thurs. until
10.30

SLOND FINE ART, 33-35 Backwell
W. 01-329 6176, English pic-
tures, 10-5. Refreshments 10p.
and Clifford Webb, Watercolour 3
Woodmenway, until 3 April.

BRITISH LARVING, 141, 142, 143
St. James's St., 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

BRITISH MUSEUM, CYPRUS R.
1,000 Years of History, until 10
American Prints, 10-5. Refresh-
ments 10p. 10-5. Adults 2.50-5.00.
Mon-Fri 10-5. Sat. 10-5. Adm. free.

ADRIAN GALLERIES, 7 Parkes
Place, 10-5. Refreshments 10p.
22nd March, until 10-5. Sat. 10
01-737

FELIX BUHOT 1947-98

Investigative Research Extravaganza
at the
WILLIAM BOSTON GALLERY,
7 Royal Arcade, Albemarle St. W.
10-5

FINE ART SOCIETY

148 New Bond St., 10-5. Refresh-
ments 10p. 10-5. Adults 2.50-5.00.
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LEFEVRE GALLERY, 30 Strand
W. 01-329 6176, English pic-
tures, 10-5. Refreshments 10p.
10-5. Adults 2.50-5.00. Adm. free.

LIMLEY CAXFOLD, 24 Davies
St. W. 01-329 6176, English pic-
tures, 10-5. Refreshments 10p.
10-5. Adults 2.50-5.00. Adm. free.

MARLBOROUGH, 6 Albemarle St.
W. 01-329 6176, English pic-
tures, 10-5. Refreshments 10p.
10-5. Adults 2.50-5.00. Adm. free.

NATIONAL PORTFOLIO GALLERY
250 Strand, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

PHOSPHORUS, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

NICOLA JACOBS GALLERY, 7 Old
Street, London W. 1. Works 10-5.
Refreshments 10p. 10-5. Adults 2.50-5.00.
April, 5-7 38p.

DEBILISK, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

REALITY, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

REDFERN GALLERY, NORMAN
10-5. Refreshments 10p. 10-5. Adults 2.50-5.00.
Mon-Fri, 10-5.30. Sat., 10-5.30.

ROYAL ACADEMY OF ARTS

REICCAARD, LONDON, 10-5
Refreshments 10p. 10-5. Adults 2.50-5.00.
Mon-Fri, 10-5.30. Sat., 10-5.30.

RUSKIN, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

RUSKIN, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

BOMBERST, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

WATSON, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

VICTORIA AND ALBERT MUSEUM, 10-5
Refreshments 10p. 10-5. Adults 2.50-5.00.
Mon-Fri, 10-5.30. Sat., 10-5.30.

WADSWORTH, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

WILDESTEN, 10-5. Refreshments
10p. 10-5. Adults 2.50-5.00. Adm. free.

A profile of the latest academic to be victimized by the Czech police

The silencing of Dr Julius Tomin?

Dr Julius Tomin was ordered to report to Prague police headquarters yesterday with his wife and one of his sons. On Saturday night police broke into the unofficial study group which he runs and took away Dr William Newton-Smith, senior tutor at Balliol College, Oxford, who was delivering a talk on the rationality of science. Dr Newton-Smith was deported early on Sunday morning. The following article is by another western philosopher who has lectured to Dr Tomin's group.

Dr Julius Tomin is a specialist in classical philosophy with a doctorate from Charles University, Prague.

Denied a university post since 1968, he has worked as a turbine operator and nightwatchman at the zoo. He is now unemployed.

He is fiercely intransigent, prickly, fiery, and brave; intensely jealous of his right to study and teach. His teaching now is lavished on a group of 30 or so young people, most of whom have been excluded from higher education, in some cases as a result of attending his lectures. Some are the children of well-known signatories of Charter 77. All are exposed to harassment and the danger of prosecution and imprisonment.

Like many thousands of thinking people in Czechoslovakia they do menial jobs like cleaning floors, keeping parks, stoking boilers. They are passionately interested in philosophy and infinitely grateful to Dr Tomin for the lifeline he gives them to cultural tradition and intellectual adventure.

Dr Tomin spends some ten hours a day studying original texts. He is currently studying Aquinas's commentary on Aristotle. His interpretations are fresh and deep, his teaching intense and alive. His attitude is that his course is public and open and that in defending his way of life there must be no compromise with what he calls "The Security State", whose authorities know from much experience that he will resist, by hunger strike if necessary, all attempts to silence or negotiate with him.

He has interrogated him, denied his sons an academic education, beaten up his wife (a remarkably sensitive and intelligent woman and a leading spokeswoman for the Charter), threatened him with a psychiatric diagnosis, set policemen to chase him across fields and positioned two of them out-



Dr Julius Tomin with his wife and two sons: What will his future be now in Prague?

side the door of his flat for five months, and tried to get him to leave the country (most recently he has received offers to give lectures at Cambridge and Balliol). He remains and fights back against all these harassments, while devoting more energy and time to his philosophy than most of his academic counterparts in the West.

For nearly a year Dr Tomin's course has been visited by a series of philosophers, following an open letter from him to four universities in the West, to which Oxford philosophers responded. More visits are planned from various countries. The list of visitors, past and future, includes names of international eminence. They are treated as colleagues. "We are not," Dr Tomin told me forcefully,

"grateful to you for coming. You come here because you wish to discuss philosophy with us."

The lectures take place in a crowded apartment, with Dr Tomin translating, at times explosively interjecting his own comments, but patiently and carefully pursuing the argument wherever it leads. Abstraction is no barrier to rapid action. One lecture on Kant, dealing with the most difficult and intricate points, lasted five hours and the audience never faltered. There is a constant sense of drama. Questions are insistent and probing, and the answers with respect but not deference. Any retreat from the argument is noticed and deplored.

Dr Tomin's group is now well-

known outside Czechoslovakia, but there are other such groups, though they meet more clandestinely. I believe that the contribution visiting western intellectuals could make to such groups would be hard to overestimate. Not everyone agrees with Dr Tomin's public and combative stance and not everyone finds him easy to work with. But all can benefit from the active and growing interest generated in the West by his invitation to western philosophers.

Visitors who care to look for it can make contact with an underground intellectual and cultural life in Czechoslovakia, stifled but not extinguished by the "normalization" since 1968, fuelled by the circulating typescripts of the "Padlock Press", in the form of courses,

discussion groups and private scholarship, but also of theatre groups, poetry readings and rock music.

I addressed one such discussion group on Marxism and morality in a beautiful apartment in northern Prague. The participants were philosophers and scientists by training and inclination, though, always in Czechoslovakia, this is no clue to their mental occupations. Our host, a gentle ex-

professor, now stokes the boiler of his own apartment block. The discussion was alive and exciting, but the topic was, of course, was Marxism, not morality.

In Czechoslovakia today Marxism is intellectually dead. The humanist Marxism of the 1950s is long past.

Much of the underground intellectual life is to be found in the boiler rooms of Prague, where intellectuals commonly smoke the heating systems of apartments, hospitals and factories. One young scholar, who decided early not to pursue an academic career after 1968, has his own underground study-cum-seminar room, containing typewriter, books and papers, and a collection of bric-a-brac and kitsch, including a remarkable picture portraying the apocryphal of Stalin.

The other participants include an intellectual, on the point of expulsion from his post and the party for associating with Charismatic (described in his dismissal document as "incompetent persons").

Our host disappears from time to time to smoke the boiler, as the discussion ranges over the linguistic parallels between Nazi and Soviet propaganda (his special topic of research). An intense intellectual life, of his century, and I'll wager the Ring itself that it was a matter of considerable satisfaction to her that she beat her mother-in-law's own almost incredible record: Cosima survived her husband by 47 years. These female Fafners, guarding the treasure with their long-environmental memories, their love and their hate, can give a Wagnerite nightmarish twist to the treasure: we want only the hard centres? Fortunately not; if we are not obliged to admire Richard Wagner's character in order to love his music, we must be able to do so without compulsion to like his womenfolk.

Which is just as well, because if anybody is already thinking that I am being singularly ungallant this morning, I must ask them to consider the gallantry really due to a woman who conveyed to her own daughter a threat that she would be "destroyed and exterminated" (and, you observe, the Wagners have never gone in for doing things by halves). That merry episode in Zurich (where I had an uncommonly good lunch with Müller a couple of years ago, on our way to Hohenheim, Friedrichshagen, the second child and elder daughter of Siegfried and Winifred, had left Nazi Germany for Switzerland; she went on to the United States and spent the war working for the Allies. Already she had been appealing against the Nazis and Hitler had sent Winifred to persuade her to see Nazi reason, or to bring her back, or to advise, warn or threaten her into silence.

I started to speak, but Mother had more to say. "And if these measures fail the order will be given that the house will be destroyed and exterminated at the first opportunity. If you should actually dare to go into enemy territory, you know what that will mean..."

Winifred had nailed her colours early to Hitler's mast, and to do the dreadful creature a macabre kind of justice—she never struck her. Only a few years before her death, she gave a television interview in Germany in which she proudly proclaimed that her admiration and affection for the Führer were utterly undiminished.

That episode led to one of the strangest and most horrible consequences in all the mad, mess-stained history of the Wagner family. Her son, Wolfgang, who with his brother, Wieland, had restarted the Bayreuth Festival in 1951 (and incidentally launched a theatrical revolution in doing so, that was to transform ideas about staging throughout the world), forbade her to set foot in the Festspielhaus, the entire Bayreuth season—which, just in addition to the drama, was the year in which the centenary of the first production of the Ring was being celebrated. (And there

A Special Correspondent

Bernard Levin

This was no lady

So Winifred Wagner is dead at last: to the end and unbowed, unrepentant, unforgivable. Truly, hell will find her a handful.

So did earth; perhaps the death of Richard Wagner's daughter-in-law will finally lift the curse from his house, but I doubt it. Whatever the words over the doorway at Winifred's may say, its true meaning is, may say, what will the line stretch out to the crack of doom?

But his daughter-in-law? How is it possible? Thus speak those who do not know that nothing about that family has ever been normal or even probable. Winifred Wagner married the composer's only son, Siegfried, in 1915, when he was 46 and she not yet 18. She outlived him by only a few months short of half a century, and I'll wager the Ring itself that it was a matter of considerable satisfaction to her that she beat her mother-in-law's own almost incredible record: Cosima survived her husband by 47 years. These female Fafners, guarding the treasure with their long-environmental memories, their love and their hate, can give a Wagnerite nightmarish twist to the treasure: we want only the hard centres? Fortunately not; if we are not obliged to admire Richard Wagner's character in order to love his music, we must be able to do so without compulsion to like his womenfolk.

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was an even weirder twist: this tangled Norm-rap, Winifred had actually owned the Festspielhaus from which she had been barred. The death from Wagner to Cosima, from Cosima to Siegfried and from Siegfried to Winifred, was an assailable fact, which in itself led to a pretty human when, after the war, Winifred had been adjudged—rightly, as deprived of the right to count or direct the Bayreuth Festival. Because the Festspielhaus was not been her Nazi loot, as ever, she could not have had ownership taken away from her. She broke the deadlock with the Federal to her, and including as it turned out, a normal manager's duty to exclude any undesirable party. Even the family Wagner could hardly have envisaged in circumstances, and again whom, the right was to be exercised.

But Wolfgang had no choice. He and Wieland (who died, 1966), in reopening the Bayreuth Festival, had set the faces firmly and honourably against the past: Hitler's "Uncle Wolf" to them, they were children, but now has ever been able to suggest that either of them was in any way tainted by their mother's fanaticism and hero. So the could be no more in the then of the new Bayreuth of the Germany for one who boast of her approval of Hitler, Winifred stayed at home.

There stood Winifred, her face a stone mask, beside her father-in-law's resting place. She stood, however, alone, son, daughter, grandchildren—not one would go near her.

Nor did even that exhausted catalogue of flame-like shadows during the festival, there is ceremony at Wagner's grave side, attended by all those his descendants who are in it reuth on the day. In Mr JC Colshaw's book, *The Ring and the Wagner*, the scene was film and there stood Winifred, silent, unmoved, her face stone mask beside her father-in-law's resting place. She stood, however, alone, son, daughter, grandchildren—not one would go near her.

And now she is dead. There have been no reports so far, but I shall not believe that when they start to circulate. One thing the Wagner family has never known is weakness. Winifred was all that was all of nothing to be ashamed of in admiring and following Hitler, and I have no reason believe that she was the pot when she was dying, either. Indeed, I doubt if she has it even now, wherever she is. She was the most need of it, but amen sticks in it throat; and pity she would reject with contempt. Though search my heart for a drop charity towards her, I can find only Dostoevsky's words: "At once you can see the rest of watch together, and thank G you are rid of a knave."

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The threat hanging over small colleges

Within a generation, if London University has its way, medical students will no longer stand in line for places at British universities, or City's or one of the other old-established medical colleges based on a former voluntary hospital: they will instead go to one of six new teaching conglomerates formed from the 34 undergraduate and post-graduate medical and dental institutions in London.

The proposals by Lord Flowers's Committee are intended to allow the university to train the same numbers of doctors with less money, but their implications extend to every form of higher education. For the problem facing the universities is that the combination of economic recession and inflation is pushing them ever further into the red. Yet as unemployment in the BEC tops six million, school leavers

are naturally anxious to acquire marketable skills, and applications for places at British universities so far this year are at 160,678, up by eight per cent from 1978.

Around 12,000 applicants will be chasing 4,000 places in the medical schools. Though medical students make up less than five per cent of the total of new university students each year, they are disproportionately expensive. Their courses are longer, they require a lot of space and facilities, and traditionally they are taught in small groups—by doctors who are better paid than most university staff. Each year the proportion of London University's resources swallowed up by medicine has risen, and in 1978-9 it reached 36 per cent. That is the background against which Lord Flowers has pro-

Proposed medical school mergers revive arguments over economies of scale for universities in general

posed his economies, which mostly take the form of fusions and mergers, but in the case of the Westminster Medical School it is closure.

Inevitably these proposals have revitalized arguments about the effects on university education of raising the size of the units in which students are taught. At every level of education large classes are seen as a threat to academic standards.

Small colleges, very reasonably, fear that they will lose their identity if they are joined with others into massive conglomerates. A second, and probably more important issue that should also

he debated is how long Britain can continue to insist that all its universities must conform to the traditional model of research, not just because students obtained first or upper-second-class honours degrees should they necessarily be encouraged to pursue research.

He went on to suggest that it may not be desirable for all universities to attempt both to sustain undergraduate teaching and to supervise pre-research students. Might we not in Britain, said Lord Todd, follow the example of the United States where many distinguished universities have a reputation that rests substantially on the quality of their basic teaching?

If university education in Britain is to be strangled by financial restraints in the coming decade, some radical restructuring will clearly be needed. The Flowers report provides one answer: amalgamation of small units into larger insti-

tutions with consequent economies of scale.

An alternative would be to encourage some universities (or some colleges or smaller units) to opt to concentrate on teaching while others continue to carry out research. Such a policy would not necessarily lead to institutions becoming divided into first and second divisions—and it might in fact raise standards. One of the current criticisms of university appointments boards is that they are obsessed with candidates' research potential and pay little if any attention to their interest in teaching—or their abilities as teachers.

Students surely deserve that at least some of their lecturers should have been appointed on their competence as teachers. As it is, at the moment, too much teaching is done (reluctantly) by staff whose interest is in their research—and a lot of second-rate research is done by staff whose interest lies simply in advancing their careers.

Dr Tony Smith
Medical Correspondent

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The baroness has more to tell...

Baroness Lee of Ashridge, at 75 still best known as Jennie Lee, is writing a two-volume autobiography. Volume 1, due in November from Jonathan Cape, covers the period up to the death of her husband Nye Bevan in 1960. Volume 2, on which she is now very busy at her London home, takes in her pioneering days as the first minister with special responsibility for the arts, up to the present.

Although Michael Foot did what she calls a "very splendid official biography" of Bevan, she feels there is a lot more to tell. "I'm giving a portrait of Nye, both the private and the public man," she told me, "and I'm trying to end some of the vicious nonsense talked about him in his lifetime. But it's not a whitewash job."

There is a possibility, or danger (according to tests) that Labour politics and the Gaitskill-Bevan clashes of the 1950s will become as relentlessly well chronicled as the goings-on of the Bloomsbury group. Impending just from the same publishers are: the cross-bench diaries of Richard Crossman, published jointly with Hamish Hamilton in October; Hugh Gaitskill's own diaries, edited by his recent biographer Philip Williams, next year; and Hugh Dalton's diaries, edited by Ben Pimlott, in 1982.

According to a Hungarian diplomat friend, optimists in Budapest are defined as well-informed pessimists.

Quiet American

Who is the American ambassador in London? Not a very well-informed people could, I suspect, confidently answer: Mr Kingman Brewster. The former president of Yale University has achieved a fairly high degree of invisibility compared with his predecessors since arriving here to a quietly good press just over two years ago.

This is not necessarily a bad thing, and the comparison in some ways unfair. President Nixon's envoy Walter Annenberg, once nicely described as being "richly absurd as well as absurdly rich," achieved notoriety by making gaffes. Mr Elliott Richardson arrived as a sort of white knight of Watergate, having resigned as Attorney General after refusing Nixon's order to resign the special Watergate prosecutor Archibald Cox. As for Mrs Anne Armstrong, she was not only female, very bright and pretty and a friend of President Ford, but was here in bicentenary year.

Mr Brewster has already been in London longer than his two predecessors put together, which must be cause for relief at the embassy in Grosvenor Square. He has, by all accounts, been methodically getting to know leading people in the worlds of politics, business, trade unions, and the profes-

sions, and travelling to all parts of the United Kingdom.

He is a good friend of President Carter's Secretary of State Cyrus Vance, has an understated, self-deprecating humour, and is a good public speaker (though not a particularly heavy sedative impact). He is said to be effective where it matters. No doubt one should not, as Flaubert said, look for oranges on apple trees, but would not it be a shame to have a man of his calibre and experience in the embassy of our friendly superpower occasionally be in order?

The intelligence and presence of Robert Mugabe, now and since mandated as the leader of independent Zimbabwe, made a considerable impact on diplomatic correspondents at the Geneva conference on Rhodesia's future which Anthony Crookland, then Foreign Secretary, initiated in late 1976. My colleague David Spenser was present then when a German television team were about to interview Mr Mugabe, and asked him to say something for voice level purposes. Mr Mugabe paused a moment, then under his bushy Masani hair now had just a month as Camden Council's first full-time organizer an anti-racist campaigning.

On a semantic note, he sees "racism" as something overt, and "racialism" as something more latent or abstract. The Camden Committee for Community Relations is, he says, the largest such council in the country, employing 45 people, half on specific projects like five day-nurseries, and one play group, youth club and job training scheme.

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LONDON DIARY

According to various criteria based on housing and educational facilities, job opportunities and so on, there are reckoned to be some 20,000 people among Camden's population of 200,000 experiencing serious racial discrimination, including roughly 4,500 Asians, 5,000 Afro-Caribbeans, 2,850 Cypriots and 1,500 Chinese.

Part of his job, as he sees it, is to tackle racial prejudice where it is strongest: on council estates, at the work place, and at schools. A lot has to be explained to prejudiced white people: that "blacks" are not taking their housing and their jobs, and are indeed in a much worse situation. Yet have made a positive contribution not just doing the dirty jobs no one else wants, but also in a field like medicine.

He traces much racialism to old empire ideas of racial superiority. "You could say that part of the British empire has been imported into Britain and is being used—cheap labour—and viewed in much the same way as before," he said. He feared public spending cuts might increase the tendency to cast ethnic minorities in the role of scapegoats.

It is now some 11 years since I left the helm of *The Times* Diary, and I had forgotten a load of pretentious old rubbish some public relations people spew forth last Friday, for example, one was invited to the unveiling of The Leaping Salmon, a sculpture in

"limited edition" of 55 silver replicas by David Wynne, described—wholly judiciously—as "now widely acknowledged to

be the leading representation sculptor of his generation."

The sculpture, said the ban out from Nylaba Publishing Ltd, "is of a very large cod fish lying deep, with a big above, and a younger cod leaping away." Like much of the time, this is a not question unanswered. Why the large cod lying deep beneath the sea? Why is a young cod leaping (quintly) away?

To add to our bafflement, a further informed that "The cods are in their spawning frenzy with the characteristic hooked jaw." The piscine equivalent of a determined look, perhaps? Each made under nothing less than Mr Wynne's direct supervision, retains at £2,500, plus VAT.

Salaries in the pistachio rather than peanut class are, I gather, to be dangled for the dauntless task of being chief executive of the two urban development corporations charged with regenerating the derelict areas of London's Docklands and Merseydocks.

Docklands will offer upward of £25,000 for grasping with the 5,000 acres and super-lab authorities on both sides of the Thames. The 1,000 acres of Merseydocks will raise about £20,000. The Department of the Environment has a mind as open as the vast tracts involved, about the qualifications required. Suitable applicants could come from the private sector, or from the public sector.

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Roger Berthoud

20p 11/150



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EUROPE AND THE PALESTINIANS

When visiting Kuwait last week, Giscard d'Estaing expressed his "conviction that the Palestinian problem is not a refugee problem, but that of a people which must enjoy, on these bases and in the framework of a just and lasting peace, its right to self-determination". These words in question include the withdrawal of Israel from the territories occupied in 1967, "the well-known positions".

France and Kuwait on the Middle East question. Among the unknown positions of France, the correspondents were reminded by M. Giscard d'Estaing's spokesman, is the cognition of the existence of all states in the Middle East within the recognized and guaranteed frontiers.

On Saturday night, in Amman, Giscard d'Estaing spoke to his men on the subject at a banquet in his honour by King Hussein, and added that "all the rights must be associated with the negotiations, and notably the Palestinian people—which implies the participation of the Palestine Liberation Organization".

These remarks have been interpreted, whether for better or worse, as marking a dramatic step forward in European attitudes to the Palestinian problem: fact they do not such thing.

As long ago as January 1976, France voted for a draft resolution in the Security Council which affirmed "that the Palestinian people should be enabled to exercise its inalienable right to self-determination, including a right to establish an independent state in Palestine". The resolution was vetoed by

the United States, Britain and Italy abstained.

In June 1977 the heads of government of the European Community issued a declaration recognizing the Palestinians "need for a homeland" and their right "to give effective expression to their national identity". The word "self-determination" has been used by the West German and Italian governments in statements about the problem for some years now. Chancellor Schmidt has explained, in reply to protests from Israel, that the concept of self-determination is the basis of their hopes for an eventual peaceful reunification of their country. They cannot deny to Palestinians what they claim for themselves.

In the United Nations General Assembly last September Mr Michael O'Kennedy, speaking on behalf of the Nine, demanded respect for the right of the Palestinian people "through its representatives to play its full part in the negotiation of a comprehensive settlement". Security Council Resolutions 242 and 338, he added, should be "accepted by all those involved—including the Palestine Liberation Organization—as the basis for negotiation". The Palestinian people were "entitled within the framework set by a peace settlement, to exercise their right to determine their own future as a people".

In the same debate Lord Carrington said that Resolution 242 was incomplete because it took "no account of the legitimate political rights of the Palestinians which go well beyond their status as refugees" or of their "belief that they are a separate people with a right to their homeland". On this point,

he said, Resolution 242 should be "supplemented".

At the end of January Mr Douglas Hurd, Minister of State at the Foreign Office, told the Middle East Association, "no one should doubt that the PLO will have to be involved in the peace process". And on February 10 the Irish foreign minister, Mr Brian Lenihan, agreed a joint communiqué with his colleague in Bahrain, according to which the Palestinians "had the right to self-determination and to the establishment of an independent state in Palestine within the framework of Security Council Resolutions 242 and 338". The PLO, Mr Lenihan said, "should play a full role in the negotiations for a comprehensive peace settlement" and "Ireland recognizes the role of the PLO in representing the Palestinian people".

If anybody is out in front, therefore, in this curious tortoise race towards recognition of the PLO, it is the Irish Republic. The main difference between the French statements and those of the British government is that the British usually spell out what is required of the Palestinians on their side, whereas the French prefer to leave that implicit. Thus Mrs Thatcher, in her interview with French television last night, said quite accurately that M Giscard d'Estaing's remarks about self-determination reflected the common European position, and went on to say "but the quid pro quo must be that the PLO and the Palestinian people recognize Israel's right to exist within secure borders, and the real difficulty has been to try and get these things to happen together".

As M Giscard d'Estaing might put it, on ne saurait mieux dire.

ISHERMEN LOOKING FOR FRIENDS

has been a disastrous decade for the fishing industry. First Britain's distant-water fishing fleet was beaten out of Icelandic waters by that country's unlawful extension of its territorial sea to the superior seamanship of fishery protection vessels, and by this country's characteristically bad conscience about appearing in the eyes of others as a bully. Then just as Icelandic waters became a distant-water fishing ground to us by de facto international recognition of two hundred mile limits for the coastal state's right to economic exploitation of its waters, Britain lost the right to secure that area for itself by its accession to the Treaty of Rome. The common fisheries policy of the European Economic Community concluded on the eve of British accession in a form which conspicuously detrimental British interests. The proposed attempt to adapt that policy to take account simultaneously of the new 200-mile limits of the interest the new limits Britain and Ireland are still the tolls of Community

wrangling, and until it comes out of them (no easy prospect) the livelihoods of British fishermen suffer. Meanwhile the North Sea and North Atlantic fishing grounds have been without adequate measures of conservation control: they have been grossly over-fished by all comers to the virtual extinction of some species and the serious depletion of others.

It is a sorry story of the failure by successive governments to safeguard a clear and important national interest, admittedly difficult circumstances. The raw fish has shrunk from 450 to 150 in five years and half of those are laid up. The Haul Fishing Vessel Owners' Association has gone into liquidation and the great fish wharves of that city are deserted: most of the fish that is sold in the market there arrives by roll-on roll-off containers from continental ports. Aberdeen would be no better off if it were not for oil. Inshore fishermen have not suffered in the same way. But all alike are finding that with the catches they do land they are undercut

in the home market by cheaper imports. The general plight of the industry is described in an article by our Northern Industrial Correspondent on page seventeen.

It is against the grain of this Government's industrial policy to come to the fishermen's rescue with subsidies. But there have been broad hints that they are on the way. Ministers have spoken of "achieving more orderly marketing of imports", a euphemism for intervention in the market, and of "urgently considering requests for financial help" by the industry. They still talk as if all will come right once a satisfactory Community fisheries policy is hammered out—though the chances of that happening are not improved as fishing, in spite of government denials, is becoming sucked into multiple negotiations concerning Britain's budgetary contribution. But even if we do get our fair share of a properly supervised Community catch, we will not have the wherewithal to get it out of the sea unless something is done for the industry in the meantime.

THE SPANISH REGIONS

Today's election in the three Basque provinces marked one more step in the Spanish government's policy of granting a degree of autonomy to regions which have a strong sense of identity. The next step is the creation of a Basque regional government which will negotiate details of an autonomy status already agreed in outline with Madrid. But the success of a nationalist party is a sharp reminder to the government of the extent to which the situation in the Basque provinces has deteriorated, and the difficulties at this time, the main reason for the Basque Nationalist Party (PNV), is a moderate group which is anxious to negotiate an acceptable form of autonomy and end the violence which continues to plague the region. It won twenty-five of the 51 seats up for election and is likely to form the regional government, possibly on its own.

But Herri Batasuna, which has links with the more violent, military wing of the ETA terrorist organization and which advocates Basque independence, in eleven seats, taking second place away from the Socialist Party, and Euzkadi ESK, which is associated with ETA's political-military wing and also wants independence, won

six. So as it negotiates with Madrid on the details of Basque autonomy, the PNV is bound to be aware of pressure from the two radical groups if it is seen not to be as active enough.

On his side, Señor Suarez is under pressure not to give much ground. The fact that his own party, the Union of the Democratic Centre (UCD), did so badly, winning only six seats, is not so serious for him provided that he can reach an agreement with the PNV. The difficulty is the much broader one that there is increasing discontent on the right in the army and elsewhere, with the course of his policy of regional autonomy making. Regionalism has always been an issue in Spain: local communities have clung to their powers since the Middle Ages, and have resisted pressures to centralize from Madrid. The autonomous powers granted to the Basque country and Catalonia were one of the main reasons why Franco rose against the Republic and started the Spanish Civil War. It is now being felt not just that Señor Suarez is going away too much towards the right, but that the new autonomous governments may be altogether too left-wing. This was the reason for the abrupt decision in January to change the process by which Andalusia was to move towards

autonomy. Andalusia was put into a different category from the three regions which have traditionally had claims to autonomy, the Basque country, Catalonia and Galicia, and the process was made much more difficult. Not only did there have to be a referendum before negotiations could even begin, but there had to be a majority of the registered electorate in every province which approved the opening of negotiations. Not surprisingly, there was not such a majority in every province when the vote was held last month, though there was a clear majority overall, and that meant that Andalusia's progress towards autonomy was blocked.

The government's change of policy, heavy-handed as it was, has caused a great deal of bitterness in Andalusia, but also in other regions, including the Basque country. In the Basque country the stakes are particularly high. There is the issue of replacing the para-military police by Basque police, the question whether Navarre, with its large Basque population, should be treated as part of the Basque region, and the demand made by Herri Batasuna for the release of people they regard as political prisoners. Señor Suarez will need to recover his sureness of touch.

Social Security frauds

On the Director of the Child Poverty Action Group, I do not wish to enter into a date with the Minister for Social Security about the level of social security abuse for, as Pat Healy served and he himself admits, no one knows exactly how much money is involved. But I must challenge an assertion (March 5) that a "crackdown" on social security "scroungers" means that genuine claimants will be much more ready to take up their rights.

Immediately following the publicity around the minister's statement on employing more fraud investigators, I received a letter from a separated woman with sole care of her mentally handicapped child. She did not like living in a council house, and was very much worried that even as I probably be considered as one

of the scroungers by the 1,000 new investigators employed by the DHSS. This is typical of the kind of letter I receive at the Child Poverty Action Group whenever there is a scare about social security. I myself argued some years ago, "the myth of widespread abuse" helps to create among some people—I have met them in my advice bureau, and other hon. Members will have the same experience—the sense that there is something shameful about applying for benefits to which they are entitled.

It tends to be forgotten that the last Government had already intensified the efforts made to detect social security fraud. There is a link in which you can "crack down" without having a profound effect in the atmosphere in which social security is administered. The more that social security officers

are told to give priority to detecting possible fraud, the more likely it is that they will treat all claimants as possible defrauders of the system. This is not exactly conducive to encouraging people to claim their rights.

No one would want to condone fraud of any kind. But the reaction to Mr Prentice's statement would have been considerably less hostile had he announced similar measures to encourage the million odd people who fail to claim the supplementary benefit to come forward, and had his colleagues at the Treasury shown the same concern about the much larger amount of public money lost through tax fraud.

Yours sincerely,
RUTH LISTER,
Director,
Child Poverty Action Group,
1 Macklin Street, WC2,
March 5.

A lonely victim of Everest

From Dr Charles Warren
Sir, With reference to Mrs Audrey Salkeld's letter in your issue of March 6, under the heading "Victims of Everest", perhaps I might add a few personally observed details.

When I was with the late Eric Shipton on his Reconnaissance Expedition to Mount Everest in 1935, I found the body of Maurice Wilson, the man who thought he could climb the mountain alone and who perished in the attempt.

Wilson was found lying curled up on his left side, in the open, on the gently sloping moorland of the East Rongbuk glacier near the site of camp 3 at an altitude of 21,000 ft. He was dressed in thin grey flannel trousers, briefs, underpants, a shirt and light fairisle pullover. He had on thin socks and his boots were off and lay near him. His tent had blown down and its remnants lay a yard or two away from him down the moraine slope.

Having recovered his diary, which is now in the archives of the Alpine Club, we then wrapped his body up in the remnants of his green tent and consigned it to the depths of a crevasse on the East Rongbuk glacier.

The body was in a good state of preservation, as might be expected, except for the face from which most of the flesh was missing. A colony of choughs inhabited the cliffs of the Changtse (North Peak) when we were there in 1935 and perhaps the presence of carrion would account for that. And perhaps Bernard Levin may be wrong when he states (March 6) that the bodies of Mallory and Irvine are truly in a place where "moth and rust do not corrupt". Perhaps an ornithologist could tell us what is the greatest altitude at which a bird has been seen?

Personally I have little doubt that the body the Chinese climbers found in 1960 was that of Wilson who extruded his head from the crevasse in which we had tried to bury him in 1935.

But Sir, finally, I do hope that Bernard Levin is right and that at the height at which Mallory and Irvine perished it is true that "moth and rust do not corrupt". And Sir, that no "beasts break through and steal". As an old Everestist I would agree with Bernard Levin—R.I.P.
CHARLES WARREN,
Buck Croft,
Fleetstead,
Essex,
March 7.

Getting into a bind

From Mr P. D. Stobart
Sir, Mr Gee's letter (March 7) expects your readers to be delighted by the disappearance of red tape from the arsenal of our bureaucracy.

Surely a more thoughtful reaction should be "The more the pity!" Red tape served the purpose of binding together in one bundle all the files which had a bearing upon the subject under consideration. They were carefully flagged (pins being inserted, according to instructions from top right to bottom left with the point buried) to draw attention to the relevant papers only.

I have worked in both the public and the private sector and my experience has been that a system which brings together so admirably all the relevant information is far less likely to lead to half-baked decisions than one based upon see-through plastic wallets which may or may not contain all the facts which the decision-maker needs.

Whitehall will bind its files together, but with a variety of unsuitable substitutes for red tape, such as string from the shopping, rubber bands or, worst of all, white webbing straps which soon get grubby and in any case, look as if they belong to the realm of orthopaedic conservatism rather than to that of rational administration.

Yours faithfully,
PATRICK STOBART,
44b Manor View,
Finchley, N3,
March 7.

The waiting game

From Dr Edward de Bono
Sir, If each American hostage in Tehran was to be compensated at the rate of \$1,000 a day, the total cost so far would amount to about a quarter of the cost of a single F-15 fighter—or about 10 minutes of a military action. As each hostage went to bed at night consciously richer his anguish would be partly relieved. This would make visible patience as an option for the United States Government since it would no longer be so hard on the hostages.

Once patience is established as an option there is less and less point in holding the hostages as unwitting guests of the revolution and some deal can be arranged (for example, inviting 100 of the student captors to the United States for the media visibility they crave). Freedom is, of course, worth much more than \$1,000 a day but such a sum would make lack of freedom rather more tolerable.

Yours sincerely,
EDWARD DE BONO,
Centre for the Study of Thinking,
11 Wackworth Street,
Cambridge.

Stand-up comic

From the Dean of Lincoln
Sir, Lord Greenhill (March 7) might care to study the Lincoln ballads.

Here, the juggernauts which thunder past 10 metres from the Cathedral meet a bollard mounted on sprung joints. When struck it inclines briskly across the pavement and rebounds, whether off the thigh of a pedestrian or not, into position.

Thus bollards and juggernauts are protected from injury and pedestrians can practise agility.
Yours sincerely,
OLIVER FIENNES,
The Deanery,
Lincoln,
March 7.

Plans for the welfare of the world

From Lady Jackson of Lodsworth and Mr Robert Wood

Sir, Since the Report of the Brandt Commission on the state of the world economy will become available to the general public this week, may we first of all congratulate you on your efforts to inform public opinion by your admirable preliminary coverage? This has included not only your own sound and comprehensive articles but also the extensive (and very largely favourable) comment you have received from many correspondents and commentators—including, notably, Dame Judith Hart and Mr Edward Heath. Few, if any, of the letters endorsing the fundamental point which you so clearly underlined—that a stagnant North and an impoverished South in our planet could, given a rational economic strategy, alleviate each other's problems, with Northern assistance in the development of the South becoming, as the Marshall Plan for a ruined post-war Europe, an engine of growth from which both donors and recipients would gain benefits.

Nor was there much quarrel in letters and articles with the four emergency policies the Brandt Commission proposes for national governments for immediate action: a large-scale transfer of resources to developing countries, including an increase in aid to 0.7 per cent of Gross National Product by 1985; the development, with the cooperation of oil producing countries, of an international strategy for energy; a global food programme to raise yields and conserve land; and lastly some institutional reforms in the world economy, notably the introduction of

measures of international taxation.

The virtual unanimity of acceptance of the Commission's Report elaborated in *The Times* has been remarkable. But none of the proposed changes can take place without the action of national governments, and they tend to be more concerned with their own immediate problems, manoeuvres and power struggles than with the survival of a functioning international economy. Yet the connexion between national and international action may—fatally as in the 1929 world depression, benefitting as in 1947 and the Marshall Plan—be absolutely inescapable. Despite that it tends not to be any government's highest priority.

Perhaps therefore the most important consequence following the general publication of the Brandt Commission's Report is that an increasing number of citizens will convince their elected representatives that votes are at stake in the government's readiness to make the world economic crisis an urgent matter of domestic politics. Nowhere is this need greater than in Britain where the Government has declared its intention to cut aid, and there are growing pressures to check the inflow of "cheap" manufactured imports, many of which come from the South, and whose earnings are needed to buy from us and to service their debts. Such reactions reflect the politics of 1929 and are likely to have the same disastrous consequences.

BARBARA WARD,
International Institute for Environment and Development,
ROBERT WOOD,
Overseas Development Institute,
10-11 Percy Street, W1,
March 4.

Soviet aims in Africa

From Mr Patrick Wall, MP for Helmsley (Conservative)

Sir, Mr Mugabe is no communist, though he supports a Marxist economic philosophy. However, the pressure on him to Africanise all levels of the defence forces, civil service, judiciary, etc. will be overwhelming. Should, as seems likely, the standards of justice, local government and commercial practice decline, then a gradual white exodus will continue.

Once again, the USSR will have harassed genuine African nationalism to its long-term requirements, namely, the elimination of Western influence in Southern Africa and a final confrontation with South Africa.

Can anyone doubt that if Zimbabwe should turn Marxist, South Africa would not agree to UN supervised elections in Namibia and thus run the risk of UN economic sanctions. In consequence, Prime Minister Botswana's reforms in Southern Africa itself would then have to be curtailed.

The key issue today is the Battle for Resources and the Soviet are already well placed to control the two vital areas: the Middle East for its oil and Southern Africa for its minerals. In the days of my youth Captain Liddell Hart propounded the strategy of indirect approach, which is said to have

considerably interested Herr Hitler.

Today the Soviet Union are using the same strategy by a clever use of Cubans, East Germans, etc. in Africa and in Central America they have, or are about to, secure key strategic points. The world's trade. The next step will not be achieved by invasion, as in Afghanistan, but by increasing local tensions and by the use of national forces, such as the Tudeh Party in Iran and ANC/PAC in South Africa.

Unless the West calls a halt to this strategy, indirect approach will be too late and we will face World War III deprived of key raw materials.
Yours faithfully,
PATRICK WALL,
House of Commons,
March 6.

From Mr H. D. Hughes

Sir, "The Russians... and their allies... will offer... scholarship... leading article, March 6." What will be the British Government's response to discriminatory fees, now being fixed at a level which is crippling those few trusts and voluntary bodies which have sought to bring overseas students to study here? No marks for that!
Yours faithfully,
H. D. HUGHES,
Crossways,
Mill Street,
Islip, Oxford.

The homely touch

From Mr Raymond T. Clarke and Mr Malcolm L. Johnson

Sir, Geoffrey Smith's article (February 25) reasserts the claim now gaining currency that the Government has an economic policy but no social policy, and he suggests the need for a coordinating minister to bring coherence to policy on social matters.

There is no overall social policy; only ad hoc social policies reflecting economic requirements. For example, Mr Patrick Jenkin at the DHSS has said on many occasions that the first priority is to get the economy right and, in the meantime, many things he could like to do will remain on the back burner. On the same theme Mr Reg Prentice has made it clear that disabled and poor people will be expected to take their share of the hardships. Yet the Home Secretary has been keen to increase expenditure on law and order. What, then, these are uncoordinated they cannot be said to constitute parts of a coherent, agreed social policy.

Among the separate policy decisions currently being taken are those affecting unemployment, law and order, housing, youth services, education of children with handicaps, transport, social security and, presumably in the Budget, child benefits.

Where BBC cuts should fall

From Mr Michael Grade

Sir, It is possible that the BBC has overlooked one area where cuts would in fact be welcomed, namely sport? Independent Television has long campaigned for a policy of alternation with the BBC on the coverage of major international sporting events; indeed, the first steps along this (for the BBC) radical road have already been taken. Agreement on a degree of mutual exchange exists for the Olympic Games and other events previously duplicated in their entirety by the two broadcasting organizations. This agreement will go some way towards relieving viewers' exasperation with the more or less identical saturation coverage of certain major sporting events which regularly occurs on both popular channels.

What this new agreement does not relieve is the wasteful drain on financial resources. Now, surely, is the time for the BBC seriously to consider embracing a policy of alternation with Independent Television, even by event. Over the next 12 years, the predictable international sporting calendar includes: four summer Olympics, four Winter Olympics, three World Cup soccer tournaments, four European Nations Cup Finals, 15 major international athletics championships, 12 European and 12 world skating championships, six European and six world gymnastic championships, and three world swimming championships. And at home there are the annual British international football championships, the FA Cup Final

and other major sporting events such as Wimbledon, the Grand National and the Derby.

The total cost to both services of covering these events under the present policy and at today's prices is approximately £80 million. An agreement to alternate them equitably on a turn and turn basis would save the BBC many millions of pounds, and that is not allowing for inflation. Viewers might regard this as a higher priority than cuts affecting the quantity and quality of musical and regional programmes. Certainly, one final and long overdue agreement on the alternation of the coverage of major international sporting events would be greeted by them with a sigh of relief.
Yours faithfully,
MICHAEL GRADE,
Director of Programmes,
London Weekend Television,
South Bank Television Centre,
Kens House,
Upper Ground, SE1.

From Lady Barbirolli

Sir, I am appalled that the BBC contemplates committing infanticide.
The BBC Scottish Symphony Orchestra was formed, and has been nurtured by the BBC. It is now a well knit body of fine musicians: an orchestra of distinction.
In the animal kingdom (and even in Sparta many years ago) weaklings are killed, or allowed to die. The Scottish Symphony Orchestra is certainly no weakling. Its proposed death is unfair and musically horrifying.
Yours truly,
EVELYN BARBIROLLI,
28 Ivor Place, NW1.

A long way back in Tipperary

From Dr R. L. S. Bruce-Mitford, FBA

Sir, Everyone interested in Irish art and culture, and that of the northern parts of the British Isles, in its great pre-Viking Christian phase will be excited by the new discovery in the Tipperary bog reported in your issue of March 7. The accounts and pictures so far available certainly suggest that the chalice, though taller, more conical and less full-bodied than the Ardagh chalice, must be from the same self-same workshop, or one closely related and of equal stature.

Particular satisfaction will be felt in academic circles in the knowledge that the objects will be coming to the British Museum where the unrivalled experience and skills of the Museum's Research Laboratory and Department of Conservation will ensure the maximum recovery of information, and the minimum of loss, that it is possible to achieve today.

These new circumstances remind us, however, that in the early 1960s, at my initiative and with the strong support of Dr Joseph Raftery, the Keeper of Irish Antiquities, the Ardagh Chalice and its equally famous contemporary masterpiece, the Tara Brooch, then both in some considerable degree obscured by dirt and corrosion, and in need of expert cleaning, came in their turn to the British Museum Research Laboratory where, over a period of several months, they were totally dismantled, constructional details for the first time established, and comprehensive technical and analytical studies carried out, accompanied by the most detailed brilliant photographic and other records.

The Irish National Museum sent over also one of their archaeological staff to make detailed notes, over a six-week period of labour. Although several splendid colour photographs and one or two details of the brooch and chalice, in their freshly cleaned state, have since appeared, the expected new monographs from Dublin, setting out this mass of new and important information (provided by the BM Trustees of course, without cost to the Irish authorities), have still to appear. Only an important but obscure paper by R. M. Órgan (who did much of the work) on the construction of the chalice has appeared. In 1970, in the proceedings of a Canadian conference on the applied ancient conservation techniques to works of art.

I am sure that the new Director of the National Museum of Ireland, Mr Brendan O'Riordan, will have this matter very much in mind. He will have the Tipperary discovery makes all the more urgent the full publication of the mass of important authoritative work done in the BM in the early 1960s on the Ardagh Chalice and the Tara Brooch, and it is to be hoped that this new, intimately related and immensely important Irish find will result in the provision by the Irish authorities of 250 man-hours and staff time still be needed for the rapid completion of the publication of the fresh insights, knowledge and data now available to us, and long awaited in academic circles, for the Ardagh Chalice and the Tara Brooch.

These metalwork masterpieces, with the inclusion of the new finds, are after all an essential part of the background, context and perhaps succession, of that world-famous, unique decorated Gospelbook in Trinity College, Dublin: the Book of Kells.
Yours sincerely,
RUPERT BRUCE-MITFORD,
Middlesex Hospital,
Mortimer Street, W1,
March 7.

In the dark

From Miss J. M. Pick
Sir, In answer to your correspondent Mr Richardson (March 8), who wonders why we should have to wait until almost the spring equinox to change to British Summer Time when we remain with BST until well after the equinox in autumn, but it is dark, the mornings do not coincide with the winter solstice, but occur in the last week of December and the first week of January.

As for the energy-saving potential of darker mornings and lighter evenings: I personally need better light in the mornings. The *Times* moment it arrives than I do, listen to the news and *The Archers* in the early evening.
Yours faithfully,
J. M. PICK,
21 Maybourne Grange,
Turpin Link,
Croydon,
March 8.

Pulling out all the stops

From the Dean of Chichester
Sir, The Rev Nicholas Thistlethwaite (February 25) writes that he feels it is indeed our intention at Chichester carefully to restore the cathedral organ, and not to enlarge or alter it. We look forward to vigorous support from Mr Thistlethwaite and his friends in our efforts to secure the necessary funds.
Yours faithfully,
ROBERT HOLTSBY,
The Deanery,
Chichester,
Sussex,
March 5.

Hand to hand

From the Very Rev and Mrs A. W. Webster
Sir, May we join in the Bernard Levin parlour game following "Deanery" suit after the card played by Mr Beverley Nichols (March 8)?
A small Cumberland chert reminds us of a grandfather who sat in that chair to hear from his grandmother that she had sat in it to watch Prince Charles ride through Penrith in 1745.
Yours faithfully,
ALAN and MARGARET WEBSTER,
The Deanery,
Amen Court,
London, EC4.

THE TIMES

BUSINESS NEWS

LAING
make ideas take shape

Stock markets
FT Ind 452.3, down 3.4
FT 641.5, up 0.21

Sterling
\$2.265, down 120
Index 71.9, unchanged

Dollar
Index 87.4, up 0.2

Gold
\$355.50, down 5.28

Money
3 month sterling, 181.18
3 month Euro, 181.18
6 month Euro, 181.18

IN BRIEF

R-R drop in profits due to diesel losses

Profits of Rolls-Royce Motors were halved last year to £7.1m, though the group has maintained its dividend at 7.5p a share.

The worst problem was not the cars business—where profits were held at £10.3m despite the engineering dispute which cost the group an overall £5m—but the diesel engine division which returned a loss of £1.7m, against profits of £4.4m in the previous year.

Here, even the underlying problem of slack demand for industrial engines was overshadowed by the loss of a contract to supply Iran with diesel engines for the cancelled Iranian tank contract.

Financial Editor, page 17

Software finance
The European Commission is visiting applications from companies for financial support of computer software and applications projects. The programme was formally adopted by the Council of Ministers in 1979 with a budget of £3m.

Anti-dumping charges

Anti-dumping proceedings against liquid fertilizer imports from the United States have been started by the European Commission. This follows complaints, mainly from producers in West Germany and France, voiced by CMC Europe, the European fertilizer industry association.

1m reactor deal

CEC Reactor Equipment of Leicester has been awarded a contract for the design and supply of the protection system to be used by the prototype nuclear reactor CIRENE at the University of Rome. The contract could eventually be worth £1m.

100 redundancies

About 100 workers will be made redundant as a result of a decision by Bostitch (UK) Ltd to rationalize leather production in Nottingham by merging two tanneries. Plant and equipment will be moved from the Wade premises to the Trent Bridge works of Turney Ltd.

BS cancel meeting

British Shipbuilders yesterday cancelled a scheduled meeting over the possible sale of Falmouth Ship Repair, because Mr Christopher Bailey, head of Bristol Channel Shipbuilders, had not submitted details of his offer. BS say Falmouth is not on offer.

£400,000 Tokyo order

International Marine Radio, of Mitcham, London, a subsidiary of Standard Telephones and Cables, has won a £400,000 order from an undisclosed Japanese shipbuilder for equipment to rationalize the communication caused by discharge from tankers.

Belfast chosen

The Post Office is to set up a computer software centre near Belfast employing 200 graduate engineers and computer scientists, and the Northern Ireland Office sees this as a vote of confidence in the province.

Industry squeeze ahead as raw materials costs rise 36 pc

By David Blake

A warning of further inflationary pressures and a continuing squeeze on industry profits came yesterday with the release of figures showing that the price industry pays for its raw materials rose by 2.1 per cent in February.

Over the six months to the end of February, the underlying rate of increase in raw materials costs was running at an annual rate of 36 per cent.

At the same time, factory gate prices, which industry charged for its products went up by 1.1 per cent in February, pointing to an underlying rate of inflation for wholesale prices of 17.1 per cent in the six months to the end of February.

The latest figures show the extent of the cost pressures which have been building up on industry for several months.

The rising price of oil has hit costs hard. Over the year to the end of February, it is estimated that costs for fuels and raw materials have gone up by 28.3 per cent, of which two-thirds is accounted for by the increase in the oil price dictated by a combination of Opec pricing decisions and market forces.

The strength of sterling in the early part of the year only partially cushioned industry from the impact of these costs and the fall over the past few days in the pounds value is likely to lead to renewed inflationary pressures.

So far, consumers have been protected from the impact of the pressures by manufacturers' willingness to accept a squeeze on margins. In the six months to February, the cost of raw materials and other fuels went up by 16.6 per cent but output prices rose only half that amount.

It seems likely that the strength of sterling may have had some part in this. Manufacturers facing competition from imports benefitting from the high value of sterling may have been reluctant to push up their prices for fear of losing market share. However, the squeeze in both the United Kingdom and overseas markets which the pound's strength has been applying has been eating into profit margins and liquidity.

The gloomy figures for wholesale inflation underline the problems facing the Chancellor as he prepares for his Budget on March 25.

The Retail Price Index is expected to peak at around 20 per cent in the summer, but it now seems certain that it will take a very long time to come down towards single figures.

Most forecasts suggest that retail prices will stand about 16 per cent higher at the end of this year than they were at the end of 1979 and it is thought unlikely that the inflation will drop much more than 3 per cent in 1981.

This points strongly away from any increase in indirect taxes which would push up the inflation rate. At the same time, the Government is looking for sources of revenue to provide some help to industry, which has been bearing the brunt of the cost squeeze in recent months. Even after taking account of this, however, the pace at which output prices are going up is discouraging.

The annual rate of 17 per cent in February compares with an average annual rate of 7 per cent at the end of 1977.

At an international symposium on the future of the steel industry in Paris at the end of last month, Viscount Davignon said that the world steel market was entering a trade war and protectionism in steel, cars will follow rapidly, and after cars it will be the shipyards and then advanced technology industries.

There is little doubt that some EEC steel will be dumped in America at a lower price than what the same steel would cost in the United States.

The figures suggest that consumer demand for credit held up reasonably well in January, pointing to continuing buoyancy in bank lending and suggesting that money supply figures will show further increases when published today.

However, the volume of retail business in January will disappoint some people who hoped that stores had had a bumper month during the January clearance sales. Clothing and footwear recorded a 4 per cent gain in the three months to January over the previous three months while sales by household goods retailers went up 3 per cent. Food sales went up by only 1 per cent.

All figures for the volume of sales are converted to constant prices to take out the effects of inflation. The figures were originally expected to be published in February.

He is attempting to produce a package that is supported by the Bank for International Settlements in 1979. Germany has indicated that it expects to pay more than the \$200m contributed last year, but the final volume will depend crucially on the amount pledged by the United States.

Confronting the central bank governors today were a series of reports on the Euro-markets that had been drawn up by their experts under the auspices of the Bank for International Settlements over the past few months.

It is understood that a general consensus emerged on the need for close surveillance of the banks operating in the market as well as on the desirability of the introduction of consolidated balance sheets for Euro banks.

But the central bank governors apparently intend to discuss the matter further. Tentative plans to issue a communiqué after today's meeting were shelved, suggesting that the issue will be on the agenda again in April.

The worldwide rise in interest rates also formed an important part of today's discussions. Mr Paul Volcker, the chairman of the United States Federal Reserve Board, was on hand to explain United States monetary policy.

However, the bankers were in no position to make hard and fast decisions in view of the anti-inflation programme at present being drawn up by President Carter.

Recent United States interest rate increases have created serious problems for other monetary authorities.

The traditionally hard currency nations of West Germany and Switzerland have been forced to follow suit with increases in their own interest rates but the dollar has still been gaining strength against the Deutsche mark and Swiss Franc on foreign exchange markets.

The inability of central banks to control this upwards movement of the dollar can be measured by the scale of recent intervention to hold it down.

Dollar sales in Frankfurt today were believed to be in the order of several hundred million while last week German Federal Bank dollar sales to support the mark could be counted in thousands of millions.

Nimslo emphasizes that what it has patented and what it is marketing is a new system in its project is completely computerized. The processing paper contains a number of minute lenses that reflect the light giving the 3-D effect and that ordinary 35 mm film could be used in the camera.

Bill Johnstone

Gold casualty of dollar's advance

By John Whitmore

Financial Correspondent

The dollar continued its world-wide advance on foreign exchange markets yesterday, the most notable casualty being the gold price.

At the official close in London the gold price was down \$28 at \$585.80, and in late dealings the price sank to around the \$570 level.

It was not just against gold that the dollar advanced, however. It also performed strongly against the Deutsche mark, moving smartly through the DM 1.80 level to close at DM 1.8095 in spite of further heavy intervention by the central bank.

The dollar also finished higher against the Swiss franc at Sw Fr 1.7305 although the Swiss authorities announced

fresh measures to bolster the franc.

From today Swiss banks will be allowed to pay interest on non-resident time deposits of more than three months maturity. The Swiss National Bank has also removed its ceiling on forward foreign exchange transactions with foreigners.

The advance of these new measures made little impact on the market, however, and dealers were predicting that the Swiss authorities would soon remove all remaining disincentives to holding francs.

Sterling lost some ground to the dollar, closing 1.2 cents down at \$2.2165. But it held its ground against other currencies and its trade weighted index closed unchanged at 71.9, having been 0.1 down at midday.

The spur to the dollar's continuing advance again came from expectations of further anti-inflationary measures from the Carter Administration later this week and still higher United States interest rates.

Many American bankers are predicting rises in prime rates to the 18-18 1/2 per cent level—most now stand at 17 per cent after last Friday's rise—but a few analysts feel that the peak may come at closer to 20 per cent.

The tightening of United States monetary policy and the slackening of tension in the Middle East saw the liquidation of gold holdings gather momentum yesterday, though short-sellers were clearly riding the bandwagon too.

Many investors appear to have decided that gold has finally run out of steam for the

moment and that more profitable homes can be found for their money in high yielding paper securities.

Attitudes to the bombed out dollar bond market may remain cautious, but short term euro-dollar rates, albeit rather easier yesterday, have been well above 18 per cent recently.

Wallace Jackson, Commodities Editor, writes: Prices of all base metals and silver fell on the London Metal Exchange yesterday in line with the decline in gold, falls in United States futures and a background of high interest rates. Copper lost 56.2 per cent; tin, £290; lead, £40; zinc, 22.50; aluminium, 107.50; nickel, £115 and silver, 78.50p per troy ounce.

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

EEC move to head off trade war with US

From Michael Hornsby

Brussels, March 10

Against a background of mounting trade tension between America and Europe, Viscount Davignon, the EEC Commissioner for Industry, flew to Washington today in a last-ditch attempt to ward off last-ditch action against the Community's steel exports to the United States.

Officially he is scheduled to have talks only with Government members, but private contacts with executives of the United States Steel Corporation, which is reported to be on the point of filing an anti-dumping suit against imports of EEC steel, are not ruled out.

If the steel corporation were to be successful in its suit, it is estimated in Brussels that some 40 per cent of the 5.4 million (short) tons of steel exported to America could be affected, involving EEC steel manufacturers in a loss of close to \$1,000m (£450m).

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Bill Johnstone

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Financial Editor, page 17

Commodities, page 19

Berisford takes 10 pc of British Sugar

By Richard Allen

S. & W. Berisford, the commodity trading and food merchandising group, revealed last night that it had acquired a stake of just under 10 per cent in British Sugar Corporation (BSC).

Berisford apparently bought a substantial line of shares in the market last week, although it declined to reveal either who the vendor was or how much it paid. Last night's closing price the BSC stake would be worth around £9.6m.

Speculation that the group could have merger ambitions were flatly denied by Mr Gordon Percival, a Berisford main board director.

He said: "We already had a significant stake and we were offered a quantity of shares which took us through the mandatory disclosure level."

He added: "We always have a few investments knocking around in areas which are to do with our natural course of business."

Even so the move surprised Mr John Beckett, BSC's chief executive, who said that Berisford had informed his group of the move in a brief note delivered yesterday afternoon.

The move has come at a time when BSC's share price has been overshadowed by EEC talks on future sugar policy and speculation over the British Government's plans regarding its 24 per cent stake in the group.

BSC, having almost completed a 5-year £150m capital expenditure plan, has given a warning that it may have to close eight of its 17 refineries if proposals tabled in Brussels calling for significant quota cutbacks are adopted.

Although the private sector's average return on capital is only 11 per cent, the most efficient companies have levels of 20 per cent or more. According to the report, the independent steelmakers, generate £130 of sales for every £100.

Over the three year period 1976-79 the average sales of companies covered by the study were £24 per cent, although the main surge occurred in the first half of the period. The report noted that credit periods have been steadily reduced while companies with above average pay rates in the private sector have also managed to achieve above average productivity levels.

* Steel Producers, ICC Business Ratios, 1979.

Barclay's automation

Automated banking moved a stage nearer yesterday when Barclays announced it was installing 6 counter terminals in 19 of its branches in Manchester, which will allow customers, who are Barclaybank cardholders to withdraw up to £100 cash without a cheque book.

Engineering salaries

A salary survey conducted during January among members of the three major engineering

institutions shows that since January, 1979, the median salaries of Civils have risen by 21 per cent, those of Electricals by 18.5 per cent and those of Mechanicals by 21 per cent.

Construction down

Construction output last year was 2 per cent down in value on 1978, according to figures published by the Department of the Environment. The largest drop was in the public housing sector, where output was 17 per cent down. New private housing was 7 per cent lower.

Estonian shale talks

Sweden is talking to the Soviet Union about working Estonian oil shale deposits, it was announced in Stockholm.

British Gas to invest £4,000m in five years

By Nicholas Hirst

Energy Correspondent

British Gas is to spend £4,000m on new investment over the next five years, including developing its Morecambe Bay field and using a southern gas field to boost winter supplies.

Expenditure on a new gas gathering pipeline system to collect gas from 10 northern North Sea oil fields, which is being proposed in a joint study by British Gas and Mobil, is excluded from that total and could add a further £1,000m to the bill.

The corporation is expected shortly to announce plans to use the Rough field in the southern basin of the North Sea to help meet peak demand in winter and store gas produced in high output northern fields during the summer.

Agreement between British Gas, which has 50 per cent of the field, and its partners, Amoco, Amerasia Hess and Texas Eastern, will mean a sharply increased price paid to the producers and the installation of new compressors which could raise the capacity of peak production possibly threefold from the present 150 million cubic feet a day.

British Gas's expenditure is intended to bring total gas available to 6,500 million cubic feet an average a day from 5,000 million cubic feet at the moment and to raise the capacity for peak winter demand.

As part of these plans the corporation has sent out a discussion document to producers asking them if there is any way which they could increase peak production, increase the recovery on their fields, if they had a new gas which they might wish to develop and sell, whether they had any reservoirs which might be developed to meet peak winter demand.

Morecambe Bay, which is planned to produce an initial peak production of 600 million cubic feet a day in 1983, is to be used to meet demand in the winter months.

In line with its questions, British Gas has promised to pay greatly increased prices for any new development. Contracts on the southern basin gas fields have been gradually amended as oil prices have risen, but producers are being offered prices on a completely new scale for new fields.

he corporation believes that after a decade of lack of interest in the southern basin, the time has come to encourage new exploration to meet the slow decline in the huge Leman and I defatigable fields which will start in the mid-1980s. The response from the producers has been surprisingly good. Increased interest is likely on any blocks offered in the seventh round which is expected later in the year.

It can meet projected demand and that the Government will sanction its preferred scheme to collect gas from the northern fields which otherwise would be wasted.

Sweden is talking to the Soviet Union about working Estonian oil shale deposits, it was announced in Stockholm.



Mr John Beckett: surprised by Berisford deal.

Supported by Mr Peter Walker, the Agriculture Minister, BSC is fighting plans which would reduce the group's existing "A" quota of 1.04m tonnes to 936,000 tonnes.

Despite the uncertainty, Mr Beckett has maintained recently that his group's current share price is "too cheap".

At £96m, BSC's capitalization is only around £30m less than that of Berisford and Mr Beckett said last night that he did not think the group was vulnerable to a takeover.

He added: "We are not interested in being taken over. We shall now be consulting with our advisers as to what is the proper course of action."

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Although the private sector's



M Barre favours 20 pc cuts

In a move designed to put a brake on public spending in France, M Raymond Barre, the Prime Minister, has written to all his ministers urging them to consider a reduction of 20 per cent in their projected investment programme for 1981.

He also suggests that operating expenditure in the civil service should not increase in 1981 in value terms, meaning a decline of at least 10 per cent in real terms, if inflation continues at its present rhythm.

Leipzig fair opens

The Leipzig Spring Fair, a major East-West trade fair featuring around 9,000 exhibitors from over 60 countries, opened on Sunday with participants saying the business climate between Western and Communist countries has not been affected by the Afghanist crisis.

New coal shafts

Ten new shafts are being sunk at coal mines in eastern China to supply fuel for the Baoshan iron and steel complex being built near Shanghai by Nippon Steel Corporation, the New China News Agency says in Peking.

Gulf says 'no sale'

Gulf Oil Corporation says in Pittsburgh it has decided not to sell its Los Angeles-based refining and marketing properties and has terminated discussions with interested parties in the interests of the corporation and its shareholders.

Oil swap proposal

Kuwait has proposed a crude oil swap arrangement with Malaysia, the National Malaysian news agency Bernama says in a report from Kuwait. Each country would provide types of crude not obtainable in the other territory.

Foreign cars in Japan

Sales of foreign cars in Japan rose 25.3 per cent to 3,914 units in February from 3,123 units in January, the Japan Automobile Importers' Association says. February's total, however, represents a 17.9 per cent drop from the like year-earlier month.

Contractors say industry is getting away with 'legalized murder'

Cement makers defend pricing arrangements

Cement makers yesterday defended themselves against criticism from contractors that their common pricing arrangements amounted to a "price ring" which allowed the industry to get away with "legalized murder".

According to the Cement Makers' Federation (CMF), comprising six of the seven producers in Britain, the 24 per cent price increase announced last month would have been much larger but for the moderating influence of the independent costs committee.

This body, chaired by Mr Leo Russell, assesses proposed increases from an independent standpoint, the federation explained.

The amount of the increase and the length of notice given—only two weeks—increased the Federation of Civil Engineering Contractors (FCEC), whose members are among the largest customers for cement.

Later today, the two federations will meet to discuss the increase. There appears to be virtually no chance of it being modified, but the contractors believe they may be able to influence the future behaviour of the federation in fixing and announcing price increases.

Mr Henry Pinnock, director of the CMF, said yesterday that he regretted that the contractors had expressed views about the increases in advance of today's meeting.

He added that the notice given was determined by the fact that details of the increase in the price of coal—an important determinant of cement prices—were not available until the day before the cement price increase decision was reached. "The notice given was, in fact, not out of line with the notice given for increases over past years."

The civil engineers, however, remain unimpressed. Yesterday, Sir Maurice Laing, president of the FCEC, urged the Government to ensure that free competition prevailed.

"Why are the cement makers permitted to continue their monopolistic pricing policies, and why are they not subject to the freedom of the market?"

"The very nature of the pricing agreement is to protect the least efficient producers, leaving the more efficient to benefit from even higher margins. That is not free enterprise."

Sir Maurice added that it was unreasonable for the favoured position of the cement makers to be maintained.

The contractors have already said that they intend asking Mr John Nott, Secretary of State for Trade, to examine the continued justification for the pricing arrangements.

There are only seven producers of Portland cement in the United Kingdom. Of these, Blue Circle, with almost two thirds of the total market, Rugby Portland, Tunnel Holdings, Ribblesdale Cement, Ketton Portland and Aberthaw Belston Channel Portland Cement are represented in the CMF, through which a common pricing arrangement has been operated for more than 30 years. The seventh company, ICI, markets its cement through Blue Circle.

The cartel has successfully resisted challenges in the Restrictive Practices Court on two occasions, the most recent in 1973. Specific price rises have also been examined through the Price Commission.

Mr Pinnock said yesterday that the possibility of having again to justify the arrangements was something the CMF lived with.

John Huxley

Managers losing out in job moves

By Patricia Tisdall

Management Correspondent

Managers may not realize that they are likely to lose out on their pension entitlements when they move. A survey published by the British Institute of Management yesterday shows that two-thirds of managers are likely to retire with pensions which are only about half the full entitlement.

This is because managerial mobility has been increasing to such an extent that managers now expect to change employers three times on average compared with 1.4 times 30 years ago. Only 10 per cent spend all their working lives with one employer and so very few are likely to remain in the same job long enough to earn the full pension of two-thirds final salary which is provided by most occupational schemes.

While managers may expect some devaluation of real pension benefits when they change employers, the devaluation which occurs is sometimes considerably greater than expected. A manager who has changed employers five times during his career, for example, could expect to get only 34 per cent of his salary on retirement compared with the 66 per cent received by one who stayed with a single employer.

The BIM suggests that managers should get more advice. Armed with more information, managers could then either seek compensation from their new employer or "top up" their pension after the move either to an occupational or to an independent scheme.

Fairey Engineering to market and then make Italian industrial robots

Increasing interest by United Kingdom companies in industrial robots has been reflected in two recent deals. Fairey Engineering is to market and eventually manufacture a range of automation systems designed by six Italian manufacturers; and SPL International, the London software house, has linked with Remek Micro Electronics of Milton Keynes to set up a jointly owned company to be known as British Robotic Systems.

The Fairey deal has been negotiated by Fairey Holdings on behalf of its Stockport-based Fairey Engineering subsidiary. A spokesman for the group yesterday declined to identify the Italian companies, but said they were well-known robotic manufacturers.

Their products include automation systems and robots for welding, spraying, assembly, press feeding and general handling for machine tools and die casting. In the first stage of the agreements Fairey will market and possibly assemble the machines from components supplied by the Italian companies.

Eventually most of the robots will be manufactured by a new Fairey company soon to be formed for this purpose.

Mr John Parsons, managing director of Fairey Engineering, expects "an enormous increase" in the demand for industrial robots over the next few years. Robots designed for specialized applications, he argues, will be more reliable and more economical than those designed for universal use.

Mr Vincent Willis, a director of SPL, will be managing director of British Robotic Systems. Both parent companies have been approaching the area of robotics in recent work. Remek in electromechanical systems and SPL in process-control software and distributed computing systems.

As with Fairey's Italian connexion, the new SPL/Remek company will aim at systems which are dedicated to specific operations, in this case in the field of automated assembly.

Technology News

British Robotic Systems, the SPL/Remek joint venture, will implement integrated assembly robotic systems for the low-volume batch manufacturing industries. It claims to be the first British company to apply an overall systems approach to the developing market for advanced automation.

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Marconi 10,000th gyro

The successful British development of an original American high-technology product was marked recently by the delivery of the 10,000th example of Marconi Avionics' GR-H4 gyroscope to the Ministry of Defence at the company's Rochester, Kent, factory.

Dr Bernard O'Kane, chairman of Marconi Avionics, said at the recent hand-over of the 10,000th unit that the GR-H4 could withstand sustained high accelerations—such as nine or more times the acceleration due to gravity (9g or more)—in a manoeuvring combat aircraft, rising to 40g during the launch of a missile, and even g-forces measured in hundreds during high shock loads.

Mr Alan Essex, manager of the company's gyro division, said that the GR-H4 was a precision, sub-miniature rate gyro. In other words, it measured the angular rotation about one axis, and was just about as small as could be achieved for the required performance.

The unit could withstand temperatures from -54°C to +100°C and shocks up to 500g. Combinations of gyros and accelerometers were used for stabilization and guidance: two rate gyros could stabilize the homing system of a missile, for example, while one rate gyro fixed rigidly to the structure could guide a missile or other vehicle.

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LETTERS TO THE EDITOR

Industry's double burden: high interest rates and a strong £

From the general secretary of the National Union of Tailors and Garment Workers:

Sir, Rosemary Brown's answers to her own question about what has gone wrong with the clothing industry this winter (The Times, February 28) touched briefly on the impact of value added tax and low-cost imports, but ignored perhaps the most significant factors—high interest rates and the unrealistic strength of sterling.

Manufacturing industry can only remain competitive and improve its efficiency if finance for investment is available at reasonable cost. Present interest rates are completely unrealistic, particularly for the smaller manufacturer in an industry such as clothing. There is also a strong case for the introduction of preferential interest rates for manufacturing industry to prevent it from being cashed out of existence. The Government also needs to act on exchange rates. It has been widely recognized that sterling is still overvalued by

any thing from 25 to 40 per cent, while the currencies of competitor nations are, in many cases, undervalued. Recent devaluations in South-east Asia will have a considerable impact on trade with the United Kingdom, particularly in areas such as low-cost clothing. Even high-cost countries are at a relative advantage. A recent United States assessment judged that the dollar was undervalued by some 20 per cent.

If the industry is not to go the way of the Chancellor, in his own Budget, must give consideration to the removal of value added tax from all clothing. After all, garments, like food and shelter, are one of life's essentials. This would also eliminate the anomaly whereby VAT is payable on some children's clothing and not on others—the "teenage VAT" which Rosemary Brown describes as a "contentious issue".

The United Kingdom clothing industry has proved in the past that given the right economic

environment it can not only survive but also prosper. The industry has improved its productivity faster than for many other industries in a world which is widely recognised as good.

Given these advantages, it is incumbent on the Government to act on those items so damaging to the industry, as in the present time, namely, high interest rates, imports and an unrealistic strength of sterling.

Such action would give not a rag trade in tatters, but a clothing industry on a secure footing, investing more, producing more and selling more thereby providing better security, remuneration and prospects for all its employees.

Yours faithfully, ALEC SMITH, General Secretary, National Union of Tailors and Garment Workers, Radlett House, West Hill, Aspley Guise, Milton Keynes, MK17 8DT.

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Preliminary Announcement

The consolidated trading results of Rolls-Royce Motors Holdings Limited and its subsidiary companies for the year ended 31st December 1979 are shown below:

	1979 £000	1978 £000
Turnover	158,316	152,182
Trading profit	7,145	14,634
Taxation — United Kingdom	1,794	2,601
Overseas	256	351
	2,050	2,952
Profit after taxation	5,095	11,682
Less :		
Exchange losses	294	312
Minority interests	14	46
Dividends		
Additional 1978 final dividend	82	—
Interim paid — @ 2.340299p per share (1978 2.24p)	1,381	1,321
Final proposed — @ 3.128864p per share (1978 2.99477p)	1,846	1,764
Profit retained	1,478	8,239
Basic earnings per share	8.61p	19.72p

BY THE FINANCIAL EDITOR

Judging the dollar's turn

The dollar continued to gain strength in the foreign exchange markets yesterday, moving decisively above the DM 1.80 level. The advance, however, was the advance against gold. With the movement back into gold, the dollar price slid sharply. The bullion price slid sharply, with the downward movement doubtless abetted by short-selling. In late trading in London last night the price was down to around the \$370 level for a fall of more than \$40 on the day.

Meanwhile, the question that has to be asked is whether we now have a genuine turning point in the dollar's fortunes or merely a giant bull trap. The prospect of a further anti-inflationary medicine from the American Administration and talk of prime rates going to 19.20 per cent are one thing; more important, perhaps, is the strength of the Administration's and the Federal Reserve's resolve to keep the screws tight long enough to make a real and lasting impact on inflation. Past experience suggests there are no particular grounds for confidence.

A common thread between the United States and the United Kingdom at the moment is the length of time it is taking for a recession to set in. Yesterday's figures suggesting relatively buoyant retail sales in January were hardly the stuff of which recessions are made, and there was precious little sign of recessionary influences trimming the rate of rise in wholesale prices. On the face of it, these economic indicators are rather difficult to reconcile with the relatively good February bank lending figures that the market seems to be expecting this afternoon.

Immature

Depressed ratings

More than doubled interim profits from earlier Knoll yesterday, up from £1m to £2.6m pre-tax, provided a rare bright note in the furniture manufacturing sector pushing the shares up 12p to 110p.

Ratings in the sector are depressed in anticipation of a fall in furniture sales volume in 1980 as consumer spending comes under pressure, the introduction of troublesome new fire regulations and a deteriorating trade balance.

The prime victims will be the downmarket manufacturers, where margins are slimmer and the greater dependence on oil-based synthetic materials means higher costs and, or expense, complying with the new fire rules.

Christie-Tyler, for instance, follows the classic yo-yo and 1979-80 pre-tax profits fell by as much as two-fifths to £6m. The shares at 67p are more or less scuttling as much yielding 14.3 per cent on a maintained final dividend which looks likely in view of the near two times covered a strong balance sheet.

Shareholders in Christie-Tyler then can probably sit out the cyclical trough without worrying about a cut in the dividend. Parker Knoll or Stag Furniture, however, are more worrying prospects. Both operate at the top of the market.

Parker Knoll's further diversification into textiles (now 50 per cent of profits) is tying off and 1979-80 profits should approach £3m pre-tax to give a fully-taxed ratio of only 41 and likely yield of 10.5 per cent.

Stag meanwhile trades on a prospective ratio of about 4.3 at 178p and a yield of 6.2 per cent, although a sizable rise in the final dividend looks likely.

Both Parker and Stag have rock solid balance sheets—Parker should have net cash of nearly £2m by the year-end—and the outlook of the other furniture makers seem to have unduly depressed their share prices, although Parker would endear itself to investors if it did away with its non-core share structure.

Rolls-Royce Motors

Told the dividend

has been a ghastly year for Rolls-Royce Motors. Profits have collapsed from £14.5m to only £7.1m reflecting the loss of the main battle tank engine contract; the engineering strike, poor underlying demand for industrial diesels, much higher interest

charges and the strength of sterling. Yet the dividend is maintained, and just about covered by current cost earnings.

Rolls then is taking the view that this is the worst, though the shares at 65p, remain a gamble on the length and seriousness of the oncoming recession even if a yield of 12 per cent is some comfort.

Much of the damage inflicted last year was exceptional. Rolls could hardly have foreseen the loss of its Iranian tank engine business, though the difficulty that this presented was compounded by the fact that a Government-funded factory for the big V12 engines led the company into developing smaller engine versions on its own account. Quite simply Rolls now has a splendid factory capable of producing what it reckons is the best battle tank engine available, but so far very few firm customers for it. That situation may change; promising negotiations are under way.

On the industrial diesel side, meanwhile, demand remains slack though Rolls is better able to cope with this following rationalization—at a cost of £750,000 and 750 people. Car manufacture, which in spite of the engineering dispute (which alone cost the group profits of at least £5m) remains promising, though there is natural caution about the future level of demand for cars as costly as these, even in the important North American market. Nevertheless, waiting lists extend for about a year. That leaves aerospace components, which performed splendidly last year and continue to do so.

The bullish view of Rolls is that it will be able to capitalize on the very heavy investment programme of the past four years, which includes plans for a new four-door successor to the Silver Shadow shortly. Moreover, if sterling has now peaked—which seems possible—this will help Rolls' sensitive export markets.

My view though is that recovery could continue to test the patience of shareholders for a couple of years; the damage caused by the loss of the Iran contract is serious and the group's 70 per cent gearing looks on the high side for a business with a vulnerable product range going into a recession.

Lloyds When the downturn comes...

After the clamour about banking profits, the Lloyds Bank annual report, the first one from the clearers, strikes a more sober note. It now appears that Lloyds has only managed to keep its balance sheet strength intact with the ratio of free capital to reserves at 4.5 per cent just a shade better than last time.

If the "ominous" outlook for the economy predicted by Sir Jeremy Morse comes about, then this important ratio could deteriorate when interest rates begin to fall just as the recession, and its cohort of bankruptcies, bites hard. It would not be surprising if in a couple of years time, the capital hungry banks have to raise new money to bolster their resources. Market expectations point that way with shares standing on p/e ratios of around 3, less than half the market average, although yields have now started to catch up.

The market also seems to believe that the Government will get on top of inflation at some point over the next year, something which would do no good to banking profitability. As Sir Jeremy explains, rapid inflation is bad for the banks because customers run down their savings and switch out of current accounts, low interest rates are no panacea either because retail banking is hit by the squeeze on profit margins.

Last year the level of interest bearing deposits at Lloyds rose from 45 per cent to 55 per cent and with the base rate hike to 17 per cent in November further switching has probably taken place recently.

Bankers are traditionally in the first row of economy watchers. They now see that high interest rates have trimmed the appetite of private customers. Companies however are still borrowing to finance stocks and increased costs and overhead utilization is high.

So with a pile up of bad debts ahead and a relatively poor profits outlook, bank shares could be vulnerable. As it is, they provide a reasonable yield and a great deal of safety for the testing times ahead.

Nearly a hundred of Britain's entrepreneurs and their wives attended a reception at 10 Downing Street last week.

The occasion provided an opportunity for Mrs Thatcher and her Industry Secretary, Sir Keith Joseph, to weave in and out of the crowd in search of some solace from the men whose companies represent the very essence of energy, drive, dynamism and success, so cherished by the Conservative Party.

But while the Government's firm and undying commitment to the monetarist approach, to economic management, undoubtedly has broad support from businessmen, the loyalty of the guests at Downing Street were clearly under growing strain.

They appreciate the need to bring down the rate of inflation, boost productivity and promote greater efficiency in manufacturing industry. But there is now an acknowledgment that single-minded adherence to the monetarist philosophy is not going to realize those aspirations overnight. Meanwhile the policies are hurting.

Manufacturing industry is already facing overvalued exchange rates and the latest economic assessments (this week's Cambridge Economic Review, for example) underline the message: the recession, which is now very much in evidence, is going to be one of the most severe for many years.

Industry's cash flow has been reduced by about £1,500 million

as a result of the record leap in minimum lending rate (MLR) from 12 to 17 per cent. Demand in key sectors is down. Profits are sliding and the erosion of industry's competitiveness continues apace.

Sharply rising costs and the strength of sterling buoyed by North Sea oil and gas have exacerbated problems already arising from the high level of interest rates.

British industry's competitiveness has been reduced by about

raw materials and fuels rising last month by 2 per cent and factory gate prices by 1.5 per cent.

Over the past 12 months the rate of wholesale price inflation has risen by 18.2 per cent. The outlook in the short term is one of almost unrelieved gloom and in the longer term the prospects are far from bright: industrial investment in plant and building expected to fall over the next two years and there may well be a further decline in the competitiveness of British exports.

The tight monetary policy will be maintained and industry is now reconciled to string back and getting its teeth. One aspect of Government policy which has been thrown into high relief in recent months has been Sir Keith Joseph's steadfast dedication to non-interventionism.

The steel strike, now about to enter its 11th week, represents the distillation of the Joseph and the Government's desire to create a climate in which businesses become more efficient; while the short-term pain may be considerable the long-term benefits he argues, will be enormous.

British Steel, faced with the ministerial edict that there will be no more taxpayer's cash to fund wage rises or cover the debilitating losses, has heeded the Industry Secretary's warnings.

BSC shows no sign of moving from the government line and despite the agonizing of Sir Keith over the scale of the social problems involved, looks as though it may win through.

Significantly there has been no clamour from the bulk of steel-using industries for BSC to settle on anything other than the terms it has outlined and which will require a drastic slimming of its labour force.

Like all governments this one has allowed an element of pragmatism to creep into its policies. The National Enterprise Board, scaled down in its operations, will remain to fulfil a catalytic and formative

introduce private capital into British Aerospace.

The worry is that in their desire to create the right conditions in which industry can flourish and move forward confidently into the final decade of this century, Sir Keith and the Chancellor may destroy too much, that deindustrialization rather than the reinvigoration of industry may result.

But the indications are that, for the moment, industrialists are prepared to play the game by Sir Keith's rules. It is recognized that the Chancellor has little room for manoeuvre to alleviate industry's problems in the short term.

The control of money supply, and a reduction of public sector borrowing leading hopefully to a reduction in interest rates, remains a preeminent feature of the Government's industrial policy.

Changes in capital transfer tax and corporation tax, and the abolition of the investment income surcharge are among industry's suggestions to the Chancellor for the next Budget.

There is perhaps some scope for a reduction in the employers' national insurance surcharge and some relief from tax levies on stocks reduced as a result of strikes. But those will represent relatively minor tinkering on the periphery of the corporate sector.

The scale of the potential damage if present policies fail is beyond doubt. For the moment, industry is prepared to back them and it will be some time, on present trends, before there is a change of course.

Monetary policy will be maintained

rule in the creation of the right conditions in which enterprise can flourish.

Similarly, expediency has dictated that the manifesto commitments to hand parts of the state sector back to private ownership—shipbuilding is a prime example—have been delayed until the time is appropriate.

But the main thrust of Sir Keith's policies is still much to the liking of the free enterprise lobby. Moves are afoot to split the unwieldy Post Office into separate post and telecommunications businesses and plans are well advanced to

Severest recession for years

60 per cent between 1976 and the middle of January this year, according to calculations made by the Confederation of British Industry.

Net borrowing by the corporate sector could reach about £8,000 million this year, more than three and a half times the level of two years ago, and the pre-tax rate of return (excluding the oil sector) may drop below 2 per cent compared with 4.75 per cent two years ago and 3.5 per cent last year.

Latest indicators suggest that a further twist in the spiral will follow in the coming months with industry's costs of

Britain's position as the world's greatest seafaring nation is long past. Below, Ronald Kershaw reports on the fishing industry and Michael Bailly looks back on London docks' heyday

Will the fishing industry get state aid?

Mrs Thatcher will come face to face with angry and disillusioned vessel owners, fish merchants and trawlermen when she visits Hull on Friday.

Their message will be a simple one: That the British fishing industry in general and the deep sea sector in particular, has been shamefully neglected by successive governments while competing nations have protected and nurtured their fishing fleets; and that unless government aid is forthcoming, the British trawling industry will rapidly die.

If proof is needed, one should look at the Port of Hull and the decision of its Fishing Vessel Owners' Association to go into liquidation. The cause of the closure of Hull as a fishing port is that the trawler owners cannot afford the economic rate of £51 a ton to discharge their catches. This is the wharfage charge calculated on expected landings this year and compares with £5 a ton at most commercial ports.

Charges are high, partly because the number of vessels is low, but mainly because of the reduction in fish the remaining vessels are allowed to catch. If Hull vessels had the same opportunities as other EEC countries, legal or illegal, they would be viable. The 130-strong trawler fleet of 18 months ago has shrunk to 26 freezer trawlers and four conventional vessels but even they do not have the chance to fish to their full capacity.

The trawling industry believes that Hull may signal the start of the collapse of the entire industry. At the risk of oversimplifying the problems, it may be said that British trawlers are not catching enough fish because they do not have enough fishing grounds; in spite of the fact that Britain has two thirds of the European fishing grounds.

The most she has been offered so far is 23 per cent of EEC waters.

The course of Britain's trawlermen has never been an easy one to steer but their real problems started with the loss of Icelandic fishing four years ago. The British Fishing Federation points out that since then, Britain has seen most of its distant water fishing whittled away. In all cases the blame is laid squarely at the door of the EEC.

In United Kingdom waters, British trawlermen have observed restrictions to conserve stocks while other EEC fleets and in particular the human skills and added insult to injury by sailing to United Kingdom ports to land their catches at cut prices, alongside other heavily subsidized fleets like that of Norway which has just announced £77m of aid for its industry. This allows it to depress quality side prices of British caught fish.

There are many other examples of Britain "playing the game" while others ignore the rules; it all adds up to financial ruin for United Kingdom fishermen.

Understandably, the British trawling industry believes that political decisions, principally within the EEC, have steered it into trouble and that it must be a political action that steers it out of trouble. They have accepted the view that their salvation lies within the framework of a satisfactory common fisheries policy but lack of progress in this field erodes confidence in the will of successive governments to obtain a fair deal for Britain.

It is not surprising that British trawlermen are turning to their government for succour. The French have fuel subsidies, the Danes have payments for laying up ships, the Germans have a generous pay-

ment system for a lay-up and scrap policy and the Dutch have a variety of subsidies helping them to modernize their fishing fleet.

It is accepted in Britain that changes in fishing grounds and in fishing methods are inevitable and that a restructuring of the fishing industry must take place. Restructuring must produce a balanced fleet of large and small vessels equipped to exploit a diversity of fish stocks.

The BFF says: "The immediate implication of an interim restructuring programme is the retention of a crawler fleet and in particular the human skills and added insult to injury by sailing to United Kingdom ports to land their catches at cut prices, alongside other heavily subsidized fleets like that of Norway which has just announced £77m of aid for its industry. This allows it to depress quality side prices of British caught fish."

A welcome move would be an

extension to the scheme for financing exploratory voyages in search of new species in new fishing grounds. The Government has only scratched the surface here. It is also argued that modern trawlers at present out of work could be "moth-balled" until better times with the cost borne by the Government.

It is felt that Britain should follow the lead of the Russians, the Americans and Canadians in building new processing ships but the British industry cannot finance such projects alone and, in truth, in an area of political uncertainty nobody would expect investment in new tonnage and new facilities.

Money appears never to be in short supply in other countries; indeed it is government money that is permitting exports to Britain of cut-price fish. Only last week, British trawlers cut the price of their catches to try to stop the

increase in imports. Large cod was cut from £3.30 a stone to £2.80. Within 24 hours the price was being matched by continental and smaller cod was being undercut.

This in itself is an indication of the financial support the European fishing industries are being given by their governments. The British knew they would take a loss but the Europeans were prepared to take on the losses to keep the market.

Mr George Younger, the Secretary of State for Scotland, told the House of Commons last week that government help was on its way for Britain's trawling industry. One hopes it is announced before Mrs Thatcher's visit to Hull and that it is not too little and too late. The BFF estimates that 6,000 jobs will be at risk from next month when the mackerel season ends and trawlers have nowhere else to go.

Waterfront search for a new identity

The Port of London is beginning to look like the 10 exotic products arriving in relatively small ships.

It closed in 1968 and was sold to the Greater London Council for £11m and shrewdly leased to Taylor Woodrow in a £25m deal that has blossomed into a flourishing complex of hotel, restaurants, marinas, offices, houses and flats.

In its heyday before and after the Second World War the Port of London had more than 50,000 people handling 500 ships on a typical day in its many docks—the St Katharine's, the London, Surrey Commercial, the West India, the Millwall, the Royal Albert, Royal Victoria, King George V and Tilbury.

There was also a host of riverside berths of which Hays Wharf in the Pool of London was perhaps best known. There is still no sign of the project and the site is used as a container park.

The Surrey Commercial, once the haven for timber and other Baltic trades, closed in 1970 and was sold three years ago to the GLC and various boroughs which still have not decided what to do with it. Free port, Channel tunnel terminal, heliport, or commercial complex—its future is still wide open.

Now Inna and Millwall is to join them in what looks at first sight like a story of continuing decline.

But is it? As Mr Nigel Brookes ponders on the potential for docklands he can hardly

fail to be aware of the rich reserves of land and manpower without which development cannot take place. Difficulties obviously lie in changing the living and working habits of this highly traditional area and community but no one can say the basic resources for a new future are not there.

At the port, the picture is not all black either. London is still Britain's top cargo port by tonnage if oil products are excluded.

With 17.5 million tons in 1978 it beat Liverpool into second place by a margin of 7.5 million tons. Grimsby and Immingham followed with 9.3 million tons, Tees and Hartlepool with 8.9 million, and Dover, Manchester, Felixstowe, Glasgow, Southampton and Hull all handled between 3 and 5 million.

The patterns are changing both within and between ports. London's activity is now firmly centred on Tilbury (up from 0.5 million to 7 million tons in 20 years) and the lively and efficient private riverside berths.

Without taking too rosy a view, it is worth pointing out that appearances can be deceptive. What looks like decline can hold the seeds of future growth.

Business Diary: Power politics • Cut the crackle

here will shortly be a vacancy in the Department of Energy, despite the importance of energy, the department itself is languishing under its heavy load of the old Ministry of Fuel, Power, Overseas and Civil Service, heavyweights in the Treasury and the Foreign Office. To a standard with no for the main chance, however, it is not without potential. John Liverman, the senior deputy secretary, is unlikely to have been any higher in the department's hierarchy, although there was talk one time of creating one, having looked after offshore oil and gas and sat on the British National Oil Corporation board, in the Government, Liverman, retiring this month some six months early in order, it is said, to see Sir Jack Rampton, the recent permanent secretary, to arrange duties before he himself goes in July.

Sir Jack has had a rather unhappy time in the department. He was not a secret, that he and Anthony Wedgwood Benn, the current energy secretary, did not get on. Since the Conservatives came to power, he has had to suffer the unfortunate episode of the Public Accounts Committee criticism of the way rents were appropriated to the offshore supplies industry. Of the remaining department, the only real internal contender for the top job. But after the offshore grants episode an outside appointment on the cards. However, the Treasury may have the last word and nominate its own man.

London Transport must have seen regard for the feelings of the Fleet Street scribblers who make up a good deal of the traffic passing daily through nearby Chancery Lane tube station.

Amid the lingerie and swim wear advertisements fixed to the walls of the up-escalator tunnel there has appeared a hoary poster (pictured right) promoting the virtues of Star Wars. I hasten to add, the Express Group's Daily Star, but the old News Chronicle's former London evening stablemate.

Like the News Chronicle, it sank in 1960, the titles going to Associated Newspapers, publishers of the Daily Mail and London Evening News. The 3,000 employees, overnight found themselves without a job, an episode of such shock and horror that mention of it of Fleet Street veterans to this day.

Many of the hacks, however,

Industrial archaeology may have become popular only in recent years but its main paths are already sufficiently well trodden for devotees to be exploring some of the more obscure by-ways and cul-de-sacs.

Thus, the Gladstone Pottery Museum at Longton, Stoke on Trent, is breaking new ground by holding the first seminar on the history of the design of Victorian telegraph insulators.

Francis Collier, the museum director, explained that Victorian telegraphy was not merely the science fiction of the time coming true, but also the greatest leap forward in communications in history. Message



are still in Crisis Street. If you saw a particularly miserable demagogue around the environs of Chancery Lane station yesterday it may have been one of them, reminded, courtesy of London Transport, of that day 20 years ago.

The British aircraft industry is thinking Chinese this week in preparation for the "mini-Farnborough" which is being staged in Shanghai from March 27.

Two freighter aircraft will carry 50 tons of exhibits from Britain for the 66 companies which will be represented in Shanghai. The material being shipped includes a full-scale Rolls-Royce RB211, engine, flight simulators, ejection seats, and models of new aircraft, such as the 146-70-seater, which the industry is in the process of developing.

The Society of British Aerospace Companies is organizing the display and says it expects some 60,000 visitors over the 10 days during which the exhibition, the first of its kind to be organized inside China by any nation, is open.

British Aerospace has, of course, been firing with the Chinese for a long time, and not without success. It sold them a fleet of Trident airliners, and then Rolls showed them how to establish a factory for the manufacture of Spey engines.

But the glittering prize, a large-scale order for the Harrier vertical take-off jet fighter, remains out of reach, even though the Chinese made encouraging noises when they sent two large delegations around the British aerospace industry at the time of the last Farnborough show in 1978.

William Hassett, New York State's commissioner for commerce, has been in London recently banging the drum for New York. He has been attracting much interest among British industrialists keen to set up across the Atlantic, but not sure how to go about it.

The visit is part of New York State's campaign to persuade both tourists and industry of the virtues of the area.

Five years ago he was invited by Mayor Carey of New York to join his team to ensure that the city would never again go through the sort of financial crisis it experienced when only a last minute package put together by the big banks prevented it going bankrupt.

Battlelines are being drawn about Civil Service pay negotiations by the unions and the Government. A description by a member of the Select Committee on the Treasury and Civil Service that such manoeuvres were "Clausewitzian", sent union leaders rushing to their football grounds. Could this refer to the celebrated Bayern Munich goalkeeper Rudi Clausewitz? Apparently not. The reference point was one Karl von Clausewitz (1780-1831), a German military philosopher who claimed to have a theory that war is nothing more than an extension of politics by other means.

Malcolm Brown

Robeco Substantial Dividend Increase

Highlights from the Annual Report 1979

- * Recommended dividend up from Fls. 8.00 to Fls. 9.00 per share, to be paid on capital increased by 31% scrip issue.
- * Purchases of American stocks exceeded sales, Dollar risk largely hedged.
- * In France, Belgium and Japan our interests showed small net gains. Spectacular rises were recorded.

by the Canadian, Australian and Hong Kong Stock Exchanges.

* Our opinion of the better long-term prospects in the U.K. caused us to start buying cautiously there.

* In Canada we took some profits. In Germany and The Netherlands we reduced our interests ahead of price declines.

Copies of the Annual Report and an explanatory brochure are available from the company.



Dept. 7801, P.O. Box 978, Rotterdam, Holland.

FINANCIAL NEWS AND MARKET REPORTS

Stock markets

Gilts firmer, but oils retreat further

The last full account before the Budget started nervously yesterday, plagued by further gloomy economic news and another downturn in oils.

Gilts, however, were slightly firmer, encouraged by the latest talks between the unions and the British Steel Corporation, and by the banking figures, due today, which are expected to show an improvement on last month.

But it was the latest upset in oil prices that captured the market's attention, as shares retreated across the board. This had the effect of keeping the buyers away which in turn left the rest of the equity market looking softer as prices drifted throughout the day. Only special situations and company results provided relief.

By the close the FT Index had fallen 3.4 to 4523 after being 5.3 down earlier in the day.

The second liners among oil shares were again the worst hit after recent speculation that Siebens, along with its operator, Marathon, had been disappointed by its latest drilling results. But the majors were not left unscathed as the threat of another big rise in petroleum revenue tax to offset the huge profits being made continues to be a fear.

Nevertheless, most market men agree that the worst is over and that the whole affair has been overdone. But until there is a marked return of confidence they will continue to mark prices lower, leaving only the speculators.

Gilts were in a quiet but firm mood with modest rises throughout the list, but with very little turnover reported. The latest talks at BSC to settle the steel dispute and the bank lending figures, which are expected to

show a rise of between 1 and 2 per cent, helped sentiment. But until something definite takes place the market is expected to continue to mark time.

In the event, longs showed gains of between 2 1/2 and 2 1/2 pence, while shorts were down 1 1/2 to 1 1/2 pence at the shorter end of the market.

Alcan Aluminium (UK) continued its upward climb yesterday on suggestions that the Canadian parent may be preparing a share stake change. But even with the price up 3p to 107p, the rumours were being swiftly discounted after the recent dividend cut.

Leading industrials had a fairly neglected look for most of the day. Most finished easier, although ICI fell 18p to 370p, reflecting the threat to its oil profits from the Nippon Field in the form of PRT. Falls of 2p were noted in Unilever at 436p and Becton Dickinson at 123p while similar rises were seen in Glaxo at 246p and Pilkington Bros at 220p.

The latest price-cutting exercise by jobbers to deter selling saw further heavy losses among most of the oil shares. BP, reporting this week, led the way, plunging 20p to 364p, closely followed by Shell, which fell 14p to 376p and Ultramar, 12p to 490p. Burmah eased 7p to 425p, while Esso, 44p, and Lloyds 23p to 448p and Traction 10p to 292p. Shares of Viking Oil, already the subject of an offer from Deminor of Germany, were suspended at 930p pending an announcement which most thought was likely to be a counter-bid. Caledonian Offshore rose against the trend 10p to 230p and Charterhouse, after press comment, gained 2p to 77p, but Celtic Basin eased 10p to 220p. Companies with oil-related interests also retreated, with Cawoods 4p lower at 370p and Imperial Continental Gas down 22p to 748p. Shares of W & E Turner were suspended at 49p pending an announcement, as were Bishopsgate Property at 41p.

The attempt to turn Royco Group into private company appeared to have failed yesterday and the shares retreated 2 1/2p to 451p. Speculative interest provided firm features in such shares as Hamillborne, which rose 16p to

86p, Coral Leisure 6p to 78p, Alcan Aluminium 3p to 107p and W Williams 6p to 28p while reports of a property sale boosted Lister 2p to 67p.

Weekend press comment also provided its usual bout of interest, providing support for, among others, Plucom 4p to 32p, Rowater 1p to 171p, Bamber 4p to 97p, May & Hassel 7p to 145p, but it knocked 7p from Newman Industries at 49p.

Dealers were pleased with the figures from the latest batch of companies reporting. J Jarvis rose 6p to 110p, Parker Knoll 12p to 110p, after 114p, Joseph Stocks 3p to 96p and Rolls-Royce 21p to 65p. Concorde Rotaflex continued to reflect recent good figures, rising 5p to 24p.

Electricals were in a rather gloom mood as fears that Decca shareholders would accept the cash alternative continued. This pushed Rascal down another 3p to 211p, only 11p above the level at which the cash offer becomes worth more than the share alternative. Decca improved 3p to 613p.

A* unchanged at 512p while

But the latest trip in the building price down 5p to \$585.50, an ounce did little to help gold shares which all looked rather nervous. Among the heavies West Driefontein fell \$24 to \$734, Anglo Am Gold \$24 to \$81, S.G. Geduld \$2 to \$57, and St Helena \$12 to \$36.

Equity turnover on March 7 was £126.878m (17,788 bargains). Active stocks yesterday, according to the Exchange Telegraph, were: Lasso, Shell, Ultramar, BP, Traction, ICI, Rascal, National Westminster, Burmah and GEC.

Latest results

Company	Profits	Earnings	Div	Pay	Year's
	(£m)	(pence)	(pence)	(pence)	total
ICI	12.1(1.5)	2.5(2.6)	8.8(0.08)	—	—
G. Armitage (F)	0.10(0.12)	—	4.5(3.5)	13/5	—
Cornell Dresses (F)	0.08(0.01)	—	4.5(3.5)	3/4	—
First Gurnsey Secs	—	—	—	—	—
J. Jarvis (I)	11.7(1.9)	—	—	—	—
Manganese Bronze (I)	18.6(15.4)	—	—	—	—
Merchants Trst (F)	3.0(2.5)	3.8(3.0)	2.25(1.75)	5/5	3.75(3.0)
Murray Glenveira (I)	0.25(0.17)	2.5(2.2)	0.8(0.75)	10/4	—
Neil & Spencer (F)	1.7(1.0)	—	2.1(3.5)	5/5	3.5(2.3)
Parker Knoll (I)	15.2(10.9)	—	2.0(2.0)	3/4	—
Rolls-Royce Mtrs (F)	138(152)	8.6(19.72)	3.12(2.99)	—	—
Joseph Stocks (I)	23.2(22.3)	7.4(6.2)	—	—	—

Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.428. Profits are shown pre-tax and earnings are net.

Business appointments

Directors named for Staveley

Mr M. R. B. Gatenby and Mr J. A. Harper are new directors of Staveley Industries.

Mr Roy Tazmanian has been made financial director of Loewy-Reberstein. He also becomes financial director of the Loewy-Wrightson Group.

Mr F. W. Hewitt, a former divisional manager of the National Westminster Bank, has become director of the Woolwich Equitable Building Society.

Mr P. Thompson will be joining the partnership of Rowe & Pinnas on April 11, and Mr J. D. W. Stobart will be retiring.

Mr Archie Gichrist has become managing director of Vesper Private in succession to Mr Robert D. Cane who is retiring from the Singapore company at the end of April to return to Europe.

Mr H. B. Bole has been made managing director and Mr Anthony A. M. Pinnas as deputy managing director of Leslie & Godwin Aviation.

Mr F. J. Ode has become managing director of Leslie & Godwin Contractors (Overseas) while Mr G. Lewis has joined the group as a director of Leslie & Godwin International and also as senior vice-president of Frank B. Hall Overseas.

Mr Sam Burns is to retire as managing director of Wills & Hargreaves on January 31 1981, the end of the company's current financial year. He will be replaced by Mr L. P. Cowburn who has been made joint managing director with Mr Burns.

Mr H. W. Abbott becomes assistant managing director of Leslie & Godwin Properties. Mr D. S. Mackay has resigned as a director while Mr J. Ode has become managing director of Leslie & Godwin Properties.

Mr E. G. Cluff has become the first full time secretary general of the Institute of Data Processing Management. Mr Alex Park has been appointed as president of the Institute in succession to Mr Tony Hardcastle who remains a vice-president.

Mr Fane Vernon, chairman of the British Dredging Company, has been made executive chairman. Mr E. A. H. Bole has been made chairman and chief executive of British Dredging, has resigned from his executive duties in the group.

Mr Roger Rowland has been made a director of Morgan Crucible.

"We are now reasonably confident that the results for the current half-year which ends in March 31, 1979, will compare favourably with those for the corresponding period of last year," Mr E. S. Margulies, the chairman of S. and W. Berisford, told yesterday's annual meeting.

Berisford is a London-based, international group mainly involved in the merchandising processing and distribution of key raw materials.

If the board's expectation of the results is fulfilled it intends to repeat last year's interim dividend of 3.57p gross and leave any further increase to apply to the final in the light of the full year's results.

Following the pattern of the preceding year, total sales are again well ahead and for the first 12 months have topped £800m, the chairman declared. But in a group of this nature, turnover is not a reliable measure of the net, emerging profits.

Factor which inhibited Berisford's growth last year, the cost of money, has continued into the current year.

J. Jarvis up 42 pc at half-time

On turnover 23 per cent up at £11.7m, pretax profits of London-based J. Jarvis and Sons rose by 42 per cent to

GEC weakened 4p to 374p.

Rubbers took a turn for the worse as hopes that Sime Darby would launch its bid for Guthrie began to recede.

Shares of Guthrie contracted 25p to 755p accompanied by Highlands & Lowlands 4p to 112p and London & Sumatra 16p to 330p. Killinham remained firm at 495p.

The general opinion that interest rates would not show further rises before the Budget helped property shares to stage a modest rally. Weekend comment lifted Bradford Property 7p to 177p and Warner Property 4p to 140p. Elsewhere, rises of 2p were witnessed in MEPCP at 198p, Land Securities at 293p and Haslemere at 302p.

Market men are urging investors to keep a close eye on shares of Status Discount, an old takeover favourite. Word is that MFI is now ready to make a bid for the company, which is closely related to MFI's main supplier, Humber Kitchenware.

Two directors of MFI sold 30,000 shares in MFI yesterday while Status held firm at 66p.

But the latest trip in the building price down 5p to \$585.50, an ounce did little to help gold shares which all looked rather nervous. Among the heavies West Driefontein fell \$24 to \$734, Anglo Am Gold \$24 to \$81, S.G. Geduld \$2 to \$57, and St Helena \$12 to \$36.

Equity turnover on March 7 was £126.878m (17,788 bargains). Active stocks yesterday, according to the Exchange Telegraph, were: Lasso, Shell, Ultramar, BP, Traction, ICI, Rascal, National Westminster, Burmah and GEC.

Counter-bid expected as Viking is suspended

By Alison Mitchell

The shares of Viking Oil were suspended yesterday at 930p amid mounting expectation of a counter-bid to the agreed offer from Deminor.

Although an announcement was expected last night it was deferred at the last minute and Lord Balfour of Burleigh, Viking's chairman, would admit only that the group was "busy in discussion on a number of points".

Two weeks ago the German oil company Deminor offered Viking shareholders £3 in cash plus a further sum in royalty units dependent on production. Among the names being put forward as the likely suitor, and there are thought to be as many as half a dozen, is Hunt Group with which Viking already has an exploration partnership and Phillips, which has a considerable knowledge of the area in which Viking operates. There are suggestions that the bidder will be one of the American oil groups.

Viking, an oil and gas exploration group, already has finds in the Brae field and possible finds in its other block. Its shares are currently quoted on the Stock Exchange under the name of Viking Oil Ltd.

British Assets and Edinburgh American Assets trusts announced yesterday that they have reduced their stakes in Viking from 10.7 per cent to 8.8 per cent at prices ranging from 965p to 983p and are therefore no longer deemed to be associates of Viking.

Ivory & Stone, which runs the trust, admitted yesterday that the shares were sold to take advantage of the high price. No further reduction in the holdings are planned at present.

Westair, which will be incorporated in the balance sheet, represents Neil & Spencer's

first big diversification outside its mainstream business of laundry and cleaning equipment. Its primary product is heat pumps for use in dehumidifiers.

The strike has had no effect so far and the group is broadly expected to maintain progress. However, it is clear that the high growth rate in the mainstream business will level off and the main growth factor this year will be the contribution from Westair.

The shares at 110p, up 2p yesterday, are selling at 10.7 times stated earnings, rising to 13 on a full tax charge. Adding in £500,000 from Westair, Hargreaves, the fully taxed p/ratio falls to 10.1. The yield on the three times covered dividend is 4.5 per cent.

Turner's board members and their families hold more than 50 per cent of shares, while Pearl Assurance holds 5.02 per cent and Magwest Nominees holds 5.02 per cent.

In the first half to June 30 1979, the group made trading profit of £278,000 compared with £278,000 the previous year. Pretax profit for 1978 amounted to £1.3m on £12m turnover.

A further announcement is expected within 24 hours on the bid which was described as one of the best kept recent take-over secrets as the share price was unchanged in the preceding two weeks before the suspension was requested, despite a flurry of activity over other speculative stocks.

By Our Financial Staff

The shares of Bishopsgate Property & General Investments were suspended yesterday at 44p "pending clarification of the company's position".

Director Mr Malcolm Yeulet would give no indication as to when the shares would be re-quoted but promised an announcement "as soon as the board had something meaningful to say".

At the time of Bishopsgate's interim statement, last November, the chairman revealed that the company was in the process of a syndicate of banks which provided a foreign currency loan, had agreed to waive part of the amount. This reduced Bishopsgate's liabilities by around £480,000.

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Although an announcement was expected last night it was deferred at the last minute and Lord Balfour of Burleigh, Viking's chairman, would admit only that the group was "busy in discussion on a number of points".

Two weeks ago the German oil company Deminor offered Viking shareholders £3 in cash plus a further sum in royalty units dependent on production. Among the names being put forward as the likely suitor, and there are thought to be as many as half a dozen, is Hunt Group with which Viking already has an exploration partnership and Phillips, which has a considerable knowledge of the area in which Viking operates. There are suggestions that the bidder will be one of the American oil groups.

Viking, an oil and gas exploration group, already has finds in the Brae field and possible finds in its other block. Its shares are currently quoted on the Stock Exchange under the name of Viking Oil Ltd.

British Assets and Edinburgh American Assets trusts announced yesterday that they have reduced their stakes in Viking from 10.7 per cent to 8.8 per cent at prices ranging from 965p to 983p and are therefore no longer deemed to be associates of Viking.

Ivory & Stone, which runs the trust, admitted yesterday that the shares were sold to take advantage of the high price. No further reduction in the holdings are planned at present.

Westair, which will be incorporated in the balance sheet, represents Neil & Spencer's

first big diversification outside its mainstream business of laundry and cleaning equipment. Its primary product is heat pumps for use in dehumidifiers.

The strike has had no effect so far and the group is broadly expected to maintain progress. However, it is clear that the high growth rate in the mainstream business will level off and the main growth factor this year will be the contribution from Westair.

The shares at 110p, up 2p yesterday, are selling at 10.7 times stated earnings, rising to 13 on a full tax charge. Adding in £500,000 from Westair, Hargreaves, the fully taxed p/ratio falls to 10.1. The yield on the three times covered dividend is 4.5 per cent.

Turner's board members and their families hold more than 50 per cent of shares, while Pearl Assurance holds 5.02 per cent and Magwest Nominees holds 5.02 per cent.

In the first half to June 30 1979, the group made trading profit of £278,000 compared with £278,000 the previous year. Pretax profit for 1978 amounted to £1.3m on £12m turnover.

A further announcement is expected within 24 hours on the bid which was described as one of the best kept recent take-over secrets as the share price was unchanged in the preceding two weeks before the suspension was requested, despite a flurry of activity over other speculative stocks.

By Our Financial Staff

The shares of Bishopsgate Property & General Investments were suspended yesterday at 44p "pending clarification of the company's position".

Director Mr Malcolm Yeulet would give no indication as to when the shares would be re-quoted but promised an announcement "as soon as the board had something meaningful to say".

At the time of Bishopsgate's interim statement, last November, the chairman revealed that the company was in the process of a syndicate of banks which provided a foreign currency loan, had agreed to waive part of the amount. This reduced Bishopsgate's liabilities by around £480,000.

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Counter-bid expected as Viking is suspended

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FINANCIAL NEWS AND MARKET REPORTS

Linde raises its dividend

Linde AG recorded net profit after tax of Dm77.7m in 1979, against Dm70m in 1978, and raised its dividend to Dm9 from Dm8, the first increase since 1975.

Managing board chairman, Herr Hans Meinhardt, said domestic group turnover was 15.7 per cent higher in the first two months of 1980 than in the same period a year ago, while incoming orders had risen 4.9 per cent and the order book stood at 3 per cent higher.

Herr Meinhardt said the two or seven rights issue announced

International

at the end of January to raise Dm136m was primarily to fund capital investment of about Dm150m in 1980.

The Dm10m of authorized but unissued capital remaining after this rights issue would be allowed to lapse and authorization from shareholders would be sought for a further Dm50m of capital by mid-1985, he said.

On turnover of more than Dm2,000m (from Dm1,830m in 1978), earnings per share were Dm2.15.

Depreciation was Dm97.3m (Dm89.5m in 1978). Domestic group interest payments were Dm29.9m (Dm28.6m) and income from interest Dm47.6m (Dm42.4m).

Domestic group income orders were Dm2,220m in 1979 (Dm2,000m) and the order book at year end was Dm2,700m (Dm2,400m).

Herr Meinhardt said he expected 1980 results to be satisfactory.

Joint investment

Kuwait and Malaysia plan to set up a joint investment company with a capital of 250m ringgits, the Kuwaiti finance minister said.

The company would be 48 per cent owned by Kuwait and 52 per cent by Malaysia. It would be involved in a variety of investment, property, food and industry projects.

An agreement was signed during a visit to Kuwait by Malaysian finance minister, Tengku Razaleigh Hamzah.

Japan's coupon boost

Japan's finance ministry has decided to boost the coupon rates of government-issued bonds and local public bonds for March issues.

Ministry officials said the rates on those bonds have been increased to 8.1 per cent a year, up 0.3 percentage point from the previous rates.

EIB placement

The European Investment Bank is making a Dm100m, eight-year private placement with 9 per cent coupon and 99 per cent issue price, according to sources in Frankfurt.

The issue is managed by Deutsche Girozentrale-Deutsche Kommunalkauf and initial market reaction to the placement is positive, despite a continued weakness of the share-denominated Eurobond sector, the sources added.

BTR South Africa

Turnover for BTR South Africa for the 12 months to December 31, 1979, was R11,950, (R11,400 after tax).

Earnings per share were 49.7 cents, an increase of 54 per cent. The board said they were confident that the group would advance still further in the future.

Cigu hotel chain pushes profits up by 45pc

Cigu Hotels SPA, Italy's leading hotel chain, says its net profit rose by 49 per cent in 1979 as a turnover gain of 39 per cent.

Earnings rose to 2,571 lire net per share from 1,727 lire in 1978, the company said after a board meeting. Turnover climbed to more than 65 bn lire from 47.1 bn last year.

The hefty profit confirmed the turnaround achieved in 1977, when Cigu reported a small profit after several years of losses. Improved profitability was attributed to the restructuring of

Cigu's Italian hotel chain and the reorganization of its foreign network.

Cigu did not make any statement about the dividend, which was 39 lire a share last year. Some stockbrokers predicted it would be raised to 70 lire a share in 1980.

Cigu is still involved in a legal dispute over whether United States-based Dunfey hotels is obligated to buy a major package of Cigu shares from Societa Generale Immobiliare Sogena SPA, leading Rome-based real estate concern, which owns 41 per cent of Cigu.

Hoechst dividend hopes

Hoechst AG expects to be able to pay a dividend of Dm7 share in 1979, up from Dm6 in 1978.

The company said that worldwide turnover rose 11.1 per cent to Dm26,870m in 1979, buoyed by strength in the West German economy as well as particularly active business in Western Europe and North America. The only sector pos-

ing a turnover decrease was the plant construction unit.

Profit figures for 1979 have not yet been calculated for the Hoechst group. Turnover for the parent, Hoechst AG, rose 14 per cent to Dm10,700m, 10.7 billion marks. Prices rose 5.4 per cent and volume 8.6 per cent.

Hoechst AG recorded a pre-tax profit of Dm907m in 1979, up 27.6 per cent from 1978.

CPI's new share offer

Canadian Pacific Investments has announced that it is proceeding with an offer of new common shares in the international markets outside North America.

The offer will be through agents, Wood Gundy and Pierson, in London, New York, San Francisco and Toronto. The shares will not be offered in Canada or the United States. The offer is expected to be

about 750,000 shares and will not be underwritten. The price and size of the issue are expected to be determined on March 19.

The new shares will rank with existing issued shares. Quotation in Amsterdam will be in the form of continental depositary receipts, each for 10 shares, and will begin on March 20.

Polly Peck about turn over bid

Mr. Raymond Zeller, chairman of clothesmaker and retailer Polly Peck (Holdings), yesterday told shareholders not to accept a 9p a share bid for his company just a month after agreeing to it himself.

The reason is that since the offer was made by the private equity-based Restro Investment group, indirectly owned by Mr. Asif Nadir, chairman of clothes wholesaler, Wearwell, the Polly Peck price has tripled from 7p to nearly 23p.

In the interim document from Wearwell, Mr. Zeller says that when the 9p offer was made, he company, which has not paid a dividend since 1975, was experiencing difficult trading conditions and the price was considered fair and reasonable.

But since then the price has soared, and Mr. Zeller tells shareholders that now it is unlikely to be in their interest to accept the offer "unless and until" the price in the stock market falls below the offer price.

Mr. Zeller, his wife Sybil and fellow director Mr. Derek Layes are stuck with 9p for their combined near-three million shares, representing 37 per cent of the group.

Foreign exchange report

The dollar was in renewed demand on foreign exchange markets yesterday closing around its best level of the day. The pound, in step with a broad decline of other major currencies, finished the session 1.20 cents lower at 2.2165 compared with 2.2285 on Friday. The trade weighted index on the other hand was able to recoup a 0.1 point fall at noon, closing unchanged at 74.9.

Sterling Spot and Forward

Market	1 month	3 months	6 months	12 months
New York	2.2165	2.2165	2.2165	2.2165
London	2.2165	2.2165	2.2165	2.2165
Frankfurt	2.2165	2.2165	2.2165	2.2165
Paris	2.2165	2.2165	2.2165	2.2165
Geneva	2.2165	2.2165	2.2165	2.2165
Basel	2.2165	2.2165	2.2165	2.2165
Zurich	2.2165	2.2165	2.2165	2.2165

Effective exchange rate compared to December 31, 1979, was 71.8, unchanged.

Sterling: Other Markets

Market	1 month	3 months	6 months	12 months
Australia	2.2165	2.2165	2.2165	2.2165
Canada	2.2165	2.2165	2.2165	2.2165
Denmark	2.2165	2.2165	2.2165	2.2165
France	2.2165	2.2165	2.2165	2.2165
Germany	2.2165	2.2165	2.2165	2.2165
Italy	2.2165	2.2165	2.2165	2.2165
Japan	2.2165	2.2165	2.2165	2.2165
Netherlands	2.2165	2.2165	2.2165	2.2165
Sweden	2.2165	2.2165	2.2165	2.2165
Switzerland	2.2165	2.2165	2.2165	2.2165
United States	2.2165	2.2165	2.2165	2.2165

EMS European Currency Rates

Country	1979-80	1980-81
Belgium	2.2165	2.2165
France	2.2165	2.2165
Germany	2.2165	2.2165
Italy	2.2165	2.2165
Netherlands	2.2165	2.2165
Denmark	2.2165	2.2165
Sweden	2.2165	2.2165
Switzerland	2.2165	2.2165
United States	2.2165	2.2165

* Changes are for the 1979-80, therefore positive change denotes weak currency, negative for 1980-81, therefore positive change denotes strong currency.

Adjusted for sterling's weight in the ECU, and for the 1979-80, therefore positive change denotes strong currency, negative for 1980-81, therefore positive change denotes strong currency.

Gold

Market	1979-80	1980-81
London	2.2165	2.2165
New York	2.2165	2.2165
Frankfurt	2.2165	2.2165
Paris	2.2165	2.2165
Geneva	2.2165	2.2165
Basel	2.2165	2.2165
Zurich	2.2165	2.2165

Discount market

The Bank of England relieved a moderate shortage of funds on Lombard Street yesterday by purchasing bills from the discount houses and the banks. The country's Treasury bills market was in moderate demand, and this was topped up with a small number of local authority bills.

Dollar Spot Rates

Market	1979-80	1980-81
London	2.2165	2.2165
New York	2.2165	2.2165
Frankfurt	2.2165	2.2165
Paris	2.2165	2.2165
Geneva	2.2165	2.2165
Basel	2.2165	2.2165
Zurich	2.2165	2.2165

Euro-\$ Deposits

Market	1979-80	1980-81
London	2.2165	2.2165
New York	2.2165	2.2165
Frankfurt	2.2165	2.2165
Paris	2.2165	2.2165
Geneva	2.2165	2.2165
Basel	2.2165	2.2165
Zurich	2.2165	2.2165

Money Market

Bank of England Minimum Reserve Rate 17.5% (1979-80, 1980-81, 1981-82, 1982-83, 1983-84, 1984-85, 1985-86, 1986-87, 1987-88, 1988-89, 1989-90, 1990-91, 1991-92, 1992-93, 1993-94, 1994-95, 1995-96, 1996-97, 1997-98, 1998-99, 1999-00, 2000-01, 2001-02, 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08, 2008-09, 2009-10, 2010-11, 2011-12, 2012-13, 2013-14, 2014-15, 2015-16, 2016-17, 2017-18, 2018-19, 2019-20, 2020-21, 2021-22, 2022-23, 2023-24, 2024-25, 2025-26, 2026-27, 2027-28, 2028-29, 2029-30, 2030-31, 2031-32, 2032-33, 2033-34, 2034-35, 2035-36, 2036-37, 2037-38, 2038-39, 2039-40, 2040-41, 2041-42, 2042-43, 2043-44, 2044-45, 2045-46, 2046-47, 2047-48, 2048-49, 2049-50, 2050-51, 2051-52, 2052-53, 2053-54, 2054-55, 2055-56, 2056-57, 2057-58, 2058-59, 2059-60, 2060-61, 2061-62, 2062-63, 2063-64, 2064-65, 2065-66, 2066-67, 2067-68, 2068-69, 2069-70, 2070-71, 2071-72, 2072-73, 2073-74, 2074-75, 2075-76, 2076-77, 2077-78, 2078-79, 2079-80, 2080-81, 2081-82, 2082-83, 2083-84, 2084-85, 2085-86, 2086-87, 2087-88, 2088-89, 2089-90, 2090-91, 2091-92, 2092-93, 2093-94, 2094-95, 2095-96, 2096-97, 2097-98, 2098-99, 2099-00, 2100-01, 2101-02, 2102-03, 2103-04, 2104-05, 2105-06, 2106-07, 2107-08, 2108-09, 2109-10, 2110-11, 2111-12, 2112-13, 2113-14, 2114-15, 2115-16, 2116-17, 2117-18, 2118-19, 2119-20, 2120-21, 2121-22, 2122-23, 2123-24, 2124-25, 2125-26, 2126-27, 2127-28, 2128-29, 2129-30, 2130-31, 2131-32, 2132-33, 2133-34, 2134-35, 2135-36, 2136-37, 2137-38, 2138-39, 2139-40, 2140-41, 2141-42, 2142-43, 2143-44, 2144-45, 2145-46, 2146-47, 2147-48, 2148-49, 2149-50, 2150-51, 2151-52, 2152-53, 2153-54, 2154-55, 2155-56, 2156-57, 2157-58, 2158-59, 2159-60, 2160-61, 2161-62, 2162-63, 2163-64, 2164-65, 2165-66, 2166-67, 2167-68, 2168-69, 2169-70, 2170-71, 2171-72, 2172-73, 2173-74, 2174-75, 2175-76, 2176-77, 2177-78, 2178-79, 2179-80, 2180-81, 2181-82, 2182-83, 2183-84, 2184-85, 2185-86, 2186-87, 2187-88, 2188-89, 2189-90, 2190-91, 2191-92, 2192-93, 2193-94, 2194-95, 2195-96, 2196-97, 2197-98, 2198-99, 2199-00, 2200-01, 2201-02, 2202-03, 2203-04, 2204-05, 2205-06, 2206-07, 2207-08, 2208-09, 2209-10, 2210-11, 2211-12, 2212-13, 2213-14, 2214-15, 2215-16, 2216-17, 2217-18, 2218-19, 2219-20, 2220-21, 2221-22, 2222-23, 2223-24, 2224-25, 2225-26, 2226-27, 2227-28, 2228-29, 2229-30, 2230-31, 2231-32, 2232-33, 2233-34, 2234-35, 2235-36, 2236-37, 2237-38, 2238-39, 2239-40, 2240-41, 2241-42, 2242-43, 2243-44, 2244-45, 2245-46, 2246-47, 2247-48, 2248-49, 2249-50, 2250-51, 2251-52, 2252-53, 2253-54, 2254-55, 2255-56, 2256-57, 2257-58, 2258-59, 2259-60, 2260-61, 2261-62, 2262-63, 2263-64, 2264-65, 2265-66, 2266-67, 2267-68, 2268-69, 2269-70, 2270-71, 2271-72, 2272-73, 2273-74, 2274-75, 2275-76, 2276-77, 2277-78, 2278-79, 2279-80, 2280-81, 2281-82, 2282-83, 2283-84, 2284-85, 2285-86, 2286-87, 2287-88, 2288-89, 2289-90, 2290-91, 2291-92, 2292-93, 2293-94, 2294-95, 2295-96, 2296-97, 2297-98, 2298-99, 2299-00, 2300-01, 2301-02, 2302-03, 2303-04, 2304-05, 2305-06, 2306-07, 2307-08, 2308-09, 2309-10, 2310-11, 2311-12, 2312-13, 2313-14, 2314-15, 2315-16, 2316-17, 2317-18, 2318-19, 2319-20, 2320-21, 2321-22, 2322-23, 2323-24, 2324-25, 2325-26, 2326-27, 2327-28, 2328-29, 2329-30, 2330-31, 2331-32, 2332-33, 2333-34, 2334-35, 2335-36, 2336-37, 2337-38, 2338-39, 2339-40, 2340-41, 2341-42, 2342-43, 2343-44, 2344-45, 2345-46, 2346-47, 2347-48, 2348-49, 2349-50, 2350-51, 2351-52, 2352-53, 2353-54, 2354-55, 2355-56, 2356-57, 2357-58, 2358-59, 2359-60, 2360-61, 2361-62, 2362-63, 2363-64, 2364-65, 2365-66, 2366-67, 2367-68, 2368-69, 2369-70, 2370-71, 2371-72, 2372-73, 2373-74, 2374-75, 2375-76, 2376-77, 2377-78, 2378-79, 2379-80, 2380-81, 2381-82, 2382-83, 2383-84, 2384-85, 2385-86, 2386-87, 2387-88, 2388-89, 2389-90, 2390-91, 2391-92, 2392-93, 2393-94, 2394-95, 2395-96, 2396-97, 2397-98, 2398-99, 2399-00, 2400-01, 2401-02, 2402-03, 2403-04, 2404-05, 2405-06, 2406-07, 2407-08, 2408-09, 2409-10, 2410-11, 2411-12, 2412-13, 2413-14, 2414-15, 2415-16, 2416-17, 2417-18, 2418-19, 2419-20, 2420-21, 2421-22, 2422-23, 2423-24, 2424-25, 2425-26, 2426-27, 2427-28, 2428-29, 2429-30, 2430-31, 2431-32, 2432-33, 2433-34, 2434-35, 2435-36, 2436-37, 2437-38, 2438-39, 2439-40, 2440-41, 2441-42, 2442-43, 2443-44, 2444-45, 2445-46, 2446-47, 2447-48, 2448-49, 2449-50, 2450-51, 2451-52, 2452-53, 2453-54, 2454-55, 2455-56, 2456-57, 2457-58, 2458-59, 2459-60, 2460-61, 2461-62, 2462-63, 2463-64, 2464-65, 2465-66, 2466-67, 2467-68, 2468-69, 2469-70, 2470-71, 2471-72, 2472-73, 2473-74, 2474-75, 2475-76, 2476-77, 2477-78, 2478-79, 2479-80, 2480-81, 2481-82, 2482-83, 2483-84, 2484-85, 2485-86, 2486-87, 2487-88, 2488-89, 2489-90, 2490-91, 2491-92, 2492-93, 2493-94, 2494-95, 2495-96, 2496-97, 2497-98, 2498-99, 2499-00, 2500-01, 2501-02, 2502-03, 2503-04, 2504-05, 2505-06, 2506-07, 2507-08, 2508-09, 2509-10, 2510-11, 2511-12, 2512-13, 2513-14, 2514-15, 2515-16, 2516-17, 2517-18, 2518-19, 2519-20, 2520-21, 2521-22, 2522-23, 2523-24, 2524-25, 2525-26, 2526-27, 2527-28, 2528-29, 2529-30, 2530-31, 2531-32, 2532-33, 2533-34, 2534-35, 2535-36, 2536-37, 2537-38, 2538-39, 2539-40, 2540-41, 2541-42, 2542-43, 2543-44, 2544-45, 2545-46, 2546-47, 2547-48, 2548-49, 2549-50, 2550-51, 2551-52, 2552-53, 2553-54, 2554-55, 2555-56, 2556-57, 2557-58, 2558-59, 2559-60, 2560-61, 2561-62, 2562-63, 2563-64, 2564-65, 2565-66, 2566-67, 2567-68, 2568-69, 2569-70, 2570-71, 2571-72, 2572-73, 2573-74, 2574-75, 2575-76, 2576-77, 2577-78, 2578-79, 2579-80, 2580-81, 2581-82, 2582-83, 2583-84, 2584-85, 2585-86, 2586-87, 2587-88, 2588-89, 2589-90, 2590-91, 2591-92, 2592-93, 2593-94, 2594-95, 2595-96, 2596-97, 2597-98, 2598-99, 2599-00, 2600-01, 2601-02, 2602-03, 2603-04, 2604-05, 2605-06, 2606-07, 2607-08, 2608-09, 2609-10, 2610-11, 2611-12, 2612-13, 2613-14, 2

ACCOUNT DAYS: Dealings Began, March 10. Dealings End, March 21. Contango Day, March 24. Settlement Day, March 31.
 \$ Forward bargains are permitted on two previous days

§ Forward bargains are permitted on two previous days

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Law Report March 10 1980

Acas did not abdicate its statutory duties

worshiped or collective bargaining put at risk if there were not a period of suspension. Since ascertainment of the views of the majority was not a mandatory duty, it was discretionary power extended also to that phase of the inquiry.

In agreement with Lord Diplock's formulation of the crucial question on the appeal: had Acas by the deferment abdicated its function by refusing to make reference? The courts could not intervene unless satisfied that it had.

It was not possible in the light of evidence before Macrossan J. to say that Mr Justice O'Hara decided, to hold that the Acas officer of December, 1977, was unreasonable. The case for deferment was much the same in April, 1978, as in December, 1977. There was still, despite "EMA's own dilatoriness" in its action against the TUC, a serious possibility that not too distant trial of that action. The matters to which Acas had attached importance in 1977 remained important in 1978. That in April, 1978, as at the earlier time was not for the court but for Acas to decide.

The Court of Appeal view, however, was more sensible. Later when the case reached it, the lapse of time was such that it was then unreasonable of Acas to refuse to make reference. It was proceeding on the reference. It was unfortunate that that question was dealt with, not on the basis of evidence of the situation of the industry, but on statements by counsel.

Misunderstanding of Acas's view arose because evidence was taken from the House of Lords if matters subsequent to the trial were to be relied on, as to what its view was in May, 1979. But in fact Acas's view in May, 1979, and indeed today, remained the same as it had been on December 10, 1977. It was not to proceed, for the time being, to try its inquiries¹, and that it was taking particular account of the impact of EMA's actions.

The question, therefore, was whether in May, 1979, the factors referred to by Mr Norcross's evidence and his criticism of eliciting evidence created by the TUC action were such that, notwithstanding the lapse of almost 18 months since the last decision, that Acas could reasonably refuse to resume the conduct of the reference. All the factors mentioned above had to be weighed in the balance the serious frustrations of the workers concerned arising from the delay. Further, the TUC action was then expected to be in February or March, 1980.

The passage of time had not lessened the force of eliciting the workers' opinions fairly and

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Applications are invited for the vacant post of Deputy Librarian following the appointment of Miss S. E. Moon as Librarian of the University of Nottingham. Candidates should have good academic and professional qualifications, and have substantial administrative experience in an appropriate library. Knowledge of experience of automated library systems would be advantageous.

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Candidates are invited to

submit applications, including the names of three referees, not later than 1st May, 1980, to the Registrar and Secretary, The University, Senate House, Bristol, BS8 1TH, from whom further particulars may be

Solicitors' bills of costs

Davidsons v Jones-Fenleigh

The Court of Appeal, following in *re Romer & Haslam* ([1893] 208 286), held that solicitors' bills of costs, submitted from time to time in an action, are associated actions and should be regarded as separate bills for the purpose of taxation under the Solicitors Act, 1873. In *Reid v Reid*, 1900, 11 Bill, provided that it is clear that the solicitor's intention is that they should be treated as final bills, and not as payments on account.

Their Lordships allowed an appeal by the plaintiff solicitors, Messrs Davidson, of North London, against the decision of the judge, Justice McNeill, sitting in chambers, upholding part of an order of Master Jacob, upon the hearing of the defendant's summons under R.S.O. 100, 101, for costs. The defendant, Mr. J. Jones-Fenleigh, conditional leave to defend an action brought by his solicitors for payment of costs, the outcome of a bill of costs submitted in respect of their conduct of proceedings relating to the defendant's matrimonial affairs. The part of the order appealed from was that which required the payment of costs which was the subject of the action, together with three other bills of costs which had been settled more than 12 months before the order was made under section 70(3) of the Solicitors Act, on the basis that the four bills should be treated as one for the purposes of taxation.

LORD JUSTICE STEPHENSON said that it was conceded that the fourth bill of costs was liable to taxation since the application for taxation was made before the time limited by section 70(3). But, if the other three bills were separate bills, the application could not be taxed in a proper application under the inherent jurisdiction of the court as they fell within section 70(4). The issue was whether the four bills should be regarded as four individual bills

Before the fusion of law and equity, the common law stated that a solicitor was not entitled to be paid until he had completed his work. In equity, however, if he had been retained. After fusion, as cases became more complex, that right rule began to be mitigated. In *Reid v Reid*, 1900, by the time *re Romer & Haslam* came to be decided, it was recognized that a solicitor in a lingering and protracted action was entitled in equity, at a point he regarded as an appropriate break in the action, to send in a bill of costs in settlement of work done up to date. But before it could be treated as a final bill rather than as a request for a payment on account, the solicitor had to make that clear at the time.

Applying that principle to the present case, his Lordship said that there was a clear intention on the part of the solicitor that the bill should be treated as individual bills in final settlement of work done to date. It was quite plain that, in the light of *re Romer & Haslam*, the fourth bill was a separate bill, the last of which it followed that only the last of them was liable to taxation under the Solicitors Act.

Lord Justice Eveleigh agreed.

Imperial Tobacco Spot Cash scheme

We regret that in *Imperial Tobacco Ltd and Another v Attorney General* (March 7) it was wrongly stated that the Spot Cash Scheme of Imperial Tobacco Ltd was an unauthorised arrangement under the (UK) of the Lotteries and Amusements Act, 1976. The House of Lords was unanimous in deciding that the scheme was not a competition which offered prizes.

Their Lordships agreed with Viscount Dilhorne that there should be no order as to costs

Imperial Tobacco Spot Cash scheme

We regret that in *Imperial Tobacco Ltd and Another v Attorney General* (March 7) it was wrongly stated that the *Spice Cash Scheme of Imperial Tobacco Ltd* was an unlawful competition within section 14(1) of the *Lotteries and Amusements Act 1956*. The House of Lords was unanimous in deciding that the scheme was not a competition which offended against the section. Their Lordships agreed with Viscount Dilhorne that there should be no order as to costs.

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26 Conduit Street, W1
ORIENTAL RUGS AND CARPETS
Cat. (12 illus.) £2.75

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CONTINENTAL FURNITURE, WORKS OF ART
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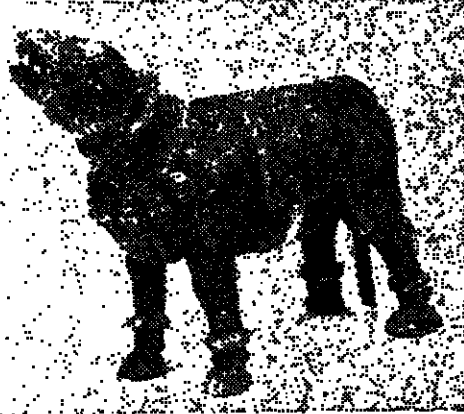
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at 228 Higher Union Street, Torquay
18th and 19th CENTURY FURNITURE Cat. £2

Wednesday 12th March at 10.30 am
at Rainbow, Avenue Road, Torquay
CLOCKS, WATCHES AND COLLECTORS'
ITEMS Cat. £2

Tuesday 18th March at 10 am
at 3 Warren Road, Torquay
COLLECTORS' ITEMS, CLOCKS AND
WATCHES Cat. £2

Tuesday 18th March at 2.15 pm
at 3 Warren Road, Torquay
18th and 19th CENTURY FURNITURE Cat. £2

Wednesday 19th March at 2.15 pm
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Joffin; Lamour-Birch; M. Lydie; F. Kelly; E. Neuschul; Illus.
cat. 50p.

Thursday 13th March at 11 am
EUROPEAN OIL PAINTINGS. Cat. 40p.

Thursday 13th March at 2.30 pm
ENGLISH & CONTINENTAL FURNITURE incl. a South German
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
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